

# Persuasive Discussion Game

Use this game to introduce persuasive language.

Arrange the cards in a pile and turn one card over at a time. Take turns to give your opinion on the topic that is on each card. Do you agree or disagree with each statement?

Children should have to wear school uniform to school.

Children should always be given pocket money.

It should be illegal to sell junk food.

Everyone should have to learn a second language.

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Children should have to wear school uniform to school.

Children should always be given pocket money.

It should be illegal to sell junk food.

Everyone should have to learn a second language.

It is important to change the forest.

Cats make better pets than dogs.



ink saving

Eco

# Persuasive Games Persuasive Games

**Teresa La Hera, Jeroen Jansz, Joost  
Raessens, Ben Schouten**



## **Persuasive Games Persuasive Games:**

*Persuasive Games* Ian Bogost, 2010-08-13 An exploration of the way videogames mount arguments and make expressive statements about the world that analyzes their unique persuasive power in terms of their computational properties Videogames are an expressive medium and a persuasive medium they represent how real and imagined systems work and they invite players to interact with those systems and form judgments about them In this innovative analysis Ian Bogost examines the way videogames mount arguments and influence players Drawing on the 2 500 year history of rhetoric the study of persuasive expression Bogost analyzes rhetoric s unique function in software in general and videogames in particular The field of media studies already analyzes visual rhetoric the art of using imagery and visual representation persuasively Bogost argues that videogames thanks to their basic representational mode of procedurality rule based representations and interactions open a new domain for persuasion they realize a new form of rhetoric Bogost calls this new form procedural rhetoric a type of rhetoric tied to the core affordances of computers running processes and executing rule based symbolic manipulation He argues further that videogames have a unique persuasive power that goes beyond other forms of computational persuasion Not only can videogames support existing social and cultural positions but they can also disrupt and change these positions themselves leading to potentially significant long term social change Bogost looks at three areas in which videogame persuasion has already taken form and shows considerable potential politics advertising and learning

Persuasive Gaming in Context Teresa La Hera, Jeroen Jansz, Joost Raessens, Ben Schouten, 2025-10-01 The rapid developments in new communication technologies have facilitated the popularization of digital games which has translated into an exponential growth of the game industry in recent decades The ubiquitous presence of digital games has resulted in an expansion of the applications of these games from mere entertainment purposes to a great variety of serious purposes In this edited volume we narrow the scope of attention by focusing on what game theorist Ian Bogost has called persuasive games that is gaming practices that combine the dissemination of information with attempts to engage players in particular attitudes and behaviors This volume offers a multifaceted reflection on persuasive gaming that is on the process of these particular games being played by players The purpose is to better understand when and how digital games can be used for persuasion by further exploring persuasive games and some other kinds of persuasive playful interaction as well The book critically integrates what has been accomplished in separate research traditions to offer a multidisciplinary approach to understanding persuasive gaming that is closely linked to developments in the industry by including the exploration of relevant case studies

**Cases on the Societal Effects of Persuasive Games** Ruggiero, Dana, 2014-06-30 This book investigates the connection between multimedia technologies and game based learning for an improved understanding of the impact and effectiveness of serious games in modern societies offering examples from the fields of education business healthcare and more Provided by publisher

