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Personal Styles And Effective Performance

David W. Merrill, Roger H Reid

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Role, Style, and Effectiveness

David Moment, 1970

Executive Coaching Len Sperry, 2004 First Published in 2005 Routledge is an imprint of Taylor Francis an

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Interviewing Techniques for Managers Carolyn B. Thompson, 2002-09-16

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The Delicate Art of Dancing with Porcupines Bob Phillips, 1989 These categories drawn from the work of researchers David W Merrill and Roger H Reid can help you understand your own social style and styles of others Techniques for reducing tension and tips for

improving relationships and many more

IT Project Management: A Geek's Guide to Leadership Byron A. Love, 2016-10-04 This book's author Byron Love admits proudly to being an IT geek. However, he had found that being an IT geek was limiting his career path and his effectiveness. During a career of more than 31 years, he has made the transition from geek to geek leader. He hopes this book helps other geeks do the same. This book addresses leadership issues in the IT industry to help IT practitioners lead from the lowest level. Unlike other leadership books that provide a one size fits all approach to leadership, this book focuses on the unique challenges that IT practitioners face. IT project managers may manage processes and technologies but people must be led. The IT industry attracts people who think in logical ways, analytical types who have a propensity to place more emphasis on tasks and technology than on people. This has led to leadership challenges such as poor communication, poor relationship management and poor stakeholder engagement. Critical IT projects and programs have failed because IT leaders neglect the people component of people, process and technology. Communications skills are key to leadership. This book features an in-depth discussion of the communications cycle and emotional intelligence, providing geek leaders with tools to improve their understanding of others and to help others understand them. To transform a geek into a geek leader, this book also discusses Self leadership skills so geek leaders know how to lead others by leading themselves first. Followership and how to cultivate it among team members. How a geek leader's ability to navigate disparate social styles leads to greater credibility and influence. Integrating leadership into project management processes. The book concludes with a case study to show how to put leadership principles and practices into action and how an IT geek can transform into an effective IT geek leader.

Theories and Models in Applied Behavioral Science: Individual J. William Pfeiffer, Arlette C. Ballew, 1991

Training and Development Journal, 1982

Mastering Change Bruce W. McClendon, Ray Quay, 1988

In this book, the author believes that planners should place a higher priority on winning and be less willing to accept ineffective roles. The objective of this book is to help planners learn from the successful experiences of others and to identify, develop and promote strategies and tactics for achieving excellence that results in more effective planning. It provides an outline of patterns and characteristics as well as guiding principles that can help planners to accept change and push the profession and their organizations to make a difference.

The Annual for Facilitators, Trainers, and Consultants, 1985

Turbo Prolog Advanced Programming Techniques Safaa H. Hashim, Philip Seyer, 1988

7 Survival Skills for a Reengineered World William N. Yeomans, 1998-06

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