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Joe Pulizzi

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How to Win in a Winner-Take-All World Neil Irwin, 2019-06-18 From New York Times bestselling author and senior economic correspondent at The New York Times how to survive and thrive in this increasingly challenging economy Every ambitious professional is trying to navigate a perilous global economy to do work that is lucrative and satisfying but some find success while others struggle to get by In an era of remarkable economic change how should you navigate your career to increase your chances of landing not only on your feet but ahead of those around you In How to Win in a Winner Take All World Neil Irwin senior economic correspondent at the New York Times delivers the essential guide to being successful in today's economy when the very notion of the job is shifting and the corporate landscape has become dominated by global firms He shows that the route to success lies in cultivating the ability to bring multiple specialties together to become a glue person who can ensure people with radically different technical skills work together effectively and how a winding career path makes you better prepared for today's fast changing world Through original data close analysis and case studies Irwin deftly explains the 21st century economic landscape and its implications for ambitious people seeking a lifetime of professional success Using insights from global giants like Microsoft Walmart and Goldman Sachs and from smaller lesser known organizations like those that make cutting edge digital effects in Planet of the Apes movies or Jim Beam bourbon How to Win in a Winner Take All World illuminates what it really takes to be on top in this world of technological complexity and global competition

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don't realize that these choices are illusory at best. By the start of the 21st century every major industrial sector in the global economy was controlled by no more than five transnational corporations and in about a third of these sectors a single company accounted for more than 40 percent of global sales. The available options in food, healthcare, education, transportation and even online presence are largely constructed by corporations whose sweeping influence have made them the public face and executive agents of 21st century capitalism. At *What Cost* confronts how globalization, financial speculation, monopolies and control of science and technology have enhanced the ability of corporations and their allies to overwhelm influences of government, family, community and faith. As corporations manipulate demand through skillful marketing and veto the choices that undermine their bottom line, free consumer choice has all but disappeared and with it the personal protections guarding our collective health. At *What Cost* argues that the world created by 21st century capitalism is simply not fit to solve our most serious public health problems from climate change to opioid addiction. However, author and public health expert Nicholas Freudenberg also shows that though the road is steep, human and planetary well-being constitute a powerful mobilizing idea for a new social movement one that will restore the power of individual voice to our democracy. With impeccably detailed research and an eye towards a better future, *At What Cost* arms ordinary citizens, activists and health professionals with an understanding of how we've arrived at the precipice and what we can do to ensure a healthier collective future.

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