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learning from real life examples Added and described in detail are such models as social commerce and Facebook commerce mobile commerce and mobile marketing social CRM crowdsourcing and many important but less pervasive models such as crowdfunding freemium and flash sales NEW Chapters 12 13 and 14 were completely rewritten to reflect the move from traditional marketing communication tools to the way practitioners currently describe IMC online owned paid and earned media NEW Readers see examples of many new and interesting technologies that are today providing marketing opportunities both in the Web 2.0 and 3.0 sections NEW The chapter opening vignettes continue to play an important role in illustrating key points Two new vignettes and new discussion questions about each chapter opening vignette are included NEW Included are many new images in every chapter plus updated Let's Get Technical boxes NEW Other chapter specific additions that further enhance understanding of the concepts include More social media performance metrics Ch 2 Big data and social media content analysis Ch 6 New consumer behavior theory and online giving as a new exchange activity Ch 7 Social media for brand building Ch 9 App pricing and web page pricing tactics Ch 10

The High Maintenance Minimalist Kashlee Kucheran, 2017-12-04 Who says minimalism has to be boring She quit her 200k job and sold it all to travel the world Kashlee Kucheran had a glamorous life The house dream job the fantastic wardrobe Discover the soul crushing moments that lead to Kashlee letting go of everything she knew for a life of experience rather than materialism Her inspiring how to guide delivers real world advice on how to clear out all the clutter and live a freedom based life Through hilarious stories and insightful guidance this book will teach you step by step how to Declutter downsize and erase debt Finally get your finances in check Favor experiences instead of stuff Create an awe inspiring bucket list Earn an income while exploring the globe Learn your true passion and calling in life This book is a must read for anyone looking to have more freedom in all aspects of their lives It's packed with tools that you can start using from day one it's hilarious and it's real The book is hands down the best and most practical guide to having more control over your mindset and finances that I've ever read Natalie Ellis Serial Entrepreneur CEO of Boss Babe Inc With Kashlee's in depth workbooks and no BS attitude you'll learn everything there is to know about embracing modern minimalism and the power that comes with it The joy the freedom and the happiness The energy to embrace your inner wanderlust and make life a journey not a credit card driven prison sentence Wake up and realize how capable you are without all the crap

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