

DENVER DAHL

Account Manager

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📍 San Francisco, CA

✉ denver.dahl@example.com

🌐 [LinkedIn.com/denver-dahl](#)

EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koepp Inc

📅 2014 - 2016 📍 San Francisco, CA

Koepp Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Fixed+mobile services in Spain in 2012.
- Achieved 126% Revenue Attainment in H2 (Jan-Jun 2013).
- Increased a French fashion brand PPC revenue by 90% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs	Windows & Mac OS-X	Asana	Salesforce	Agile	CRM Systems	Hubspot
LinkedIn Sales Navigator	Dun & Bradstreet					

LANGUAGES

English	Native	German	Proficient	Greek	Advanced
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SA Dillow



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InfoWorld ,1990-09-17 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects *Federal Register* ,1997 Billboard ,1979-01-06 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends *Morgan's British Trade Journal and Export Price Current* ,1881 **The London Corn Circular** ,1898 Filmmakers ,1979 The City Record New York (N.Y.),1920

The Financial Review ,1895 *Keys to Terrific Customer Service (paperback)* Laurence Hatch,2008-09-14 Keys to Terrific Customer Service is not just a motivational book like hundreds of other customer service books on the market It is a serious textbook that analyzes all aspects of customer satisfaction trends in modern high tech service delivery and new concepts of measuring customer wants and needs KTTCS is an ideal inspirational resource for any small business owner customer service manager quality assurance specialist service process planner customer relations supervisor or business consultant Over 165 topics are covered in remarkable detail with clear examples and action plans **The Commercial & Financial Chronicle ...** ,1893 **St. Louis Daily Market Reporter and Merchants Exchange Price Current** ,1899

Photographer's Market Melissa Milar,William Brohaugh,1994 **The Northwestern Miller** ,1900 **Dun's Review** ,1895 *Frank Leslie's Illustrated Newspaper* John Albert Sleicher,1888 **Jersey Bulletin and Dairy World** ,1896 Nursing Times ,1990 **Michigan Farmer** ,1929 **Daily Commercial Letter** ,1907 *Farm Journal and Country Gentleman* ,1913

This book delves into Resume Template Last 90 Days Best Price. Resume Template Last 90 Days Best Price is a vital topic that must be grasped by everyone, ranging from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Resume Template Last 90 Days Best Price, encompassing both the fundamentals and more intricate discussions.

1. The book is structured into several chapters, namely:
 - Chapter 1: Introduction to Resume Template Last 90 Days Best Price
 - Chapter 2: Essential Elements of Resume Template Last 90 Days Best Price
 - Chapter 3: Resume Template Last 90 Days Best Price in Everyday Life
 - Chapter 4: Resume Template Last 90 Days Best Price in Specific Contexts
 - Chapter 5: Conclusion
 2. In chapter 1, this book will provide an overview of Resume Template Last 90 Days Best Price. The first chapter will explore what Resume Template Last 90 Days Best Price is, why Resume Template Last 90 Days Best Price is vital, and how to effectively learn about Resume Template Last 90 Days Best Price.
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 4. In chapter 3, the author will examine the practical applications of Resume Template Last 90 Days Best Price in daily life. The third chapter will showcase real-world examples of how Resume Template Last 90 Days Best Price can be effectively utilized in everyday scenarios.
 5. In chapter 4, the author will scrutinize the relevance of Resume Template Last 90 Days Best Price in specific contexts. This chapter will explore how Resume Template Last 90 Days Best Price is applied in specialized fields, such as education, business, and technology.
 6. In chapter 5, the author will draw a conclusion about Resume Template Last 90 Days Best Price. The final chapter will summarize the key points that have been discussed throughout the book.
- The book is crafted in an easy-to-understand language and is complemented by engaging illustrations. This book is highly recommended for anyone seeking to gain a comprehensive understanding of Resume Template Last 90 Days Best Price.

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