

Jessica Claire

Professional Summary

Experienced professional with a strong background in customer service, sales, and marketing. Skilled in developing and implementing marketing strategies, managing teams, and driving revenue growth. A natural leader with a passion for innovation and a commitment to customer satisfaction.

Work History

Marketing Manager, ABC Company
Responsible for developing and executing marketing strategies to increase brand awareness and drive sales. Managed a team of 10 marketing professionals. Achieved a 15% increase in revenue over 6 months.

Sales Representative, XYZ Corporation
Achieved a 20% increase in sales by identifying and targeting high-priority leads. Developed a successful sales funnel and implemented new sales processes.

Customer Service Representative, DEF Services
Provided excellent customer service, resolved complex issues, and maintained high satisfaction rates. Trained new team members and developed a customer satisfaction survey.

Education

University of Technology, Bachelor's Degree in Marketing
Graduated with honors, with a focus on digital marketing and branding.

Certifications

Google Analytics Certified
Certified in Google Analytics, with a focus on data-driven marketing.

Project Management Certified
Certified in project management, with a focus on team collaboration and efficiency.

VS

GERARD ALLEN

Contact Information

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Summary of Qualifications

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What You Should Know When Looking for a Job in Today'S Marketplace, 2Nd Edition Richard A. Wittmeyer, 2011-01-20 The Hiring Process Yesterday versus Today Years

ago it was fairly easy to find a new position Search firms would call you with a position opening and you could take your time selecting between job offerings Or friends contacted you with tips that a company down the road was hiring and needed people with your skills All that you needed to do was to update your resume from time to time and everything fell into place Today we have a different situation the marketplace is crawling with competition for those jobs The time to sit back and think that a company will find you is no longer realistic You need to put together a well thought out action plan to seek the job you want This book will assist you in setting new goals and evaluating new career options It will help you manage your job transition and employment campaign in a realistic systematic and organized way What You Should Know When Looking for a Job in Todays Marketplace 2nd edition shares effective job search methods and a plan of action that will assist Those that are out of work and seeking employment Those anticipating a reduction in the workforce at their company and are out looking for other opportunities Military personnel returning to civilian life and are seeking employment College students just graduating and ready to enter the world of work People dissatisfied in their current positions and want to move on More mature job candidates that are out of work and not ready for retirement Those returning to the workplace after many years of absence The book will assist you in setting employment goals and evaluating new career opportunities It will help you manage your job transition and employment campaign in a systematic and organized way by providing you with the needed tools skills and knowledge that will ensure a successful outcome Dr Richard Wittmeyer relies on his thirty years of experience in talent acquisition career and performance management human resources employment coaching and strategic organizational development in order to help others productively manage a job transition during these uncertain times Job seekers will learn how to Identify their personal strengths and job accomplishments Design and implement a job search and networking strategy that works Construct and present a resume and cover letter that sells Target the job search through the use of solid letter writing and telephone campaigns Realize the importance of Networking and how to make it happen Make a great impression during the interview Develop an elevator speech that will identify you as a person of interest Accept the

position that you desire Settle into your new job Special Feature Land that new job right after college Special Feature Develop an employment strategy for those over 50 And much more Despite todays challenging times in the job market there are still success stories happening every day as companies continue to look for talented people The practical information and concrete examples included in this valuable field manual will help guide others to success by teaching a complete process that helps anyone take control of their employment future **Coaching Practiced** David Tee, Jonathan

Passmore, 2022-05-09 COACHING PRACTICED Explore the foundations of evidence based approaches to coaching A collection of the best papers over the last 15 years from the journal The Coaching Psychologist In Coaching Practiced Coaching Psychology Tools Techniques and Evidence Based Approaches for Coaches a team of distinguished researchers delivers an insightful and complete handbook for practicing coaches From wellbeing to the workplace coaches of all stripes will find a fulsome discussion of effective methods strategies and frameworks for coaching clients In the book the editors include contributions from leading experts that discuss a wide variety of essential topics in the field including cognitive approaches motivational interviewing solution focused coaching mindfulness approaches narrative coaching and the influence of positive psychology in the field of coaching In this accessible and comprehensive resource readers will also find A thorough introduction to the psychology of coaching including available frameworks In depth examinations of reflective practice and professional development including reflective journaling Comprehensive discussions of wellbeing coaching including health and life coaching Fulsome explorations of workplace coaching including the Lead Learn and Grow Model Perfect for organizational and athletic leaders Coaching Practiced Coaching Psychology Tools Techniques and Evidence Based Approaches for Coaches will also earn a place in the libraries of professional coaches managers executives and others

Resumes For Dummies Joyce Lain Kennedy, 2000-05-15 Dummies keep getting smarter That's why we've updated Resumes For Dummies 3rd Edition to keep you one step ahead for the 21st century Starting with all the tips and tricks you'll need to showcase your skills and abilities on paper this edition also takes you into the world of the cyber resume Recent grads and veteran workers alike can benefit from the strategies worksheets and sage advice from author and nationally recognized careers expert Joyce Lain Kennedy Whether you're sending online or off you'll find out how to create resumes that dazzle with a strong first impression and leave a lasting impact with potential employers From choosing the right resume style to putting the right spin on employment gaps lack of experience or frequent job hopping Resumes For Dummies 3rd Edition brings you up to speed with everything you need for finding the right job in today's market **US Black**

