

MARCUS LYONS

example@example.com

(555) 555-5555

San Diego, CA 92111

PROFESSIONAL SUMMARY

Outside Sales Representative adept at leading customer and revenue growth by leveraging top-notch abilities in networking and lead development. Demonstrated success in converting prospects into customers, servicing accounts and maintaining consistent sales levels.

SKILLS

- Lead prospecting
- Sales proposal creation
- Solutions-based sales
- Basic math functions
- B2B sales prowess
- Strong communication
- Organization
- Account management

EDUCATION

San Diego City College
San Diego, CA • 06/2017

**Associate of Arts: Business
Economics**

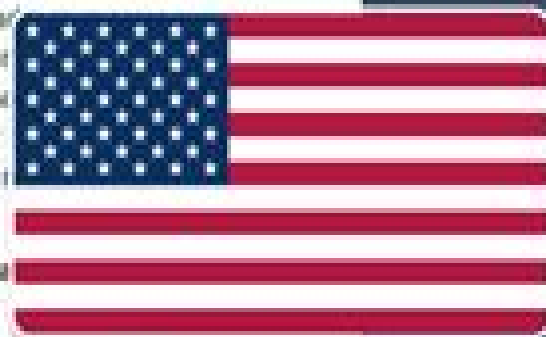
WORK HISTORY

ADP - Outside Sales Representative
San Diego, CA • 01/2017 - Current

- Visited up to 10 businesses per week and showcased product features to customers and discussed technical details to overcome objections and
- Prospected 15-20 potential customers per week through online search and maintained a sales pipeline
- Followed up with customers after initial contact to assess satisfaction and resolve any concerns.

Reiff Company - Sales Representative
San Diego, CA • 06/2016 - 12/2017

- Set up video appointments with potential and current customers to promote new products and services.



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The United States Army and Navy Journal and Gazette of the Regular and Volunteer Forces ,1881 **Masonic Standard** ,1898 **The BASIC Handbook** David Alvin Lien,1986 BASIC words as used on major computers worldwide are documented with proper format test runs sample programs alternate words and an If Your BASIC Doesn t Have It option Everything you need to know about the BASIC computer language in one monumental reference book *The Handy Book of Synonyms* ,1879 Century Illustrated Monthly Magazine ... ,1891 **The Century** ,1891 **Scribner's Monthly, an Illustrated Magazine for the People** ,1891 **The Century Illustrated Monthly Magazine** ,1891 Hill's Manual of Social and Business Forms Thomas Edie Hill,1882 *Hill's Manual of Social and Business Forms* ,1875 **Accidental Encyclopedia** Andy Grogan,2015-01-24 An overview of web design and UX of the best web sites on the internet *Annual Communication of the Grand Lodge of the United States* ,1878 **Artist's Market, 1992** Lauri Miller,1991 Graphic artists and fine artists looking for new marketing opportunities will find 2 500 buyers of all types of art in the new edition of Artist s Market Handy geographic indexes are included to help artists tap their local markets and articles and interviews with successful professionals give artists the tips they need to succeed in the art world **The Leisure Hour** ,1886 *Cantica Cantorum* Saint Bernard (of Clairvaux),1895 **Life and Works of Saint Bernard, Abbot of Clairvaux** Saint Bernard (of Clairvaux),1896

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