

### Personality Test

Taken from Florence Littauer's Personality Plus: How to Understand Others by Understanding Yourself

Directions: In each of the following rows of four words across, choose the one word that most often applies to you. Continue through all forty lines; be sure each number is marked. If you are not sure which word "most applies," ask a spouse or a friend, and think of what your answer would have been when you were a child.

*If you are filling out the PDF version, mark your boxes with the number 1 to auto-calculate your totals.*

#### Strengths

1. <input type="checkbox"/> Adventurous	<input type="checkbox"/> Adaptable	<input type="checkbox"/> Animated	<input type="checkbox"/> Analytical
2. <input type="checkbox"/> Persistent	<input type="checkbox"/> Playful	<input type="checkbox"/> Persuasive	<input type="checkbox"/> Peaceful
3. <input type="checkbox"/> Submissive	<input type="checkbox"/> Self-sacrificing	<input type="checkbox"/> Sociable	<input type="checkbox"/> Strong-willed
4. <input type="checkbox"/> Considerate	<input type="checkbox"/> Controlled	<input type="checkbox"/> Competitive	<input type="checkbox"/> Convincing
5. <input type="checkbox"/> Refreshing	<input type="checkbox"/> Respectful	<input type="checkbox"/> Reserved	<input type="checkbox"/> Resourceful
6. <input type="checkbox"/> Satisfied	<input type="checkbox"/> Sensitive	<input type="checkbox"/> Self-reliant	<input type="checkbox"/> Spirited
7. <input type="checkbox"/> Planner	<input type="checkbox"/> Patient	<input type="checkbox"/> Positive	<input type="checkbox"/> Promoter
8. <input type="checkbox"/> Sure	<input type="checkbox"/> Spontaneous	<input type="checkbox"/> Scheduled	<input type="checkbox"/> Shy
9. <input type="checkbox"/> Orderly	<input type="checkbox"/> Obliging	<input type="checkbox"/> Outspoken	<input type="checkbox"/> Optimistic
10. <input type="checkbox"/> Friendly	<input type="checkbox"/> Faithful	<input type="checkbox"/> Funny	<input type="checkbox"/> Forceful
11. <input type="checkbox"/> Daring	<input type="checkbox"/> Delightful	<input type="checkbox"/> Diplomatic	<input type="checkbox"/> Detailed
12. <input type="checkbox"/> Cheerful	<input type="checkbox"/> Consistent	<input type="checkbox"/> Cultured	<input type="checkbox"/> Confident
13. <input type="checkbox"/> Idealistic	<input type="checkbox"/> Independent	<input type="checkbox"/> Inoffensive	<input type="checkbox"/> Inspiring
14. <input type="checkbox"/> Demonstrative	<input type="checkbox"/> Decisive	<input type="checkbox"/> Dry Humor	<input type="checkbox"/> Deep
15. <input type="checkbox"/> Mediator	<input type="checkbox"/> Musical	<input type="checkbox"/> Mover	<input type="checkbox"/> Mixes easily
16. <input type="checkbox"/> Thoughtful	<input type="checkbox"/> Tenacious	<input type="checkbox"/> Talker	<input type="checkbox"/> Tolerant
17. <input type="checkbox"/> Listener	<input type="checkbox"/> Loyal	<input type="checkbox"/> Leader	<input type="checkbox"/> Lively
18. <input type="checkbox"/> Contented	<input type="checkbox"/> Chief	<input type="checkbox"/> Chart maker	<input type="checkbox"/> Cute
19. <input type="checkbox"/> Perfectionist	<input type="checkbox"/> Pleasant	<input type="checkbox"/> Productive	<input type="checkbox"/> Popular
20. <input type="checkbox"/> Bouncy	<input type="checkbox"/> Bold	<input type="checkbox"/> Behaved	<input type="checkbox"/> Balanced

