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AI Technologies for Information Systems and Management Science Lalit Garg, Nishtha Kesswani, Imene Brigui, 2025-09-07

This book brings together leading experts academics and industry professionals to explore how AI is transforming decision making data analytics operations and strategic management across diverse sectors Dive into the cutting edge world of artificial intelligence with AI Technologies for Information Systems and Management Science a comprehensive book is featuring peer reviewed research from the 7th International Conference on Information Systems and Management Science ISMS 2024 Covering topics such as intelligent systems machine learning integration AI driven process optimization and ethical considerations this proceedings book offers a rich blend of theoretical insights and practical applications Whether you re a researcher practitioner or student you ll find valuable perspectives on how emerging AI technologies are reshaping the foundations of modern information systems and management practices Gain inspiration from real world case studies stay ahead with the latest innovations and deepen your understanding of AI s role in driving smarter more adaptive organizations With contributions from global thought leaders this book is an essential resource for anyone interested in the future of intelligent business and digital transformation Embrace the power of AI empowering tomorrow s systems today

Handbook of Research on Innovation and Development of E-Commerce and E-Business in ASEAN Almunawar, Mohammad Nabil, Anshari, Muhammad, Ariff Lim, Syamimi, 2020-08-28 Business to consumer B2C and consumer to consumer C2C e commerce transactions including social commerce are rapidly expanding although e commerce is still small when compared to traditional business transactions As the familiarity of making purchases using smart devices continues to expand many global and regional investors hope to target the ASEAN region to tap into the rising digital market in this region The Handbook of Research on Innovation and Development of E Commerce and E Business in ASEAN is an essential reference source that discusses economics marketing strategies and mobile payment systems as well as digital marketplaces communication technologies and social technologies utilized for business purposes Featuring research on topics such as business culture mobile technology and consumer satisfaction this book is ideally designed for policymakers financial managers business professionals academicians students and researchers **Proceedings of the 3rd Annual**

International Conference on Natural and Social Science Education (ICNSSE 2023) Elizabeth Edwards, Mochammad Tanzil Multazam, William Guéraiche, Siska Siska, Suswandari Suswandari, Khoerul Umam, 2024-06-04 This is an open access book his conference was held online by Research Development Institute Universitas Muhammadiyah Prof DR HAMKA on June 21th 22th 2023 with a theme of Celebrating research and innovation Visions and impact The aim of the conference is to provide a platform for the researchers experts and practitioners from academia governments NGOs research institutes and industries to discuss and share cutting edge progress in the fields of public health pharmacy psychology nutrition and medical science We are looking forward to seeing you virtually on June 21th 22th 2023 **Instagram Power: Build Your**

Brand and Reach More Customers with the Power of Pictures Jason Miles,2013-10-08 Instagram is the hottest social media site two years after its launch the number of its daily mobile users surpassed that of Twitter This book provides what you need to grab customers on the world s popular photo sharing site Management and Marketing for Improved Retail Competitiveness and Performance

Santos, José Duarte,Pereira, Inês Veiga,Pires, Paulo Botelho,2023-07-28 The growth of companies online presences is an unquestionable reality However not everything goes online and the physical presences of companies continue to exist with the physical retail point of sale as a place for experimentation and immediate consumption brand showroom and support for online sales which are fundamental to the shopping experience Managing a retail point of sale implies acting on several fronts bearing in mind the market requirements the point of sale s brand strategy the strategies of the brands being sold and all other aspects related to the management of a business while considering the specificities of a retail point of sale Management and Marketing for Improved Retail Competitiveness and Performance provides knowledge and skills to allow readers to understand and apply the different concepts techniques and tools to manage a retail point of sale in the various aspects of a business Covering key topics such as advertising client loyalty and merchandising this premier reference source is ideal for business owners managers marketers researchers scholars

academicians practitioners instructors and students **Marketing and Social Media** Lorri Mon,Christie Koontz,2025-09-18 Marketing and Social Media A Guide for Libraries Archives and Museums is a much needed guide to marketing for libraries archives and museum professionals in the social media age This book is both an introductory textbook and a guide for working professionals on developing a comprehensively planned marketing campaign that integrates social media into a holistic marketing strategy Beginning with mission goals and objectives readers will put together working knowledge of the essential components for planning a marketing campaign Chapters cover how to do a strengths weaknesses opportunities and threats SWOT analysis identify and involve stakeholders a 4 step marketing model market research market segmentation market mix strategy and evaluation The final chapter From the Social Media Manager s Perspective Putting it all Together guides readers through first days on the job of taking over an organization s social media marketing efforts and the steps to be taken in the first days weeks and months that follow including promotional and assessment activities

