

STEVEN JACOBS

PROFESSIONAL TITLE

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 stevejacobs.com

SUMMARY

Your summary goes here. It's the **last stage in the resume writing process**, so pick it up in the end. Focus more on what value you can provide, instead of what you are looking for. Limit it to 2-3 lines max.

KEY SKILLS

Market Research

Social Media Strategy

Social Media Analytics • Social Media Content Creation & Curation

Marketing Collateral

Keyword Research

Search Engine Optimization

Client Servicing

Blog Writing

Digital Marketing

Website Content Proofreading

Content Management & Editing

TECHNICAL SKILLS

Languages: VB6, SQL, Web Services - C#, C, C++, Java, Perl

- Operating Systems : Windows (XP, NT, 3.1x, 4.0, 2000, 2003) and UNIX

- Databases: MS SQL Server (2008, 2005, 2000, 7.0, 6.5, 6.0), MS Access, FoxPro, ODBC, DB2

- Reporting: Crystal Report, SQL Server 2005 Reporting Services (SSRS)

INTERNSHIPS

Enter official designation as per company records

Sep '18 - Nov '18

Enter company name | Enter location (with state)

Enter a one-line description of the company where you were working, with figures around revenue, geographic presence, no. of clients, etc.

Some rules will apply as discussed above

PROFESSIONAL EXPERIENCE

Enter the official designation as per company records

Jun '19 - Sep '19

Enter company name in full | Enter location (with state)

Enter a one-line description of the company where you were working, with figures around revenue, geographic presence, no. of clients, etc.

- Use one-liner points to present the details of your internship/part-time/professional experience
- Remove the section heading as **Relevant Experience** (if you want to show all your roles - Internships, part-time, volunteering, etc. - in one section).
- Bold** keywords and phrases where you would like to draw the recruiter's attention.
- Use action verbs to start off your points, and achievement figures (bold/underline figures will work as well) to demonstrate the extent of your contributions.
- It's the **first step in the resume writing process**. Start off with updating this section first. Based on the keywords and functions you bold, accordingly update the Skills section. Based on that, update your summary. Make sure only those functions are mentioned in the Summary/Skills which have been substantiated in this section.
- Instead of writing all your one-liner points together, group similar points under unique subheadings as shown below:

Social Media Marketing

- Conducted research on industry trends & wrote compelling content for social media posts; created 5+ posts daily
- Tracked social media analytics via Hootsuite & other tools, and reported results & new ideas to our marketing team
- Created content to be shared by 20+ influencers on Instagram, Facebook, and blog accounts to increase traffic by 33%

Content Management

- Liaised with the Editorial team of 25 to manage social media content & community, while coordinating with 30+ freelancers
 - Increased Instagram & Facebook followers by 20% and 25% respectively in 3 months
- Coordinated with the Design team to create platform-specific social media assets such as flyers, ads, videos, GIFs, etc.
- Received 2 million+ likes on 20+ posts on Facebook, Twitter, and Instagram

EDUCATION

Enter your official degree (with major)

Jun '12 - May '15

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50 MICROSAAS STARTUP IDEAS: NICHE SOFTWARE SOLUTIONS FOR PASSIVE INCOME & SIDE HUSTLE
,2025-11-27 Building MicroSaaS Businesses A Practical Guide The book serves as a step by step guide for aspiring entrepreneurs particularly those interested in launching small scale specialized software as a service SaaS products These MicroSaaS ventures are designed to be developed and deployed quickly often by solo founders or small teams without requiring substantial funding or extensive operational infrastructure Rather than focusing on large scale enterprise solutions or complex business models this book emphasizes practical actionable strategies that help entrepreneurs identify niche opportunities leverage modern tools and efficiently bring a product to market The central theme of the book is that entrepreneurs can enter underserved markets by utilizing accessible technologies such as low code platforms APIs and AI services These tools allow for lean highly focused solutions that solve specific problems effectively By following this approach a MicroSaaS business can be launched within weeks tested in real world conditions and iterated upon based on user feedback [The Resume Builder](#) John J. Komar,1980 [The Resume.Com Guide to Writing Unbeatable Resumes](#) Warren Simons,Rose Curtis,2003-08-22 The nation s 1 online resume service offers its exclusive advice on how to craft a winning resume The Resume com Guide to Writing Unbeatable Resumes draws upon the author s considerable expertise as well as the vast Resume com database to arm job seekers with Sample resumes for every profession and job category at every level from entrylevel to executive A comprehensive database of keywords arranged by industry Electronic job hunting advice and strategies with tips on how to make any resume stand out online A detailed Before After resume trouble shooting worksheet Job seekers will also find an exciting added value with this essential text With the purchase of this book they ll be able to receive a free resume consultation with one of Resume com s career consultants [Career Management for Scientists and Engineers](#) John K. Borchardt,2000 There are chapters on networking and working with others what to expect from the day to day working world resumes and job hunting **BOOK JACKET** [Résumés in Cyberspace](#) Pat Criscito,2000 Updated to help job seekers take full advantage of the latest cyberspace trends and technology this book provides detailed instruction on designing a resume for computer networking Readers will learn to make their resume attention catching scannable and effective in helping them get that job they re seeking They ll also find advice on using the World Wide Web and a variety of commercial on line services to find and land career positions [The Career Change Resume](#) Karen Hofferber,Kim Isaacs,2003-03-22 Written by the official resume advisers to Monster com this is the ultimate guide to creating life changing resumes The Career Change Resume helps aspiring career changers reinvent themselves by showing them how to transform their resumes The book includes step by step instructions demonstrating how to craft resumes that open doors to new careers more than 150 sample resumes and cover letters valuable innovative career change tools and strategies and solutions to common problems plaguing career changers [Career Planning](#) John Barker,Jim Kellen,1998 This book s aim is

to help readers understand how to choose plan and prepare for a career and how to find and land a job in that career The book guides readers through 1 self assessment and career choice 2 development of employability and job readiness and 3 the job search e g resume writing interviewing etc Rather than merely reading about career planning readers actively undergo an individualized career guidance program as they work through the book Appropriate for anyone interested in career counseling job search and career development

The Ultimate Job Search ,1996 175 *High-Impact Resumes* Richard

H. Beatty,1999 Stacking the employment deck in your favor with 175 High Impact Resumes Despite low unemployment today s job market is as competitive as ever which means you can t afford to have a run of the mill resume that will get lost in the shuffle With this invaluable guide you ll learn to write a resume that stands out from the crowd and gets you that all important interview Now completely revised and expanded 175 High Impact Resumes takes you step by step through the process of constructing a tailor made resume highlighting key components and giving you a clear understanding of the design content and overall importance of each part By following the instructions and model resumes in this invaluable book you are virtually guaranteed a professional looking highly effective resume and a tremendous advantage in your job hunting campaign Also now included is new information on preparing electronic resumes for posting on the Internet Here s where you ll find Modern up to date resume formats The new electronic computer scannable resume format 175 hand picked successful resumes representing both experienced job seekers and recent college graduates Samples covering 35 different fields including finance accounting administration public relations law marketing sales engineering education retail and many more Packed with tips and advice from a leading employment authority 175 High Impact Resumes is the key to gaining an advantage in your job hunting campaign

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Robert R. Newlen,1998 Accompanying disk contains resume templates The resumes are located in directories corresponding to the appropriate chapter in the book text filenames correspond to sample resumes within that chapter **Office Word 2003**

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