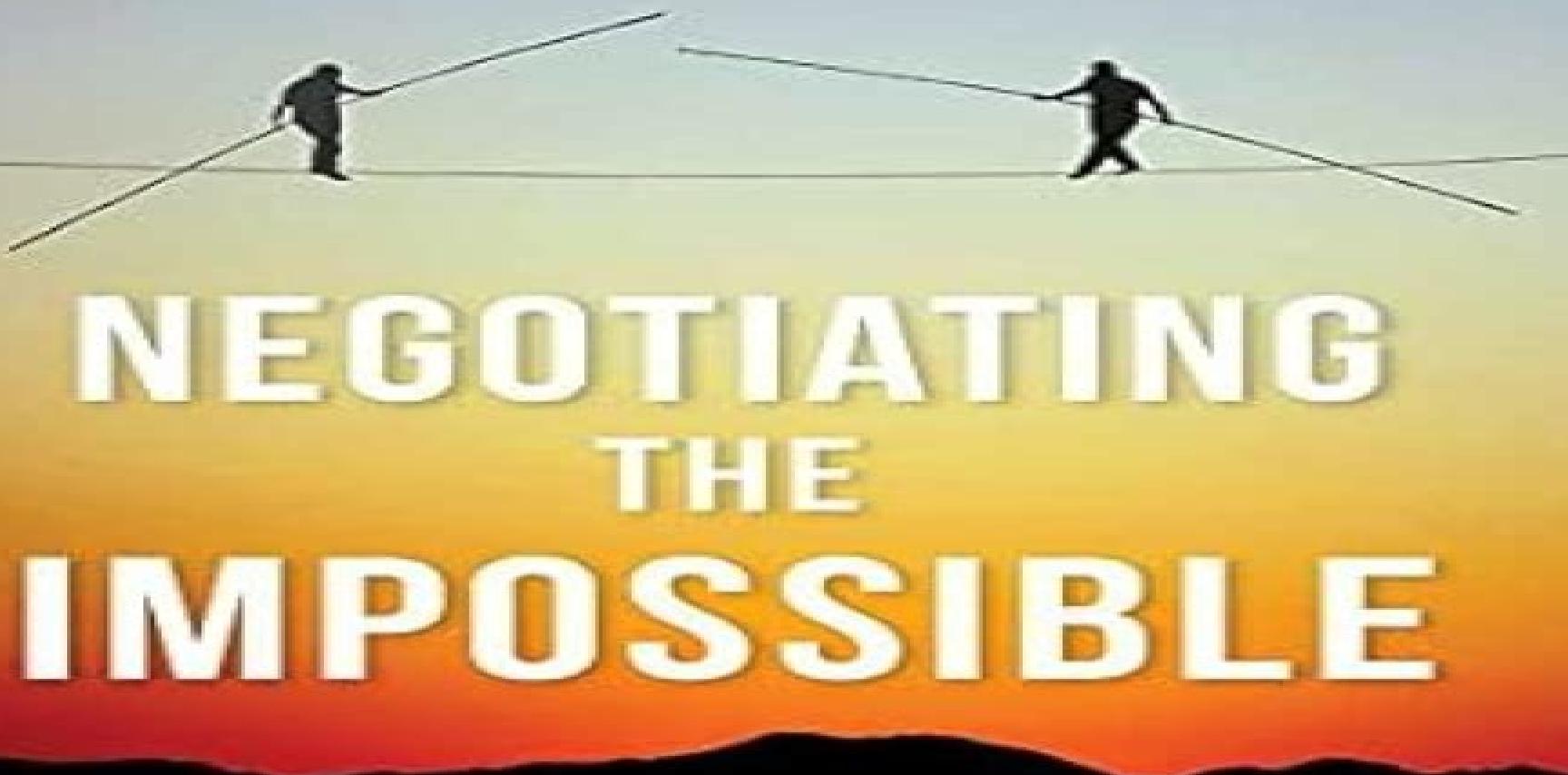




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NEGOTIATING THE IMPOSSIBLE

DEEPAK MALHOTRA
HARVARD BUSINESS SCHOOL

Negotiating The Impossible

Ira Asherman, Sandy Asherman

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