Engineer & IT, 1992 **Peter Norton's Introduction to Computers Office 97 Tutorial with 3.5 IBM Disk** Peter Norton, 1998-01-05 Peter Norton's new Office 97 Tutorial helps students learn to create, process and present information using Microsoft Office 97 Emphasizing hands on instruction this applications tutorial includes a student data disk to help students apply and practice the skills and techniques they learn in each lesson **Word 2000 Intermediate Course** Labyrinth

Publications, Incorporated, Russel Stolins, 2001 **Administrative Assistant's and Secretary's Handbook** James Stroman, Kevin Wilson, Jennifer Wauson, 2011-09-24 The expectations and duties of the modern day administrative assistant are higher and more stressful than ever before The Administrative Assistant's and Secretary's Handbook will help professionals everywhere come out on top From managing the phones coordinating meetings and preparing presentations to planning events crafting clear business communications and deciphering legal documents administrative assistants need to be everything to everyone all the time and all with a smile They spend all day helping others but who is going to help them For office professionals seeking to improve their performance and enhance their value to employers this handbook is the definitive source of help for these true jack of all trades In The Administrative Assistant's and Secretary's Handbook you will find information on topics such as Creating graphics charts and presentations Microsoft Word Excel Outlook and Publisher Web conferencing Electronic and paper filing systems Recordkeeping Meeting planning and management Business math and much more Extensively updated with new information on Windows 8 Microsoft Office 2013 Apple OS mobile computing computer software troubleshooting data security Google Calendar Google Drive Google Docs and Microsoft Web Applications this bestselling guide will help these unsung heroes shine in the eyes of all their coworkers The Ultimate Job Search Richard H. Beatty, 2006 Job seekers and students looking for a career will find the inside scoop on networking interviewing negotiating job offers succeeding on the job and much more to have a big advantage in getting a job quickly Intelligent strategies help readers avoid common job search pitfalls power up their resumes use search firms to their advantage and orchestrate a targeted direct mail campaign The Ultimate Job Search is filled with tools to guide job seekers through the job search process Helpful self assessment exercises allow students to define a job objective Resume writing tips and formats allow job seekers to create magnetic correspondence Readers gain information on how to shine during the interview receive valuable advice for negotiating a top salary and learn the eight steps to guaranteed success on the job The Publishers Weekly, 1998 Billboard, 1969-08-09 In its 114th year Billboard remains the world's premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends **MS Office XP**, 2002 The I Series Applications textbooks strongly emphasize that students learn and master applications skills by being actively engaged by doing These texts have been written with clear error free and unambiguous steps to accomplish tasks that lead to a finished document worksheet or database table The authors made the decision that teaching how to accomplish some task is not enough for complete understanding and mastery Prior to introducing steps the authors discuss why the steps students are about to experience are important and what role the steps play in the overall plan for creating a document workbook or database Technical Report Writing Today Daniel G. Riordan, Steven E. Pauley, 2005 Technical Report Writing Today provides thorough coverage of technical writing basics techniques and applications Through a practical

focus with varied examples and exercises students internalize the skills necessary to produce clear and effective documents and reports Project worksheets help students organize their thoughts and prepare for assignments and Focus boxes highlight key information and recent developments in technical communication Extensive individual and collaborative exercises expose students to different kinds of technical writing problems and solutions Annotated student examples more than 100 in all illustrate different writing styles and approaches to problems Numerous short and long examples throughout the text demonstrate solutions for handling writing assignments in current career situations The four color artwork in the chapter on creating visuals keeps pace with contemporary workplace capabilities The Ninth Edition offers many new examples exercises samples and articles the latest information on using electronic resumes and documenting electronic sources more on group work and new Ethics and Globalization sidebars that highlight these two important topics in the technical communication field Chapter exercises have been labeled to guide students in various goals You create You analyze You revise and Group In this revision the authors have focused on streamlining and updating key chapters rather than on substantially changing the text's effective organization Chapter 1 Definition of Technical Writing has been thoroughly revised to include complete sections on ethics and globalization Theoretical sections have been updated to include current thinking about the role of communication between people New exercises and examples are included Chapter 2 Profiling Audiences has been completely revised to feature current thinking about defining audiences including an emphasis on the tasks that audiences must perform after reading and a section on creating audience profiles Worksheets have been revised and a section on meeting quality benchmarks has been added Chapter 3 The Technical Writing Process substantially updated offers a current description of the document creation process and includes recent thinking on information design Chapter 6 Designing Pages has been revised and simplified to make the complex process of page design easier for students to grasp Chapter 12 Memorandums and Informal Reports heavily revised now includes more emphasis on and new examples of the IMRD report format The chapter also includes a focus section with an expanded treatment of email Chapter 15 Recommendation and Feasibility Reports presents a new feasibility report created by a small business to determine whether or not to market an item Chapter 18 Oral Presentations now focuses on PowerPoint The theory of oral reports is expanded to include recent criticisms of PowerPoint presentations and advice on creating effective presentations Appendixes include A Brief Handbook Appendix A focusing on the sentence punctuation and mechanics issues most relevant to technical writing and Documenting Sources Appendix B covering the most up to date APA and MLA methods for documenting print and electronic sources The text specific instructor web site features such resources as sample syllabi a transition guide an assessment guide and chapter by chapter teaching suggestions The student site offers additional student samples including web sites built by their peers cha

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