

# Carly Kayes

MARKETING DIRECTOR

## Profile

Dynamic marketing director with 5+ years of experience developing and executing marketing strategies for top consumer brands. Seeking to improve brand awareness and recognition for Market Couch Inc. At Fly Sale Inc. increased lead flow 35% while decreasing CPL.

## Employment History

### Marketing Director, Fly Sale Inc, Los Angeles

2020-08-06 - 2022-07-06

- Developed overall marketing program and achieved profit margin and sales objectives totaling \$98 million annually.
- Grew customer base over 80% and increased revenue 92% by creating & implementing 27 campaigns.
- Led team of 18 marketing associates and creatives to increase external clients by 78% in 2019.
- Managed social media strategies across channels.

### Sales Representative, Snap Retail Inc., San Jose

2016-08-06 - 2017-12-06

- Averaged a 90% close rate and 95% conversion rate for repeat clients.
- Provided customer care to 100+ accounts across 3 states.
- Prepared client quotes and answered inquiries regarding products.

## Education

### Bachelor of Arts in Marketing, St. Cloud State University, Los Angeles

2013-08-06 - 2015-08-06

- Pursued a passion for human resource management.
- Created marketing campaign for student bookstore raising revenue 38% in Q2.

## Internships

### Marketing Executive, Blink Advertise

2014-09-06 - 2016-08-06

- Increased lead generation by 250% in 2016, through branding, web design and online campaigns.
- Acquired 50 new accounts and grew sales by over 70%.
- Achieved 50% over quota on sales and partnership marketing.
- Executed marketing campaigns for the company's web solutions.

## References

### Nicolas Awn from Slingshot Motion

nicolaszawn@gmail.com | 760-512-1294

### Karen Ramada from Curious Key Software

karenzramada@gmail.com | 646-207-1760



## Personal Details

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California, 90602

United States

507-407-8703

carly.kayes233@gmail.com

NATIONALITY

USA

PLACE OF BIRTH

California

## Links

LinkedIn

Trailhead

## Skills

Social Media Marketing

Strategic Planning

Branding

Analytical Skills

Marketing Communications

## Hobbies

Volunteering

Traveling

Reading

Writing

Bird Watching

## Languages

English

Spanish

French

# Resume Template Tricks Login

**Navneet Singh**



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**Different Resume Templates For Any Jobs** Samuel Languell,2021-08-10

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*Nursing Resume* S. L. Page,2013-11-29

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## **Table of Contents Resume Template Tricks Login**

1. Understanding the eBook Resume Template Tricks Login
  - The Rise of Digital Reading Resume Template Tricks Login
  - Advantages of eBooks Over Traditional Books
2. Identifying Resume Template Tricks Login
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Resume Template Tricks Login
  - User-Friendly Interface
4. Exploring eBook Recommendations from Resume Template Tricks Login
  - Personalized Recommendations
  - Resume Template Tricks Login User Reviews and Ratings
  - Resume Template Tricks Login and Bestseller Lists
5. Accessing Resume Template Tricks Login Free and Paid eBooks
  - Resume Template Tricks Login Public Domain eBooks
  - Resume Template Tricks Login eBook Subscription Services
  - Resume Template Tricks Login Budget-Friendly Options

- 
6. Navigating Resume Template Tricks Login eBook Formats
    - ePub, PDF, MOBI, and More
    - Resume Template Tricks Login Compatibility with Devices
    - Resume Template Tricks Login Enhanced eBook Features
  7. Enhancing Your Reading Experience
    - Adjustable Fonts and Text Sizes of Resume Template Tricks Login
    - Highlighting and Note-Taking Resume Template Tricks Login
    - Interactive Elements Resume Template Tricks Login
  8. Staying Engaged with Resume Template Tricks Login
    - Joining Online Reading Communities
    - Participating in Virtual Book Clubs
    - Following Authors and Publishers Resume Template Tricks Login
  9. Balancing eBooks and Physical Books Resume Template Tricks Login
    - Benefits of a Digital Library
    - Creating a Diverse Reading Collection Resume Template Tricks Login
  10. Overcoming Reading Challenges
    - Dealing with Digital Eye Strain
    - Minimizing Distractions
    - Managing Screen Time
  11. Cultivating a Reading Routine Resume Template Tricks Login
    - Setting Reading Goals Resume Template Tricks Login
    - Carving Out Dedicated Reading Time
  12. Sourcing Reliable Information of Resume Template Tricks Login
    - Fact-Checking eBook Content of Resume Template Tricks Login
    - Distinguishing Credible Sources
  13. Promoting Lifelong Learning
    - Utilizing eBooks for Skill Development
    - Exploring Educational eBooks
  14. Embracing eBook Trends
    - Integration of Multimedia Elements

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