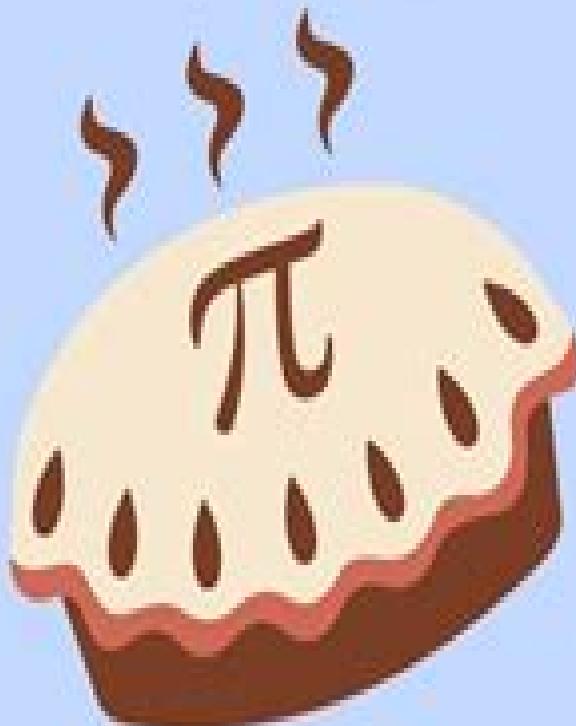




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Extremely Online Taylor Lorenz, 2023-10-03 A NATIONAL BESTSELLER Acclaimed reporter Taylor Lorenz founder of User Magazine and host of the Power User podcast presents an enlightening history Associated Press of the internet revealing how online influence and the creators who amass it have reshaped our world online and off For over a decade Taylor Lorenz has been the authority on internet culture documenting its far reaching effects on all corners of our lives Her reporting is serious yet entertaining and illuminates deep truths about ourselves and the lives we create online In her debut book Extremely Online she reveals how online influence came to upend the world demolishing traditional barriers and creating whole new sectors of the economy Lorenz shows this phenomenon to be one of the most disruptive changes in modern capitalism By tracing how the internet has changed what we want and how we go about getting it Lorenz unearths how social platforms power users radically altered our expectations of content connection purchasing and power Lorenz documents how moms who started blogging were among the first to monetize their personal brands online how bored teens who began posting selfie videos reinvented fame as we know it and how young creators on TikTok are leveraging opportunities to opt out of the traditional career pipeline It's the real social history of the internet Emerging seemingly out of nowhere these shifts in how we use the internet seem easy to dismiss as fads However these social and economic transformations have resulted in a digital dynamic so unappreciated and insurgent that it ultimately created new approaches to work entertainment fame and ambition in the 21st century Extremely Online is the terrific The New York Times Book Review inside untold story of what we have done to the internet and what it has done to us Rutgers Computer & Technology Law Journal, 2014 Adweek, 2010 Brandweek, 2010-07 **Pitching and Closing: Everything You**

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cases    HBS Alumni Bulletin ,2009    **An Audience of One: Drive Superior Results by Making the Radical Shift from Mass Marketing to One-to-One Marketing** Jamie Turner,Chuck Moxley,2021-09-28 The breakthrough marketing strategy today s leading companies are using to change consumer behavior and drive revenue to the bottom line One to one marketing is the breakthrough strategy today s top brands are using to generate meaningful conversations with customers on an individual basis helping them grow their revenue while understanding and even anticipating consumer behavior But with that enormous potential comes a common pitfall Alienating customers who value their privacy In An Audience of One internationally recognized marketing experts Jamie Turner and Chuck Moxley reveal the secrets to implementing a strategy that allows you to use important data while respecting consumers privacy concerns In chapter after chapter of real life cases and primary research you ll learn Which brands are using one to one marketing and how they leverage it for growth The important role privacy plays in a one to one marketing campaign What fears consumers have about privacy and how address those concerns How to calculate the ROI of a one to one marketing campaign Why the traditional sales funnel no longer works and what s replacing it Surprising insights about how the customer journey can be leveraged to grow sales How to create consumer profiles without invading your customers privacy If you re a marketing professional C level executive an entrepreneur or leader in any consumer facing business understanding one to one marketing and learning how to use it properly is critical to your brand s success An Audience of One will give you the in depth understanding you need and provide a hands on actionable roadmap to take your marketing to the next level    **Travel & Leisure** ,2010    *PC Magazine* ,2008    Wines & Vines H. F. Stoll,2012    Current ,1885    **The Current** ,1885    Mediaweek ,2010-10    *Prospect* ,2010

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