#### Weaknesses

21. <input type="checkbox"/> Blank	<input type="checkbox"/> Bashful	<input type="checkbox"/> Brassy	<input type="checkbox"/> Bossy
22. <input type="checkbox"/> Undisciplined	<input type="checkbox"/> Unsympathetic	<input type="checkbox"/> Unenthusiastic	<input type="checkbox"/> Unforgiving
23. <input type="checkbox"/> Reticent	<input type="checkbox"/> Resentful	<input type="checkbox"/> Resistant	<input type="checkbox"/> Repetitious
24. <input type="checkbox"/> Fussy	<input type="checkbox"/> Fearful	<input type="checkbox"/> Forgetful	<input type="checkbox"/> Frank
25. <input type="checkbox"/> Impatient	<input type="checkbox"/> Insecure	<input type="checkbox"/> Indecisive	<input type="checkbox"/> Interrupts
26. <input type="checkbox"/> Unpopular	<input type="checkbox"/> Uninvolved	<input type="checkbox"/> Unpredictable	<input type="checkbox"/> Unaffectionate
27. <input type="checkbox"/> Headstrong	<input type="checkbox"/> Haphazard	<input type="checkbox"/> Hard to please	<input type="checkbox"/> Hesitant
28. <input type="checkbox"/> Plain	<input type="checkbox"/> Pessimistic	<input type="checkbox"/> Proud	<input type="checkbox"/> Permissive
29. <input type="checkbox"/> Angered easily	<input type="checkbox"/> Aimless	<input type="checkbox"/> Argumentative	<input type="checkbox"/> Alienated
30. <input type="checkbox"/> Naïve	<input type="checkbox"/> Negative attitude	<input type="checkbox"/> Nervy	<input type="checkbox"/> Nonchalant
31. <input type="checkbox"/> Worrier	<input type="checkbox"/> Withdrawn	<input type="checkbox"/> Workaholic	<input type="checkbox"/> Wants credit
32. <input type="checkbox"/> Too sensitive	<input type="checkbox"/> Tactless	<input type="checkbox"/> Timid	<input type="checkbox"/> Talkative
33. <input type="checkbox"/> Doubtful	<input type="checkbox"/> Disorganized	<input type="checkbox"/> Domineering	<input type="checkbox"/> Depressed
34. <input type="checkbox"/> Inconsistent	<input type="checkbox"/> Introvert	<input type="checkbox"/> Intolerant	<input type="checkbox"/> Indifferent
35. <input type="checkbox"/> Messy	<input type="checkbox"/> Moody	<input type="checkbox"/> Mumbles	<input type="checkbox"/> Manipulative
36. <input type="checkbox"/> Slow	<input type="checkbox"/> Stubborn	<input type="checkbox"/> Show-off	<input type="checkbox"/> Skeptical
37. <input type="checkbox"/> Loner	<input type="checkbox"/> Lord over others	<input type="checkbox"/> Lazy	<input type="checkbox"/> Loud
38. <input type="checkbox"/> Sluggish	<input type="checkbox"/> Suspicious	<input type="checkbox"/> Short-tempered	<input type="checkbox"/> Scatterbrained
39. <input type="checkbox"/> Revengeful	<input type="checkbox"/> Restless	<input type="checkbox"/> Reluctant	<input type="checkbox"/> Rash
40. <input type="checkbox"/> Compromising	<input type="checkbox"/> Critical	<input type="checkbox"/> Crafty	<input type="checkbox"/> Changeable