**Persuasive Games in Political and Professional Dialogue** Răzvan

Săftoiu, Maria-Ionela Neagu, Stanca Măda, 2015-09-15 *Persuasive Games in Political and Professional Dialogue* is about the rediscovery of humans as proficient users of language in the sense that while involved in a dialogue they listen observe discuss reason evaluate and conclude in other words speakers are no longer interested in defeating the other and proving him her wrong but in learning from the other The volume comprises 12 articles distributed in two sections Persuasion in Political Dialogue and Persuasive Strategies in Professional Dialogue which approach the topic of persuasion as it unfolds from political and professional communication The articles in the proposed volume depict relevant theoretical and practical issues related to persuasion in two communication sites politics and workplace and they are results of consistent research conducted by the contributors in various settings The contributions provide critical valuable insights into the dynamic process of creating and maintaining relationships at an individual and at a professional level **Persuasive games** Judith L. Anderson, 1975 **Playing to Win Over** Ruud Sebastiaan Jacobs, 2017 **Under the Influence? Measuring the Effectiveness of Persuasive Games** T. J. Lavender, 2010-07 Thanks to the maturation of the Internet as a game distribution platform and the development of a new generation of low cost easy to use game development tools videogames are being used increasingly often for serious goals such as raising awareness changing attitudes and motivating behavioural change But little empirical research has been done as to the effectiveness of these persuasive videogames The videogame Homeless It s No Game was developed to determine whether people could be persuaded to become more sympathetic to the plight of the homeless by playing the role of a homeless woman in a videogame and whether this persuasive effect could be measured The results of the research were promising and indicated that persuasive games can have an effect especially if participants considered the game to be realistic *Persuasion Games* Gilan Gork, 2015-05-25 This book will change your life You are playing persuasion games all the time whether you realise it or not Now for the first time one of the world s top mentalists teaches YOU the hidden secrets of persuasion and influence that will enhance your personal social and professional life In this remarkable and exciting book acclaimed mentalist and trainer Gilan Gork reveals the powerful psychology of subtle successful persuasion that you can use on your clients colleagues family friends and even complete strangers Persuasion Games explores examines and explains the mind games of influence that are part of everyday life and how to win them You will not only learn how to enhance your own powers of influence in an ethical responsible way but also how to protect yourself from persuasive exploitation in any form Gilan has travelled the world to find the leading experts in influence and study their methods including the normally private secret realm of professional psychics Discover how many seemingly psychic powers are actually persuasion techniques that anyone can learn including a psychological model of communication that is one of the world s best kept secrets Welcome to the Persuasion Games **Emergently-Persuasive Games** Neil Dansey, 2014 [Configurable Persuasive Games](#) Rohan Benkar, 2013 Abstract Serious games games that are designed and developed for the primary purpose of education rather than pure entertainment have been used widely as an active learning

platform However these games can do more than just teach Serious games can be used to change attitudes and beliefs of players Such serious games called persuasive games can engender significant long term changes in players This thesis presents a web based multiplayer persuasive game called GeoGame that teaches the complex real world semantics of the Green Revolution to Geography students GeoGame is developed with a purpose of changing the attitudes of students towards farming in developing countries

**The Rhetoric of Persuasive Games : Freedom and Discipline in America's Army** Anders Sundnes Løvlie,2008    **"Gaming" Genre** Lee Sherlock,2008    **Game Face** ,2007    **Game Design Complete** Patrick O'Lunaigh,2006 Most books on game design and development treat the topic as if designers worked in a vacuum But in the real world game design almost always needs to work within the constraints of time money hardware and software limitations marketing issues sales potential and other challenges Anyone who views this as an opportunity rather than a problem can learn to create exciting and truly original titles that become highly successful The complete approach to game design is all about getting into the trenches and uncovering the real world constraints and issues and providing design solutions that really work This highly practical and informative guide shows that designing successful games involves critical factors such as how to design for licenses when a game is based on a film book or TV show how to design for technology that has significant limitations such as limited memory smaller displays and limited CPU capacity how to create designs that are compelling and really hook the player and how to spot and take advantage of key design trends that are leading the industry No other book like Game Design Complete brings together the amazing insight of today s top minds to cover topics like designing unique characters dealing with strange and challenging environments like Mars or the artic designing a game around famous people designing a game to stand out as a brand designing for different demographics and much more Throughout the book is jam packed with design related war stories tips and techniques that really work

**The Burden of Proof in a Game of Persuasion** Hyun Song Shin,1992    **Echo Chamber** Ethan Burch,2016 Echo Chamber is a game that persuades players to re examine their argumentation style and adopt new rhetorical techniques procedurally delivered through gameplay The importance of this game is for two reasons first though several games have been made addressing the environmental impacts of climate change none have examined the gap between scientific and public discourse over climate change second to teach players more effective communication techniques for conveying climate change in public venues Echo Chamber was used in our study which gathered empirical data through quantitative and qualitative result analysis Significant ndings in qualitative trends indicate support for our theoretical framework persuading through procedural rhetoric Our results provide other developers insight into persuasion through game mechanics with good design practices for similar persuasive games

**This Might be a Game** Jane Evelyn McGonigal,2006    **National Journal** ,2006    **Urb** ,2007-07    **Persuasion** Jane Austen,1895

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## **Persuasive Games Persuasive Games Introduction**

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