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Pro Skills

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- Adaptive Learning
- Critical Thinking
- Effective Communication
- Decision-making
- Ethics and Confidentiality

Work Experiences

GENERAL EXECUTIVE

St. Louis Medical Center, California, USA

May, 2018 - Present

Give a brief description of your job roles. Highlighting how you have used your unique talent and skill to move your organization forward, make sure to be straightforward.

- Collaborate with sales and marketing teams of 20+ colleagues in developing projects after feasibility study to increase ROI. Working using a solutions/consultative sales approach, showing competent leadership skills.
- Responsible of user development and training of the sales team, boasting 40-50% company-wide sales.
- Prepare proposals, sales presentations and conduct market research to develop targeted customer and opportunity list and maximize sales conversions.

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Interests



References

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Kim Isaacs,Karen Hofferber

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The Career Change Resume Kim Isaacs,Karen Hofferber,2003 Written by the official resume advisers to Monster com this is the ultimate guide to creating life changing resumes The Career Change Resume helps aspiring career changers reinvent themselves by showing them how to transform their resumes The book includes step by step instructions demonstrating how to craft resumes that open doors to new careers more than 150 sample resumes and cover letters valuable innovative career change tools and strategies and solutions to common problems plaguing career

changers **The Research Funding Toolkit** Jacqueline Aldridge, Andrew M Derrington, 2012-05-18 Writing high quality grant applications is easier when you know how research funding agencies work and how your proposal is treated in the decision making process The Research Funding Toolkit provides this knowledge and teaches you the necessary skills to write high quality grant applications A complex set of factors determine whether research projects win grants This handbook helps you understand these factors and then face and overcome your personal barriers to research grant success The guidance also extends to real world challenges of grant writing such as obtaining the right feedback dealing effectively with your employer and partner institutions and making multiple applications efficiently There are many sources that will tell you what a fundable research grant application looks like Very few help you learn the skills you need to write one The Toolkit fills this gap with detailed advice on creating and testing applications that are readable understandable and convincing **MSDN Magazine** , 2006 **Family Herald** , 1876 **The Family Herald** , 1876 **IDMS/R Systems Desk Reference** Robert W.

Husband, SRS Network, Inc., 1987-08-14 Provides a step by step guide to implementing a new IDMS R environment from installation through generation of multiple systems Focus is on system implementation and support functions of IDMS R Text is based on the authors practical experience with a wide variety of clients and the information presented here was heretofore scattered throughout the many Cullinet manuals or could be obtained only through experience Main topics covered are choosing Central Version of local mode operating environment for batch program execution selecting security facilities appropriate for the installation implementing backup and recovery procedures creating separate test and production systems each tailored to different processing requirements maintaining the systems troubleshooting systems problems and tuning the systems to achieve maximum performance **Publishers' circular and booksellers' record** , 1899 **Exploiting Online Games** Greg Hoglund, Gary McGraw, 2008 Imagine trying to play defense in football without ever studying offense You would not know when a run was coming how to defend pass patterns nor when to blitz In computer systems as in football a defender must be able to think like an attacker I say it in my class every semester you don t want to be the last person to attack your own system you should be the first The world is quickly going online While I caution against online voting it is clear that online gaming is taking the Internet by storm In our new age where virtual items carry real dollar value and fortunes are won and lost over items that do not really exist the new threats to the intrepid gamer are all too real To protect against these hazards you must understand them and this groundbreaking book is the only comprehensive source of information on how to exploit computer games Every White Hat should read it It s their only hope of staying only one step behind the bad guys Aviel D Rubin Ph D Professor Computer Science Technical Director Information Security Institute Johns Hopkins University Everyone s talking about virtual worlds But no one s talking about virtual world security Greg Hoglund and Gary McGraw are the perfect pair to show just how vulnerable these online games can be Cade Metz Senior Editor PC Magazine If we re going to improve our security practices frank discussions like the ones in this book are the only way

forward Or as the authors of this book might say when you're facing off against Heinous Demons of Insecurity you need experienced companions not to mention a Vorpal Sword of Security Knowledge Edward W Felten Ph D Professor of Computer Science and Public Affairs Director Center for Information Technology Policy Princeton University Historically games have been used by warfighters to develop new capabilities and to hone existing skills especially in the Air Force The authors turn this simple concept on itself making games themselves the subject and target of the hacking game and along the way creating a masterly publication that is as meaningful to the gamer as it is to the serious security system professional Massively distributed systems will define the software field of play for at least the next quarter century Understanding how they work is important but understanding how they can be manipulated is essential for the security professional This book provides the cornerstone for that knowledge Daniel McGarvey Chief Information Protection Directorate United States Air Force Like a lot of kids Gary and I came to computing and later to computer security through games At first we were fascinated with playing games on our Apple's but then became bored with the few games we could afford We tried copying each other's games but ran up against copy protection schemes So we set out to understand those schemes and how they could be defeated Pretty quickly we realized that it was a lot more fun to disassemble and work around the protections in a game than it was to play it With the thriving economies of today's online games people not only have the classic hacker's motivation to understand and bypass the security of games but also the criminal motivation of cold hard cash That's a combination that's hard to stop The first step taken by this book is revealing the techniques that are being used today Greg Morrisett Ph D Allen B Cutting Professor of Computer Science School of Engineering and Applied Sciences Harvard University If you're playing online games today and you don't understand security you're at a real disadvantage If you're designing the massive distributed systems of tomorrow and you don't learn from games you're just plain sunk Brian Chess Ph D Founder Chief Scientist Fortify Software Coauthor of Secure Programming with Static Analysis This book offers up a fascinating tour of the battle for software security on a whole new front attacking an online game Newcomers will find it incredibly eye opening and even veterans of the field will enjoy some of the same old programming mistakes given brilliant new light in a way that only massively multiplayer supermega blow em up games can deliver w00t Pravir Chandra Principal Consultant Digital Coauthor of Network Security with OpenSSL If you are a gamer a game developer a software security professional or an interested bystander this book exposes the inner workings of online game security for all to see From the authors of the best selling Exploiting Software Exploiting Online Gamestakes a frank look at controversial security issues surrounding MMORPGs such as World of Warcraft and Second Life This no holds barred book comes fully loaded with code examples debuggers bots and hacks This book covers Why online games are a harbinger of software security issues to come How millions of gamers have created billion dollar virtual economies How game companies invade personal privacy Why some gamers cheat Techniques for breaking online game security How to build a bot to play a game for you Methods for total

conversion and advanced mods Written by the world s foremost software security experts this book takes a close look at security problems associated with advanced massively distributed software With hundreds of thousands of interacting users today s online games are a bellwether of modern software The kinds of attack and defense techniques described in Exploiting Online Games are tomorrow s security techniques on display today **Brewers' guardian** ,1879 PC World ,2000

Technology Media Source ,2001 **Science** John Michels (Journalist),2011 *Broadcasting & Cable* ,2007-05

Byte ,1991-07 **Medical Press and Circular** ,1896 **Realtor Magazine** ,2005 **The Publishers' Circular and Booksellers' Record of British and Foreign Literature** ,1898 **Publishers' Circular and General Record of British and Foreign Literature, and Booksellers' Record** ,1890

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