

MICROECONOMICS



OVERVIEW

ECONOMICS: The study of how scarce resources are allocated among competing uses.

KEY ECONOMIC QUESTIONS INCLUDE:

1. What is produced?
2. How is it produced?
3. Who gets what is produced?

PRODUCTION POSSIBILITY FRONTIER:

The alternative combinations of final goods and services that could be produced in a given time period with all available and limited resources and technology.

1. **Illustrates opportunity cost:** Obtaining more production of one good requires a reduction in the production (lost opportunity) of one or more other goods.
2. **Law of increasing opportunity cost:** Obtaining more of a good in equal amounts requires giving up ever larger amounts of the alternative good.
3. **Inside frontier:** Unemployed resources or resources used inefficiently.
4. **Expanding frontier:** Occurs (a) when resources are increased and/or (b) due to technological advancements.

HOW CHOICES ARE MADE:

1. **Market mechanism:** Supply and demand determine the price; owners allocate resources to obtain the highest monetary rewards.
2. **Command economy:** Central authority determines the price and allocates resources to achieve goals.
3. **Mixed:** An economy that uses both market and non-market signals to allocate goods and resources.

MACROECONOMICS: The study of economic aggregates such as national production and the price level.

MICROECONOMICS: The study of the behavior of consumers and producers operating in the individual markets of the economy.

SUPPLY & DEMAND

DEMAND

DEMAND CURVE (SCHEDULE): A curve (table) showing the quantities of a good a consumer is willing and able to buy at alternative prices.

LAW OF DEMAND: Increase in price (P) causes decrease in quantity (Q) demanded.

CHANGE IN QUANTITY DEMANDED (Movement along the demand curve): Caused by a change in the price of the given good.

CHANGE IN DEMAND (Shift in the entire demand curve): Results from changes in tastes, income, personal tastes, prices of related goods (substitutes or complements), expected future price or quantity, number of buyers, or a change in planned consumption at all prices.

SUPPLY

SUPPLY CURVE (SCHEDULE): A curve (table) showing the quantities of a good a seller is willing and able to sell at alternative prices at a given cost of production.

LAW OF SUPPLY: Increase in price (P) causes increase in quantity (Q) supplied.

CHANGE IN QUANTITY SUPPLIED (Movement along the supply curve): Caused by a change in the price of the given good.

CHANGE IN SUPPLY (Shift in the entire supply curve): Results from change in the cost of production, business taxes, expected future price or quantity, change in the price of other produced goods, change in the number of sellers, change in planned sales at all prices, and change in technology.

MARKET EQUILIBRIUM

EQUILIBRIUM: Occurs at price (P_e) where quantity demanded = quantity supplied. At P_e, all sellers willing to sell will be able to sell and all buyers willing to buy will be able to buy.

PROPERTIES OF EQUILIBRIUM:

1. P > P_e, surplus
2. P < P_e, shortage
3. P = P_e, stable

PRICE CONTROLS:

1. Price ceiling: BELOW equilibrium = shortage, Q_d > Q_s
2. Price floor: ABOVE equilibrium = surplus, Q_s > Q_d

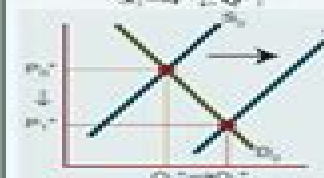
CHANGES IN EQUILIBRIUM: Equilibrium price (P_e) and equilibrium quantity (Q_e) will change whenever the regularly-shaped supply or demand curve shifts.



SHIFTS IN THE SUPPLY & DEMAND CURVES (IMPACT ON EQUILIBRIUM)

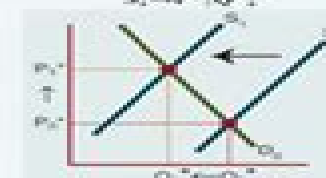
SUPPLY INCREASE

$$S_1 \rightarrow P^*, Q^*$$



SUPPLY DECREASE

$$S_1 \rightarrow P^*, Q^*$$



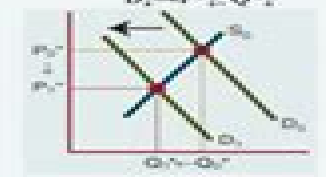
DEMAND INCREASE

$$D_1 \rightarrow P^*, Q^*$$

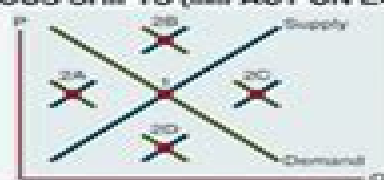


DEMAND DECREASE

$$D_1 \rightarrow P^*, Q^*$$



SIMULTANEOUS SHIFTS (IMPACT ON EQUILIBRIUM)



* One variable clearly moves in a specific direction, the other variable is unclear.