# Personality Plus How To Understand Others By

**Florence Littauer**

## **Personality Plus How To Understand Others By:**

**Personality Plus** Florence Littauer,1992-07-01 A revealing personality profile self test and Littauer s insightful advice help readers better understand themselves and others A bestseller    **Personality plus:[how to understand others by understanding yourself]**. Florence Littauer,1992    Personality Plus at Work Florence Littauer,Rose Sweet,2011-02 Bestselling author and personality expert shows how to be successful at work by understanding yourself and the people around you    *How to Get Along with Difficult People* Florence Littauer,2006 In this new edition of her classic book on human relationships author Florence Littauer draws from the experiences of the apostle Paul and her own demanding encounters to offer readers encouragement and practical advice to help smooth out thorny relationships Readers will learn the secret to dealing with the four personality types The Sanguine who wants attention and credit The Melancholy who longs for order and discipline The Choleric who appreciates action and obedience The Phlegmatic who loves peace and quiet Readers will learn how to help friends and family see themselves as others see them and they ll learn how to react to trying situations by becoming more aware of how they affect those around them    **Personality Plus for Couples** Florence Littauer,2001-10-01 The best selling author of Personality Plus and Personality Plus for Parents now shows couples how to apply the personality principles that have made Florence so popular Husbands and wives will understand why they act the way they do and how they can best respond to each other Personality Plus for Couples gives husbands and wives a personality profile test to identify their personality types the trademark characteristics of each personality type ways to resolve hot conflicts that arise between spouses what to expect if you marry someone of the same type someone of the opposite type or someone with a compatible personality type Littauer offers pages of stories and practical insight about how to approach each personality differently When husbands and wives care enough to understand what makes the other tick they can celebrate each other s individuality and build a marriage that lasts    **Elite Execution** Jason Elmore,2017-07-14 Description Elite Execution Disciplines Insights for Extraordinary Salespeople was written for experienced professionals Jason Elmore shares practical action items and insightful concepts that have been compiled and tested during a sales career that spanned the globe from B2B to Med Device and resulted in top performance and accolades These tools and approaches were recognized as being so critical to success that Jason was awarded the opportunity to build and execute new hire sales training at one of the fastest growing divisions of the world s largest healthcare company where he reduced average time to hit quota for new hires 50% Jason specializes in introducing disruptive technology to surgeons and the healthcare market We all know selling isn t easy and surgeons are some of the toughest customers Surgeons outrank their sales representatives in just about every measure experience education and income Additionally a surgeon s decision to try something new can have life changing risks and benefits to patients Combine all of that with the increasing financial pressures in healthcare increasing regulation multiple deal killing stakeholders in the system and you have a recipe for what is perhaps the most

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Personality Plus Florence Littauer, 1992-07-01

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*Personality Plus!* Sheila John Daly, 1946

**A Gentle Spirit Journal** Ashleigh Bryce

Clayton, 2002-09 The daily devotional A Gentle Spirit has been a consistent best seller and sold over 400 000 copies since its release in 1998 Now the compiled writing of great Christian women including Amy Carmichael Coorie ten Boom Joni Eareckson Tad Ruth Bell Graham and many more is part of Barbour's popular devotional journal series

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author Wayne Hastings sets forth some invaluable lessons on the art of co parenting with God along with significant doses of hope and encouragement to help you through the tough times *Tempera Mysticism* Shirley A. Miller,1991 The first and foremost authority on the history and meaning of the four temperament theory the sanguine choleric phlegmatic and melancholy personality types *Collective Excellence* Mel Hensey,1992 Looking at teamwork in the engineering firm this extremely brief handbook offers advice and describes techniques for better management and optimum productivity It discusses the potential of teams common misconceptions leader and member roles team development personality and cultural differences responsibilities feedback conflict and typical mistakes Hensey is a management consultant Flow charts and other diagrams illustrate organizational relationships and processes Annotation copyrighted by Book News Inc Portland OR *The People Factor* Oral Withrow,1997 **The Publishers Weekly**,1998 *Resolving Disputes in Christian Groups* Marlin E. Thomas,1994 **Clothing, Cosmetic, and Self-Esteem Tips** Joan Esherick,2006 Background information and strategies to help young readers avoid the daily dissatisfaction with their bodies and selves covers skin care makeup and clothing as well as choosing the best you you can be *The Rural Educator* ,2003 **The African Book Publishing Record** ,2007 *The Complete Student* Alan Gelb,2007 Explores everything a new college student needs to know from how to find a book in the library to buying a used car from breaking old habits of procrastination to understanding the dangers of binge drinking from conquering test anxiety to writing a resume and a cover letter

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