

Giving a Persuasive Speech

How to communicate effectively and compellingly

 Office of
Career & Professional Development

*Speech is power: speech is to persuade, to convert, to compel. It is to bring another out of his bad sense into your good sense.
(Ralph Waldo Emerson in Letters and Social Aims)*

Summary:

This guide covers the three steps to preparing and delivering a persuasive speech. They are:

- A. **Preparing:** Determining the goals of your speech; organizing your thoughts into 1-3 major themes
- B. **Presenting:** Start strong; stick to major points; close strong
- C. **Practicing:** Delivery

A. Preparing Your Speech:

1. Determine your goal. Speaking persuasively in a speech is a valuable professional skill. This ability helps you convince listeners to view an issue as you do, and achieve goals that require the support of others.

The first thing to do if you need to give a persuasive speech, is to consider your audience and your goals. Your thoughts will be the foundation of the outline of what you are going to say, as well as how you will say it. So, take a few minutes to jot down some answers to the following questions:

- 1. Who is your audience, and what you are trying to convince them of?
- 2. Why is what you are trying to convince them of important? What will they gain?
- 3. Why would they be reluctant to be convinced? What can you say to alleviate their concerns?
- 4. What 'take away' pieces of information do you want them to leave with, after hearing you speak?

FOR EXAMPLE:

Let's look at Ernesto Rojas, who is giving a 10-minute speech to request funding for his group's initiative to have a networking event. He might jot down the following ideas:

My audience is the dean of my school and the dean's funding committee. I want to convince them to consider funding my group's alumni networking dinner. Though there are a lot of good proposals which might attract them, mine meets the funding guidelines, will have a big impact, and focuses on developing a key professional skill. By the end of my speech, I want them to see:

- 1. How valuable this opportunity would be for students' career and professional development,
- 2. That it would be well attended and a good investment,
- 3. That my group has the organizational ability to organize an event like this successfully,
- 4. That a networking event is in line with the dean's goals of promoting professional development,
- 5. That it's a better use of funds than other options being presented here today,
- 6. That there hasn't been a networking event like this in a long time,
- 7. That it would be fun.

Persuasive Speech Examples Ks2

Alfred Robinson



Persuasive Speech Examples Ks2:

What is Persuasive Writing? Charlotte Guillain,2016 **Quest English Language and Literature Teacher Book 2**
ebook Sarah Eggleton,Lance Hanson,2024-03-21 This eBook edition of Quest Teacher Book 2 helps teachers to deliver an inspiring and diverse KS3 English curriculum with confidence Building on what students have learned in Year 7 and supporting them to progress to GCSE and beyond this teacher book ensures that all students will develop the skills and knowledge they need to succeed Informed by up to date research the teacher book provides in depth chapter and unit guidance for Quest Student Book 2 It also includes a wealth of support to help develop independent and curious learners including practical suggestions for embedding metacognitive strategies into English lessons guidance on integrating hinterland knowledge into each unit and suggestions for further reading to boost students cultural capital The Linguistic Challenge of the Transition to Secondary School Alice Deignan,Duygu Candarli,Florence Oxley,2022-12-30 This book provides a unique analysis and description of the linguistic challenges faced by school students as they move from primary to secondary school a major transition which some students struggle with emotionally and academically The study draws on a bespoke corpus of 2 5 million words of written materials and transcribed classroom recordings provided by the project s partner schools combines quantitative and qualitative approaches to the corpus data to explore linguistic variation across school levels registers and subjects describes the procedures of corpus compilation and analysis of written and spoken academic language showing how modern corpus tools can be applied to this far reaching social and educational issue uncovers differences and similarities between the academic language that school children are exposed to at primary and secondary school contrasting this against the backdrop of the non academic language that they encounter outside school This book is important reading for advanced students and researchers in corpus linguistics applied linguistics and teacher education It carries implications for policymakers and schools looking to support students at this critical point in their schooling The Open Access version of this book available at <http://www.taylorfrancis.com> has been made available under a Creative Commons Attribution Non Commercial No Derivatives CC BY NC ND 4 0 license Modern One-Act Plays for Schools James Mervyn Charlton,2005-09-05 Essential skills practice for better reading and writing Good Speaking. A Detailed Guide to the Art of Pleasing, Persuasive Speech, with Particular Reference to Platform and Pulpit Activities Alfred ROBINSON (Elocutionist.),1933 Persuade And Influence Any Audience Yaniv Zaid,2013-11-25 Persuade And Influence Any Audience by Dr Yaniv Zaid How to persuade anyone anywhere anytime This is the best book in the world for Public Speaking Especially for teaching how each one of you regardless of profession or experience can improve his her speaking and persuasive abilities Appropriate for every audience every forum and every setting Everyone can improve Not only specially gifted and charismatic persons can become successful public speakers Offers many examples clear rules and simple techniques Covers all the subjects of public speaking Persuade And Influence Any Audience teaches in a light and clear