Throughout the book chapters include examples from marketing campaigns key terms and discussion question activities which can be developed into classroom or workshop assignments Illustrative case study examples from libraries archives and museums are embedded throughout the chapters The new edition provides more extensive examples from all three types of institutions as well as other relevant nonprofit and government organizations and features updated coverage of social media technologies techniques and practices Introduction to Sport Marketing

Aaron C.T. Smith,Constantino Stavros,James Skinner,Andrea N. Geurin,Lauren M. Burch,2024-03-29 Now in a fully revised and updated third edition Introduction to Sport Marketing is a clear straightforward and concise introduction to the theory and practice of sport marketing and the only

sport marketing textbook you will ever need Built around a step by step framework for developing effective sport marketing plans and full of real world international cases data and examples the text helps students to develop the essential skills and subject knowledge required to thrive in today s fast paced sport industry It covers sport marketing at all levels from grassroots and community sport to international mega events and across all sectors from professional sport to public and not for profit organisations Leading the reader through the marketing process from analysis and setting a strategy to planning the marketing mix implementation and evaluation the text introduces the products services distribution channels and stakeholders that generate value including brands merchandise and licensed products players and athletes leagues and franchises and events This new edition includes expanded coverage of cutting edge topics including social media digital sport marketing esports the social impact of sport sportwashing and soft power innovation and fast prototyping consumer psychology and diversity and equity It includes useful features throughout from review questions to guides to further resources This is an essential textbook for any sport marketing course taken as a part of a degree programme in sport management sport marketing sport business sport development or business management and marketing

Introduction to Business Heidi M. Neck, Christopher P. Neck, Emma L. Murray, 2023-01-24 Introduction to Business ignites student engagement and prepares students for their professional journeys regardless of their career aspirations Best selling authors Heidi M Neck Christopher P Neck and Emma L Murray inspire students to see themselves in the world of business and to develop the mindset and skillset they need to succeed A diverse set of impactful examples and cases from inspiring startups and small businesses to powerful corporations illustrate how businesses can prosper and create positive impact

Influencer Marketing auf Instagram. Wie glaubwürdig sind die Meinungsführer auf Instagram noch? Kathrin Angermeier, 2020-11-24 Bachelorarbeit aus dem Jahr 2020 im Fachbereich BWL Offline Marketing und Online Marketing Note 1,7 Hochschule für angewandtes Management GmbH Sprache Deutsch Abstract Mit dieser Bachelorarbeit wird das Ziel verfolgt die Glaubwürdigkeit von Influencern deren Meinungen und deren Produktempfehlungen auf Instagram zu erforschen Dabei wird sich speziell auf die Empfindung der Generation Y konzentriert Außerdem soll herausgefunden werden wodurch verhindert werden kann dass das Influencer Marketing an Glaubwürdigkeit verliert und wie es weiterhin als wirksames Marketinginstrument eingesetzt werden kann Daraus lassen sich folgende zwei Forschungsfragen ableiten Empfindet die Generation Y die Influencer auf Instagram noch als glaubwürdig Wie lässt sich verhindern dass die Glaubwürdigkeit des Influencer Marketings verloren geht Anhand einer quantitativen Onlineumfrage soll herausgefunden werden inwiefern die Generation Y Influencer und deren Werbeaktivitäten auf Instagram noch als glaubwürdig einschätzt Außerdem soll erforscht werden welche Maßnahmen und Charakteristika dafür sorgen dass die Influencer weiterhin als glaubwürdig empfunden werden Daraus lässt sich anschließend ableiten worauf Firmen bei der Wahl von passenden Influencern achten sollten Facebook WhatsApp Instagram und andere soziale Medien haben sich im Alltag der Menschen etabliert Laut einer

Statista Umfrage aus dem Jahr 2018 nutzen knapp 90 Prozent der Befragten zwischen 18 und 25 Jahren mehrmals die Woche Social Media Plattformen Bei den Befragten zwischen 26 und 35 Jahren nutzen 84 Prozent diese Plattformen mehrmals die Woche Auch f r Unternehmen und deren Marketing gewinnen soziale Medien an Bedeutung Im Januar 2019 nutzten 94 Prozent der Unternehmen weltweit die Plattform Facebook Dicht gefolgt von der Plattform Instagram die von 73 Prozent der Unternehmen weltweit genutzt wurde Das zeigt dass sich Instagram in den vergangenen Jahren zu einer bedeutsamen Social Media Plattform entwickelt hat und sich auch als Werbeplattform f r Unternehmen durchsetzen konnte Speziell das Influencer Marketing spielt auf dieser Social Media Plattform eine gro e Rolle Sogenannte Influencer werben auf Instagram gegen Bezahlung vonseiten der Marken und Unternehmen f r Produkte indem sie diese in anschauliche Bilder einbauen und ihren Abonnenten gegen ber eine Empfehlung aussprechen Diese Art von Vermarktung wurde in den vergangenen Jahren durch gro e Erfolgchancen bei den Unternehmen immer beliebter und findet auch auf anderen Plattformen wie zum Beispiel Web Blogs und YouTube seinen Einsatz

