

Third Edition

# Media Management

A Casebook Approach

Jan LeBlanc Wicks  
George Sylve  
C. Ann Hollifield  
Stephen Lacy  
Aalyth Broadrick Sohn



# Media Management A Casebook Approach

**Christopher H. Sterling**



## **Media Management A Casebook Approach:**

**Media Management** Jan LeBlanc Wicks, 2004 Media Management A Casebook Approach provides a detailed look at each of the major areas of responsibility that fall to the managers of media organizations such as leadership motivation planning marketing and strategic management Retaining its core content and case study approach this third edition draws upon the latest organizational and management research to guide students in the development of their managerial skills It provides media based cases that give students the opportunity to develop their critical thinking and problem solving skills Updates in this edition include research and examples to reflect the current state of the industry material on convergence new media and international aspects as well as their influences on leadership and planning information and research on new media the Internet and their future implications for media managers technology and online resource sections and examples and information on data used by advertisers and media organizations This textbook also offers new material on the structure of the Internet new media and converged and international media organizations It is intended for advanced undergraduates and graduate students in media management courses Media Management Ann Hollifield, Jan LeBlanc Wicks, George Sylvie, Wilson Lowrey, 2015-08-11 Media Management A Casebook Approach provides a detailed consideration of the manager's role in today's media organizations highlighting critical skills and responsibilities Using media based cases that promote critical thinking and problem solving this text addresses topics of key concern to managers diversity group cultures progressive discipline training and market driven journalism among others The cases provide real world scenarios to help students anticipate and prepare for experiences in their future careers Accounting for major changes in the media landscape that have affected every media industry this Fifth Edition actively engages these changes in both discussion and cases The text considers the need for managers to constantly adapt obtain quality information and be entrepreneurial and flexible in the face of new situations and technologies that cannot be predicted and change rapidly in national and international settings As a resource for students and young professionals working in media industries Media Management offers essential insights and guidance for succeeding in contemporary media management roles *Media Management* George Sylvie, Jan Wicks, LeBlanc, C. Ann Hollifield, Stephen Lacy, Ardyth Sohn, Broadrick, 2009-03-04 Media Management A Casebook Approach provides a detailed look at the major areas of responsibility that fall to the managers of media organizations including leadership motivation planning marketing and strategic management It provides media based cases that promote the development of critical thinking and problem solving skills Addressing such topics as diversity group cultures progressive discipline training and market driven journalism this casebook provides real world scenarios that help students anticipate and prepare for experiences in their future careers Among the additions to this fourth edition are Increased discussions on groups vision change diversity and management styles Additional media sensitive examples within each section of the text A new chapter on knowledge management Ethics integrated into law and leadership discussions A primer in global markets

technology and policy In depth consideration into the aspects of change and Increased emphasis on analysis This edition also includes management scenarios in which one or more participant is a new employee or intern making the material relevant to students while also preparing them to understand the motivations of their future employers Developed as a media management text for advanced undergraduates and graduate students Media Management provides realistic scenarios and invaluable insights on working in the media industries *Media Management* Stephen Lacy, Ardyth B. Sohn, Jan LeBlanc Wicks, George Sylvie, Angela Powers, 1993 USE FIRST TWO SENTENCES ONLY FOR GENERAL CATALOGS This book grew out of the collective needs of media management scholars to explore the theory and practice of the field through case analysis Although research studies exist in several different scholarly journals and applicable cases are available through various sources this work represents one of the first efforts to combine the broad concerns of the field with relevant cases Approaching media management as a decision making process this book provides a framework and materials for analysis discussion and problem solving within various media such as ad agencies cable companies magazines newspapers and broadcasting stations All cases however are designed to illuminate not only the differences present in management environments but the similarities between media companies 48 short cases and three extended cases allow students to apply what they learn from reading and class discussions to situations faced by media managers The book's goals are to provide access to a seldom used approach to discussing media management to supplement currently available materials concerning issues relevant to managing a media organization Practice in evaluative and descriptive analyses is provided which seeks to suggest questions for individual research as well as more formal classroom debate and discussion Original cases researched and written by the authors former managers and or employees in media organizations are included throughout this volume