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Good Speaking Alfred Robinson,1933 **The Psychology of Persuasive Speech** Robert Tarbell Oliver,1968 **Speech Power** Michael Gladkoff,2016-02-15

Want to create more persuasive and memorable speeches and presentations Looking for ways to promote your products services and ideas to diverse audiences Speaking at an important event and need a powerful speech that creates an impact Speech Power The Leader s Guide to Creating Powerful Speeches and Presentations uncovers the essential elements for speaking to influence inform and inspire your audiences in any situation The book gives you the tools to lead with more powerful speeches and presentations whatever the objective audience or event It shows you how to Develop clear messages that are easy to understand and remember Create openings that win attention Use stories for maximum impact Build rapport with audiences through humour Write effective endings to get the results you want Apply the language of leadership to ensure your message is remembered and shared Develop a writing style that s clear and easy to deliver Combine authority logic and emotion for maximum impact Author Michael Gladkoff has spent over thirty years writing speeches and presentations As a professional speechwriter and persuasion expert he has helped leaders in business government and education communicate clearly and concisely In addition to writing Michael teaches persuasive writing and presentation skills

The Art of Argument Weslen Carvalho,2024-07-18

Discover a comprehensive and practical guide to enhancing your argumentation and persuasion skills in this engaging book From fundamental techniques to advanced strategies each chapter provides valuable insights and actionable examples that will help you master the art of communicating with clarity persuasion and impact Ideal for

professionals students and anyone interested in developing an essential skill for personal and professional success this book promises to transform your approach to communication and empower you to positively influence in any context

Persuasive Speech Francis Patrick Donnelly,1931 **Persuade Anyone, Anywhere, Anytime!** Yaniv Zaid,2013-11-25
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Appropriate for every audience every forum and every setting Everyone can improve Not only specially gifted and charismatic persons can become successful public speakers Offers many examples clear rules and simple techniques Covers all the subjects of public speaking This book is now as e book version 140 pages of professional secrets Persuade And Influence Any Audience teaches in a light and clear language how each one of us regardless of profession or experience in public speaking can improve his her speaking and persuasive abilities The book which is based on the international and successful Debate method includes numerous examples clear rules and simple techniques which are suitable for all kinds of speakers in every forum and framework The book Persuade And Influence Any Audience deals with all the components of the theory of speech and persuasion writing a speech matching the speech to the a target audience sharpening of messages presentation methods posture and body language keeping track of time and more Persuade And Influence Any Audience is suitable for any kind of public speaking from large events with many participants like in cases of lecturers speaking in front of students or politicians at election rallies to smaller gatherings like parents congratulating their children junior commanders instructing their soldiers or office managers directing their staff Persuade And Influence Any Audience offers many examples clear rules and simple techniques appropriate for every audience every forum and every setting and demolishes the prevailing stigma claiming that only specially gifted and charismatic persons can become successful public speakers The book based on the triumphant international Debate method covers all the subjects composing the theory of public speaking Writing the speech Appearance posture and body language Introducing presentations Enhancing interest even during the most uninspired speech Incorporating humor and personal anecdotes Adapting to the target audience Honing the message Persuasive reasoning Awareness of time and rhythm And more *Persuasive Speech* Francis P. Donnelly (S.I.),1931 Persuasive Speaking John A. McGee,1929 Speaking with a Purpose Arthur Koch,2003-04
Speaking with a Purpose provides students with the nuts and bolts needed to become effective public speakers Intentionally brief and inexpensive this text allows students to concentrate on the preparation practice and presentation of their speeches without getting bogged down by theoretical discussions The focus on purpose and audience response which incorporates consideration of cultural diversity helps students identify ways to make their speeches more effective Highly popular and practical this text is the best of the short books available on the subject New to the 6th Edition Contains an extensive section in Chapter 1 on ethics and plagiarism which stresses to students the importance of these topics and how to be ethical

