

DENVER DAHL

Account Manager

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📍 San Francisco, CA

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🌐 [LinkedIn.com/denver-dahl](#)

EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koepp Inc

📅 2014 - 2016 📍 San Francisco, CA

Koepp Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Fixed+mobile services in Spain in 2012.
- Achieved 126% Revenue Attainment in H2 (Jan-Jun 2013).
- Increased a French fashion brand PPC revenue by 90% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs

Windows & Mac OS-X

Asana

Salesforce

Agile

CRM Systems

Hubspot

LinkedIn Sales Navigator

Dun & Bradstreet

LANGUAGES

English

Native

German

Proficient

Greek

Advanced

Resume Template Prices Tutorial

J Dewey



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The Complete Guide to Online Earning (2026 Edition) Suraj Sah, 2025-12-07 The Complete Guide to Online Earning 2026 Edition is a practical easy to follow handbook designed for beginners who want to start earning money online with confidence This book explains modern earning methods using simple language clear steps real examples and ready to use templates Inside you ll learn how to earn through freelancing content creation blogging affiliate marketing digital products stock photos surveys AI powered tools and e commerce Each chapter provides actionable guidance skills to focus on recommended platforms and realistic expectations making it perfect for students job seekers and anyone wanting flexible online income Also included are safety tips to avoid online scams a skill building plan productivity tools and a complete 30 day roadmap to help you take consistent action Whether you re starting from zero or expanding your digital career this guide will help you build reliable and long term online income for 2026 2030 *The Software Encyclopedia 2000* Bowker Editorial Staff, 2000-05 *Make Money with AI as a Freelancer* Jennifer shrine , *Free Stuff from America Online* Luanne S. O'Loughlin, Louanne O'Loughlin, 1994-11 Written for users around the world FREE TUFF from America Online is the only book that shows you the best that America Online has to offer Jam packed with information never before available this book offers you hundreds of incredible things you can get for your home business career kids hobbies and computer you name it No strings attached **Peter Norton's Introduction to Computers Office 97 Tutorial with 3. 5 IBM Disk** Peter Norton, 1998-01-05 Peter Norton s new Office 97 Tutorial helps students learn to create process and present information using Microsoft Office 97 Emphasizing hands on instruction this applications tutorial includes a student data disk to help students apply and practice the skills and techniques they learn in each lesson PowerPoint 2000 Level 1 Core: A Tutorial to Accompany Peter Norton Introduction to Computers Student Edition Peter Norton, 1999-11-26 Peter Norton s PowerPoint 2000 Tutorial helps students learn to create process and present information using Microsoft PowerPoint 2000 **Consumer Guide Buying Guide 1991** Consumer guide, 1991-02 **Software for Architects** Karen M. Kensek, Douglas Noble, 1992 *Personal Computing* , 1989 **Software Digest Ratings Report** , 1988 **Directory of Educational Software for Nursing** , 1990 Resources in Education , 1995 Business Software Directory , 1986 **Software Development** , 1998 **R.R. Bowker's Software for Schools** , 1987 *Computer Sourcebook* Alfred Glossbrenner, 1996-12-30 Computer Sourcebook is the perfect resource for anyone who wants maximum efficiency from their time and computer It covers hardware software and support training and seminars online and print publications and much more Cost Engineering , 1990 **Expert Resumes for Engineers** Wendy S. Enelow, Louise Kursmark, 2009 Expert Resumes for Engineers features an impressive collection of more than 180 pages of professionally written resume samples for all of the most prevalent types of engineers including civil mechanical industrial electrical electronics computer and more Plus top professional resume writers Enelow and Kursmark share tips and strategies for writing outstanding engineering

resumes and finding the best jobs **InfoWorld** ,1984-07-16 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects *Media Review Digest* C. Edward Wall,2004

Whispering the Secrets of Language: An Psychological Quest through **Resume Template Prices Tutorial**

In a digitally-driven world where screens reign great and immediate conversation drowns out the subtleties of language, the profound secrets and psychological nuances concealed within words frequently move unheard. However, nestled within the pages of **Resume Template Prices Tutorial** a fascinating literary treasure sporting with organic thoughts, lies an exceptional journey waiting to be undertaken. Published by a skilled wordsmith, this enchanting opus encourages visitors on an introspective trip, lightly unraveling the veiled truths and profound influence resonating within the very fabric of each and every word. Within the mental depths with this poignant evaluation, we will embark upon a sincere exploration of the book is core subjects, dissect its fascinating publishing style, and succumb to the powerful resonance it evokes serious within the recesses of readers hearts.

https://crm.allthingsbusiness.co.uk/book/virtual-library/index.jsp/Phonics_Practice_Best.pdf

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