*Media Management* Ardyth Broadrick Sohn, 1999 Using case studies of media management this volume provides exercises including practice in role playing leadership communication and decision making with consequences Students are encouraged to distinguish between arts activities actors meanings relationships and settings of importance *Electronic Media Management, Revised* Peter Pringle, Michael F Starr, 2013-06-26 The fifth edition of a classic text features important updates that reflect the enormous changes that have taken place in recent years the Internet as an important information transmission format that is here to stay and convergence among media This edition features thorough discussions on the Internet and convergence as well as reflects the latest information on broadcast and cable regulations and policies It also includes a fresh batch of case studies and study questions As in previous editions this book also covers management theory audience analysis broadcast promotion and marketing *Value-Oriented Media Management* Klaus-Dieter Altmeyden, C. Ann Hollifield, Joost van Loon, 2017-04-27 In the light of a rapidly changing media industry with new technologies actors and advertising models and the critical role of media in society this volume highlights the meaning of different values in media companies and media managers decisions It discusses how economic as well as societal values can be equally integrated in

media management processes and how such values affect the internal as well as external environment of media companies. The contributions analyze various issues in media management such as the relationship between quality and audience demand, the role of branding in building values, changes in the value chain, and the impact of deregulation. Further important topics include hypercompetition, mediatization, challenges for media managers, and the meaning of corporate social responsibility.

**Media Management** Stephen Lacy, Jan LeBlanc Wicks, 1993. This book grew out of the collective needs of media management scholars to explore the theory and practice of the field through case analysis. Although research studies exist in several different scholarly journals and applicable cases are available through various sources, this work represents one of the first efforts to combine the broad concerns of the field with relevant cases. Approaching media management as a decision making process, this book provides a framework and materials for analysis, discussion, and problem solving within various media such as ad agencies, cable companies, magazines, newspapers, and broadcasting stations. All cases, however, are designed to illuminate not only the differences present in management environments but the similarities between media companies. 48 short cases and three extended cases allow students to apply what they learn from reading and class discussions to situations faced by media managers. The book's goals are to provide access to a seldom used approach to discussing media management, to supplement currently available materials concerning issues relevant to managing a media organization. Practice in evaluative and descriptive analyses is provided which seeks to suggest questions for individual research as well as more formal classroom debate and discussion. Original cases researched and written by the authors, former managers and/or employees in media organizations, are included throughout this volume.

**Handbook of Media Management and Economics** Alan Albarran, Bozena Mierzejewska, Jaemin Jung, 2018-04-27. Winner of the 2019 Robert Picard Book Award. The Handbook of Media Management and Economics has become a required reference for students, professors, policy makers, and industry practitioners. The volume was developed around two primary objectives: assessing the state of knowledge for the key topics in the media management and economics fields and establishing the research agenda in these areas, ultimately pushing the field in new directions. The Handbook's chapters are organized into parts addressing the theoretical components, key issues, analytical tools, and future directions for research. With its unparalleled breadth of content from expert authors, the Handbook provides background knowledge of the various theoretical dimensions and historical paradigms and establishes the direction for the next phases of research in this evolving arena of study. Updates include the rise of mobile and social media, globalization, audience fragmentation, and big data.

**Electronic Media Management** Peter K. Pringle, Michael F. Starr, William E. McCavitt, 1995. This new edition reflects the changing practices and priorities, including new regulations and guidelines, updates of broadcast programming, and a vision of what is to come in electronics media management in the future.

**Encyclopedia of Journalism** Christopher H. Sterling, 2009-09-23. Written in a clear and accessible style that would suit the needs of journalists and scholars alike, this encyclopedia is highly recommended for large

news organizations and all schools of journalism Starred Review Library Journal Journalism permeates our lives and shapes our thoughts in ways we've long taken for granted Whether we listen to National Public Radio in the morning view the lead story on the Today show read the morning newspaper headlines stay up to the minute with Internet news browse grocery store tabloids receive Time magazine in our mailbox or watch the nightly news on television journalism pervades our daily activities The six volume Encyclopedia of Journalism covers all significant dimensions of journalism including print broadcast and Internet journalism U S and international perspectives history technology legal issues and court cases ownership and economics The set contains more than 350 signed entries under the direction of leading journalism scholar Christopher H Sterling of The George Washington University In the A to Z volumes 1 through 4 both scholars and journalists contribute articles that span the field's wide spectrum of topics from design editing advertising and marketing to libel censorship First Amendment rights and bias to digital manipulation media hoaxes political cartoonists and secrecy and leaks Also covered are recently emerging media such as podcasting blogs and chat rooms The last two volumes contain a thorough listing of journalism awards and prizes a lengthy section on journalism freedom around the world an annotated bibliography and key documents The latter edited by Glenn Lewis of CUNY Graduate School of Journalism and York College CUNY comprises dozens of primary documents involving codes of ethics media and the law and future changes in store for journalism education Key Themes Consumers and Audiences Criticism and Education Economics Ethnic and Minority Journalism Issues and Controversies Journalist Organizations Journalists Law and Policy Magazine Types Motion Pictures Networks News Agencies and Services News Categories News Media U S News Media World Newspaper Types News Program Types Online Journalism Political Communications Processes and Routines of Journalism Radio and Television Technology *Media and Digital Management* Eli M. Noam, 2019-01-23 Being a successful manager or entrepreneur in the media and digital sector requires creativity innovation and performance It also requires an understanding of the principles and tools of management Aimed at the college market this book is a short foundational volume on media management It summarizes the major dimensions of a business school curriculum and applies them to the entire media media tech and digital sector Its chapters cover in a jargonless non technical way the major functions of management First creating a media product the financing of projects and the management of technology HR production operations intellectual assets and government relations Second harvesting the product created market research marketing pricing and distribution And third the control loop media accounting and strategy planning In the process this book becomes an indispensable resource for those aiming for a career in the media and digital field both in startups and established organizations This book is designed to help those aiming to join the media and digital sector to become creative managers and managerial creatives It aims to make them more knowledgeable less blinded by hype more effective and more responsible **Understanding Media Convergence** August E. Grant, Jeffrey Wilkinson, 2009 On our contemporary media landscape the potential of the written word is limitless