At 2B and 2D, P* clearly increases or decreases, therefore

$$2B \rightarrow S_2(D) \rightarrow P^*(Q)^?$$

$$2D \rightarrow S_2(D) \rightarrow P^*(Q)^?$$

At 2A and 2C, Q* clearly increases or decreases, therefore

$$2A \rightarrow S_2(D) \rightarrow P^*(Q)^?$$

$$2C \rightarrow S_2(D) \rightarrow P^*(Q)^?$$

CONSUMER CHOICE & PREFERENCE

UTILITY THEORY

UTILITY or TOTAL UTILITY (TU) is the satisfaction obtained by the consumer from consuming a good.

MARGINAL UTILITY (MU) is the extra utility from an additional unit of consumption.

TOTAL UTILITY



Marginal utility (MU) is the slope of the total utility curve. MU decreases as more quantity is consumed. This is the law of diminishing MU.

LAW OF DIMINISHING MARGINAL UTILITY: Additional consumer satisfaction from the last unit of consumption falls as more of the good is consumed.

INDIFFERENCE CURVE (IC)



An indifference curve is a convex curve that represents different bundles of goods that provide the SAME levels of utility.

INDIFFERENCE CURVE MAPPING



An indifference curve map shows a group of indifference curves representing utilities that increase in a northeasterly direction.

Why indifference curves do not intersect:



1. Given two indifference curves that intersect, $U_B > U_C$ since point B is above point C.

2. Since point A and C are on the same indifference curve, $U_A = U_C$.

3. Since point A and B are on the same indifference curve, $U_A = U_B$.

4. By transitivity, $U_B = U_C$ which conflicts with the initial assertion: $U_B > U_C$. Therefore, indifference curves cannot intersect.

Microeconomics Study Guide Walstad

Campbell R. McConnell, Stanley L. Brue



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and explores their proclivity to cheering for self during basketball events The term basketball event is used rather than basketball game to make clear that everything connected to and seen heard or experienced before during and after a basketball game is included The actual game itself is only part of the basketball event An undercurrent runs throughout this participant observation mini ethnography dealing with access and the relative quality of that access to basketball events being affected by ones age class race and gender The prominent role of advertising in shaping basketball events and helping to construct fans as consumers of products both commercial and institutional during the process of cheering for self is central to this idea Cheering for self is the activity engaged in by individual fans after they find things to identify or connect with through personal investment Fans cheer for self indirectly Fans cheer for the team that they identify with Through the process of cheering for self while attending the basketball event people are taught how to become fans to consume a UW product the basketball event and to consume advertisers products People have a tendency to spend their entire life trying to impress others

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Table of Contents Microeconomics Study Guide Walstad

1. Understanding the eBook Microeconomics Study Guide Walstad
 - The Rise of Digital Reading Microeconomics Study Guide Walstad
 - Advantages of eBooks Over Traditional Books
2. Identifying Microeconomics Study Guide Walstad
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Microeconomics Study Guide Walstad
 - User-Friendly Interface
4. Exploring eBook Recommendations from Microeconomics Study Guide Walstad
 - Personalized Recommendations
 - Microeconomics Study Guide Walstad User Reviews and Ratings
 - Microeconomics Study Guide Walstad and Bestseller Lists
5. Accessing Microeconomics Study Guide Walstad Free and Paid eBooks
 - Microeconomics Study Guide Walstad Public Domain eBooks
 - Microeconomics Study Guide Walstad eBook Subscription Services
 - Microeconomics Study Guide Walstad Budget-Friendly Options
6. Navigating Microeconomics Study Guide Walstad eBook Formats
 - ePub, PDF, MOBI, and More
 - Microeconomics Study Guide Walstad Compatibility with Devices
 - Microeconomics Study Guide Walstad Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Microeconomics Study Guide Walstad
 - Highlighting and Note-Taking Microeconomics Study Guide Walstad
 - Interactive Elements Microeconomics Study Guide Walstad
8. Staying Engaged with Microeconomics Study Guide Walstad

- Joining Online Reading Communities
- Participating in Virtual Book Clubs
- Following Authors and Publishers Microeconomics Study Guide Walstad
- 9. Balancing eBooks and Physical Books Microeconomics Study Guide Walstad
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Microeconomics Study Guide Walstad
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Microeconomics Study Guide Walstad
 - Setting Reading Goals Microeconomics Study Guide Walstad
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Microeconomics Study Guide Walstad
 - Fact-Checking eBook Content of Microeconomics Study Guide Walstad
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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