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Fusion for Profit Sharan Jagpal, Shireen Jagpal, 2008-09-26 The corporate world is typically structured in silos. Managers urgently need to overcome this silo effect by fusing ideas across different functional areas in the firm. In *Fusion for Profit*, Sharan Jagpal, a well-known and highly respected multidisciplinary researcher and business consultant, explains in simple language using real-world examples how managers can use sophisticated concepts to fuse different functional areas in the firm, especially marketing and finance, to increase the firm's value. The author provides novel solutions to a wide range of complex business problems ranging from choosing pricing and bundling strategies to positioning and messaging strategies to measuring brand equity to measuring advertising productivity in a mixed media plan including Internet advertising to compensating a multiproduct sales force to measuring the potential gains and risks from mergers and acquisitions. These concepts are illustrated using case studies from a variety of firms in different industries including AT&T, Coca-Cola, Continental Airlines, General Electric, Home Depot, Southwest Airlines, and Verizon.

Binge-Watching and Contemporary Television Studies Mareike Jenner, 2021-10-15 Binge watching has become an umbrella term for a number of analytical questions in contemporary television studies serving to describe the structure, marketing, and publication model of Netflix and other streaming platforms. Because the term describes a range of different ideas linked to streaming television programming, research on binge watching can bring together a number of different and related questions. This edited collection explores binge watching and its role in contemporary television from the perspectives of fan studies, audience research, transnational television studies, and narratology. This breadth of scope makes it possible to explore a broad variety of meanings and functions of the term and concept in contemporary television studies.

Proceedings of the 2022 2nd International Conference on Economic Development and Business Culture (ICEDBC 2022) Yushi Jiang, Yuriy Shvets, Hrushikesh Mallick, 2023-05-11 This is an open access book with the support of universities and the research of AEIC Academic Exchange Center. The 2nd International Conference on Economic Development and Business Culture (ICEDBC 2022) will be held in Dali from June 24th to 26th. Compared with previous conferences, it will discuss more in depth economic independent innovation, open cooperation, and innovative business culture under the background of the new development stage, new situation, and new journey era. There will be a broad exchange environment. Well-known experts, scholars, or entrepreneurs in the field will be invited to make keynote reports. Contributing authors are also very welcome to actively participate in the conference and build an academic exchange ceremony.

Economics and Strategy David Besanko, David Dranove, Mark T. Shanley, Scott J. Schaefer, 2018 *Economics of Strategy* David Dranove, David Besanko, Mark Shanley, Scott Schaefer, 2017-07-17 This text is an unbound, three-hole-punched version. Access to WileyPLUS sold separately. *Economics of Strategy* Binder Ready Version focuses on the key economic concepts students must master in order to develop a sound business strategy. Ideal for undergraduate managerial economics and business strategy courses, *Economics of Strategy* offers

a careful yet accessible translation of advanced economic concepts to practical problems facing business managers Armed with general principles today's students tomorrow's future managers will be prepared to adjust their firm's business strategies to the demands of the ever-changing environment **Financial Management for Executives** Jay Prag, James S.

Wallace, 2025-08-14 If you have prior business experience either working for a company or managing your own business then you know firsthand that an understanding of finance and accounting is essential to achieve your full potential on the job Although business decisions certainly involve a careful analysis of non-financial factors they also almost always require analysis of financial information Initiating a marketing campaign restructuring a subsidiary determining the sale price of a new product or assessing whether to acquire another company and at what price are just a few of the business decisions that require an understanding of financial information This textbook is written to facilitate that understanding and to facilitate the reader's personal goal of gaining a more complete understanding of finance and its use in business decisions Target Audience Financial Management for Executives is written specifically for the Executive MBA MBA and executive training markets This concise text can be used in a wide variety of course formats ranging from brief executive programs lasting only a few weekends to more traditional 15-week courses Reports of Cases Determined in the Courts of Appeal of the State of California, 2008 **The Official Xbox Magazine**, 2009 *The Hollywood Reporter*, 2008 Business Week, 2007

Advanced Google AdWords Brad Geddes, 2014-05-12 The ultimate guide to Google AdWords is fully updated for its third edition This is the ultimate guide for those who want to quickly get beyond AdWords basics to learn and apply the advanced techniques and tactics that are used by Fortune 500 companies The book provides insight into AdWords functionality and advanced features explaining how they work and providing tips tactics and hands-on tutorials which readers can immediately use on their own PPC campaigns The third edition features more than 50 pages of new material and has been completely revised to cover all the changes to Google's system including changes to the campaign structure bid modifiers new quality score analysis techniques and the latest ad extension updates Expert author Brad Geddes gives advanced insight direction and strategies for every aspect of using AdWords to create and manage a successful pay per click marketing campaign and also shows you the best tools and techniques for keyword research including negative keywords In addition you'll discover how to craft winning ad copy and explore advanced PPC campaign optimization techniques including how to optimize for a good quality score Explore the intricacies of the Display Network and learn how to interpret reports Learn how to use the AdWords Editor to create thousands of keywords and ad copy configurations Understand advanced bidding strategies and how to best organize and manage an AdWords account Learn how to best test everything from landing pages to ad copy The book concludes with detailed chapters on understanding interpreting and acting upon the detailed AdWords reports so you can confidently make decisions to positively impact your campaigns Advanced Google AdWords is detailed in depth and full of insights techniques tips tactics and fascinating real-world case studies making it the ultimate step-by-step guide for

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