Repurposing print journalism for the Internet and beyond convergent journalism invigorates and transforms how we create and experience media A vital new resource in our digital age Understanding Media Convergence outlines and investigates the broad theoretical and conceptual issues surrounding this emergent subject Bringing together incisive work by some of the leaders in the field including Janet Kolodzy Bob Papper Kenneth Killebrew and Charles Bierbauer editors August E Grant and Jeffrey S Wilkinson have selected readings that introduce students to this provocative subject and provide a strong framework for inquiry These essays expand and underscore the practical techniques put forth in Grant and Wilkinson s textbook along with Douglas Fisher of the University of South Carolina Principles of Convergent Journalism 9780195339246 and the contributors offer a fascinating look at the controversies constraints and possibilities of media convergence Essential for advanced journalism students scholars and professional journalists Understanding Media Convergence sheds light on the future of the media and the transformations that will affect us all Telecommunications, Electronic Media, and Global Communications Christopher H. Sterling, 1996 Keith's Radio Station John Allen Hendricks, Bruce Mims, 2014-08-07 Keith s Radio Station offers a concise and insightful guide to all aspects of radio operations explaining the functions performed within every professionally managed station Now in its ninth edition this book continues its long tradition of guiding readers to a solid understanding of who does what when and why This new edition explains what radio in America has been where it is today and where it is going Covering the basics of how programming is produced financed and delivered across a spectrum of technologies including the newest technological trends such as streaming and podcasting satellite and HD Radio John Allen Hendricks and Bruce Mims argue that the future of radio remains bright and strong as it continues to evolve with emerging technologies New to this edition New and updated essays from industry leaders discussing how radio is evolving in an era of rapidly changing technology A thorough examination of Internet radio online music services and mobile listening devices An analysis of how new technologies have fragmented the advertising dollar A discussion of station website content and promotional usage of social media A revised examination of technologically advanced strategies used in traffic and billing departments Updated full color photos and illustrations The new companion website features content for both students and instructors including an instructors manual lecture slides test questions audio examples of key concepts quizzes for students and links to further resources **An Analysis of Work Attitudes and Behaviors as Perceived by Television Journalists in National Networks and Cable TV News in Taiwan** Shou-Shoun Chou, 1999 **Media Economics** Alison Alexander, James Owers, Rod Carveth, 1998 The importance of media economics became apparent in the massive business reorganizations of the 1980s and the 1990s Due to regulatory technological and financial changes media became the target of takeovers breakups mergers and acquisitions Media economics became much more than understanding cash flow within a single business organization This book is designed to focus on the principles of economics in the business sector and to apply them to specific media industries It examines the process of media economics decision making through an exploration of

such topics as industrial restructuring regulatory constraints upon media operations and changing economic value The first part of this book focuses on the concerns of media economics the techniques of economic and business analysis and overall characteristics of the rapidly changing media environment The second part examines economic practice within specific media industries     *The Impact of Satisfaction and Dissatisfaction on Perception of Reporter Performance and Decision Orientation Among City Editors at Daily Newspapers* Charles Roy St. Cyr,2002     Cultural Dilemmas in Public Service Broadcasting Gregory Ferrell Lowe,Per Jauert,2005     *Forthcoming Books* Rose Arny,2002-04



## Unveiling the Magic of Words: A Report on "**Media Management A Casebook Approach**"

In a world defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their capability to kindle emotions, provoke contemplation, and ignite transformative change is really awe-inspiring. Enter the realm of "**Media Management A Casebook Approach**," a mesmerizing literary masterpiece penned with a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve to the book is central themes, examine its distinctive writing style, and assess its profound affect the souls of its readers.

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