speakers Offers a list of suggested Web sites at the end of each chapter to present students with resources for additional study and research Combines former Chapters 8 and 9 Preparing for Delivery and Delivery into one chapter for better coherence and clarity Condenses Chapter 12 on group communication to keep the text as brief and concise as possible

Speaking Persuasively Patsy McCarthy, 2020-07-28 To succeed in business your message must be heard understood and remembered This book with its combination of practical tips and case studies from the experts will help you to become a more powerful and persuasive speaker whether pitching for business or presenting to the Board As a consultant in speech training I can recommend it unreservedly Clare Willis Senior Consultant Speak First Training London YOU CAN BECOME A CONFIDENT PUBLIC SPEAKER Speaking is one of the most powerful ways of influencing others at work and in life And yet for many of us speaking in front of large or small groups of people is one of our greatest fears Speaking Persuasively shows you how to convert anxiety into effective communication LEARN HOW TO GIVE DYNAMIC PRESENTATIONS AND SPEECHES Using real examples Speaking Persuasively shows you how to hone your speaking skills in business and politics in the classroom and in the community It explains how to order your material attract the audience's attention and keep it control your voice and adapt your techniques for different situations It also includes practical advice on making a successful business pitch communicating across cultures and handling the media Speaking Persuasively is for anyone who wants to become a more persuasive and more impressive public speaker Valuable information that will make the first timer more comfortable and the gifted public speaker more persuasive Shari Armistead Senior Media Advisor to Queensland Minister for Education Strips away the mystery of the mass media performance A useful guide for those on both sides of the microphone Ellen Fanning television and radio presenter **Effective public speaking** Ayres Joe, 1986 The Challenge of Effective Speaking Rudolph F. Verderber, 1984 Wadsworth's best selling Public Speaking text the Verderbers CHALLENGE OF EFFECTIVE SPEAKING features a skills oriented mainstream approach that has effectively led hundreds of thousands of students through the challenges they face as they develop and deliver speeches The speech making process is presented in a six step framework based on classical and contemporary theory The straightforward writing style and effective use of examples enables students to understand and effectively perform key speech making activities The six step framework emphasizes topic selection audience analysis and adaptation effective research including appropriate use of Internet resources organization with emphasis on outlining language and delivery The six action steps are introduced in generic form and then later adapted to follow principles of informative and persuasive speaking How to Say It: Persuasive Presentations Jeffrey Jacobi, 2006 Two top public speaking coaches offer fresh advice on giving effective speeches and presentations with the immediacy of a conversation The best speeches don't sound like speeches and the best speakers make listeners feel as though they are being addressed directly The trick is to make every presentation as natural and direct as a one on one conversation This expert but accessible guide reveals The six truths behind every conversation and how to use

them at the podium The three steps to inspiring any audience The seven secrets for using voice and body language The seven tools every speaker uses or misuses Whether addressing a few colleagues or a packed auditorium readers will find practical and simple techniques for inspiring every listener **Persuasive Speech Mastery** C. Riedel,2011-12-28 Have you ever been in a position where you needed to convince the other party and didn t know where to start Persuasive Speech Mastery will show you step by step how to be a Persuasive Speaker

The book delves into Persuasive Speech Examples Ks2. Persuasive Speech Examples Ks2 is an essential topic that must be grasped by everyone, from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Persuasive Speech Examples Ks2, encompassing both the fundamentals and more intricate discussions.

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