

# 30 60 90 days plan for customer success

Purpose of this slide is to address the details about company's 30 60 90 days plan for customer success. Major elements covered in the plan are listen and understand, analyze, plan and execute.



## First 30 Days

### Listen and Understand

- Meet the stakeholders
- Understand the product and existing procedures
- Connect with potential leads
- Add text here

### Analyze

- Extract data from repository
- Understand recurring revenue
- Analyze last 100 days churn
- Add text here



## First 60 Days

### Plan

- Evaluate customer sentiment and segment them
- Develop a customer success strategy
- Define performance KPIs
- Create an expansion plan
- Add text here
- Add text here



## First 90 Days

### Execute

- Select a platform for customer success
- Budget approval
- Allocate resources
- Communicate goals
- Map out customer journey
- Monitor and refine the process
- Add text here
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# Openai Last 90 Days Customer Service

**Daniel Mercery**



## Openai Last 90 Days Customer Service:

Cloud Security Handbook Eyal Estrin, 2025-04-30 A complete guide to securing the core components of cloud services with practical real world examples using the built in security features of Azure AWS and GCP Key Features Discover hands on techniques for implementing robust cloud security implementation Protect your data and cloud infrastructure with tailored security strategies for your business Learn how to implement DevSecOps apply encryption detect threats and misconfigurations and maintain cloud compliance Purchase of the print or Kindle book includes a free PDF eBook Book Description Securing cloud resources is no easy task each provider has its unique set of tools processes and challenges demanding specialized expertise This book cuts through the complexity delivering practical guidance on embedding security best practices across the core infrastructure components of AWS Azure and GCP It equips information security professionals and cloud engineers with the skills to identify risks and implement robust security controls throughout the design deployment and maintenance of public cloud environments Starting with the shared responsibility model cloud service models and deployment models this book helps you get to grips with fundamental concepts such as compute storage networking identity management and encryption You ll then explore common threats and compliance requirements for cloud environments As you progress you ll implement security strategies across deployments ranging from small scale environments to enterprise grade production systems including hybrid and multi cloud setups This edition expands on emerging topics like GenAI service security and DevSecOps with hands on examples leveraging built in security features of AWS Azure and GCP By the end of this book you ll confidently secure any cloud environment with a comprehensive understanding of cloud security principles What you will learn Grasp the fundamental concepts of cloud services Secure compute storage and networking services across cloud platforms Get to grips with identity management in the cloud Secure Generative AI services in the cloud Audit and monitor cloud services with a security focused approach Identify common threats and implement encryption to safeguard cloud services Implement security in hybrid and multi cloud environments Design and maintain scalable security for large scale cloud deployments Who this book is for This book is for IT professionals and information security personnel taking their first steps in the public cloud or migrating existing environments to the cloud Cloud engineers cloud architects and cloud security professionals responsible for maintaining production environments in the cloud will also benefit from this book Prior experience with deploying virtual machines using storage services and networking will help you to get the most out of this book *Generative AI and Implications for Ethics, Security, and Data Management* Gomathi Sankar, Jeganathan, David, Arokiaraj, 2024-08-21 As generative AI rapidly advances with the field of artificial intelligence its presence poses significant ethical security and data management challenges While this technology encourages innovation across various industries ethical concerns regarding the potential misuse of AI generated content for misinformation or manipulation may arise The risks of AI generated deepfakes and cyberattacks demand more research into

effective security tactics The supervision of datasets required to train generative AI models raises questions about privacy consent and responsible data management As generative AI evolves further research into the complex issues regarding its potential is required to safeguard ethical values and security of people s data Generative AI and Implications for Ethics Security and Data Management explores the implications of generative AI across various industries who may use the tool for improved organizational development The security and data management benefits of generative AI are outlined while examining the topic within the lens of ethical and social impacts This book covers topics such as cybersecurity digital technology and cloud storage and is a useful resource for computer engineers IT professionals technicians sociologists healthcare workers researchers scientists and academicians

**Responsible Artificial Intelligence and Data Science** Sébastien Thomassey, Kim-Phuc Tran, Frédéric Vanderhaegen, Tsan-Ming Choi, 2026-02-10 This book constitutes the refereed proceedings of the First EAI International Conference on Responsible Artificial Intelligence and Data Science RAIDS 2024 held in Danang Vietnam during October 22 24 2024 The 16 full papers presented in this volume were carefully reviewed and selected from 39 submissions They were organized in the following topical sections AI for Healthcare and Medical Applications AI for Human Services and Social Applications Theoretical Contributions for Responsible AI

90-Day AI Readiness Sprint Daniel Mercery, Most organizations adopting AI do not need multi year transformation programs they need clarity prioritization and momentum 90 Day AI Readiness Sprint provides a focused tactical playbook for small teams that want to adopt AI safely and credibly without excessive cost or bureaucracy This book is structured as a practical sprint breaking AI readiness into clear phases that can be executed over ninety days It emphasizes decision making governance basics and stakeholder alignment rather than technical experimentation Readers are guided through prioritizing use cases identifying key risks and implementing low effort controls that materially reduce exposure The sprint approach helps leaders avoid analysis paralysis while ensuring AI adoption aligns with organizational values risk tolerance and regulatory expectations Key elements include A phased 90 day AI readiness roadmap Minimum viable governance and risk controls Practical checklists for data vendors and usage approval Stakeholder alignment and communication guidance Criteria for scaling or stopping AI initiatives Designed for SMB leaders and small teams this playbook enables confident responsible AI adoption without requiring large budgets or specialized expertise

*National Duroc Record-bulletin* ,1983-07 Animal Husbandry Mimeograph Series ,2000 The Scottish Farmer ,1923 *The ChatGPT Revolution* Abhishek Behl, Chitra Krishnan, Priyanka Malik, Shalini Gautam, 2025-05-22 The ChatGPT Revolution provides readers with an immersive journey into conversational AI powered by the ChatGPT framework With real world examples and analysis this work explores the potential of ChatGPT in scientific research customer service and business operations

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