The Impact of Artificial Intelligence on Digital Marketing. A Case of Nigerian SMEs Adaobi Oti, 2025-01-08 Master s Thesis from the year 2024 in the subject Business economics Offline Marketing and Online Marketing grade 66 University of Plymouth Plymouth Business School course Business managemnet language English abstract This study was aimed at examining the impact of artificial intelligence AI on digital marketing of SMEs in Nigeria The respondents of this study were SMEs owners in Lagos State Nigeria Quantitative and qualitative data was collected with the aid of questionnaire and interview section respectively Qualitative data was analyzed with thematic analysis while the quantitative data was analyzed with correlation and regression to test the hypothesis generated This study revealed that the use of AI by SMEs in Nigeria had a positive impact on digital marketing and sales performance It also identified the major challenge associated with the application of AI in the digital marketing initiatives of Nigerian SMEs to be the lack of AI professionals to facilitate the integration of AI into their digital marketing initiatives #GalateoLinkedIn

Giada Susca, Marini Valentina, 2018-07-24 La crescita del digitale modifica giorno dopo giorno tendenze e comportamenti anche nel mondo del lavoro Questo progresso pur essendo un bene per l umanit rischia talvolta di determinare un peggioramento nella qualit della vita Emerge allora l esigenza di diffondere e promuovere la conoscenza e la consapevolezza sull utilizzo degli strumenti digitali nel rispetto del prossimo e di s stessi A partire dal racconto del progetto di cui sono fondatrici le autrici approfondiscono il concetto di identit digitale nelle sue diverse declinazioni di vita personale e lavorativa focalizzandosi in modo particolare sul social network professionale LinkedIn Grazie anche al contributo di esperti e professionisti testimoni di un uso virtuoso dei social network il libro fornisce strumenti pratici per la valorizzazione della professionalit e il monitoraggio della propria reputazione online mira a far comprendere che nella vita reale cos come nei social network valgono le stesse regole di civile convivenza approfondisce l importanza della cultura e dell educazione civica digitale nelle scuole e nelle organizzazioni con l obiettivo di coltivare un mondo digitale migliore GalateoLinkedIn un

iniziativa educativa per rendere LinkedIn uno strumento di lavoro e networking sempre pi efficace

Male Aesthetic Plastic Surgery Douglas S. Steinbrech, 2020-08-14 The quintessential book on the rapidly expanding field of male aesthetic surgery from renowned experts During the past decade there has been an exponential increase in the number of men undergoing aesthetic surgery in the U S with an estimated 1 3 million procedures performed annually Male Aesthetic Plastic Surgery by Douglas Steinbrech reflects expertise and insights from one of the most sought after pioneers in male surgery along with a Who s Who of contributing authors While many texts have been written on female aesthetic surgery this generously illustrated resource fills a void in the literature Divided into four sections and 45 chapters the book reflects the background history and male centric perspective that sets male aesthetic surgery apart from its female counterpart Essential steps are detailed for each procedure including the physical exam anatomical variations patient selection preoperative preparations postoperative care and invaluable pearls and pitfalls to maximize results and avoid complications Of special interest each chapter features bullet steps for quick and easy reference before entering the OR From innovative never before published techniques such as a sub fascial abdominal silicone six pack to the rapidly changing world of male body contouring the textbook covers a broad range of cutting edge and emerging techniques High quality illustrations bulleted text and superb videos enhance the ability to understand and perform each procedure A full spectrum of facial approaches including male blepharoplasty facelift in men chin augmentation facial fat grafting cheek shaping male rhinoplasty and hair restoration State of the art body techniques including diverse methods to correct gynecomastia high abdominal definition gluteal sculpting abdominal contouring chest sculpting and muscular augmentation with implants The latest injectable laser and men s skincare procedures including the use of neurotoxins Kybella and energy based techniques A comprehensive glossary of surgical terms provides a quick reference for daily practice This is a must have resource for all plastic surgeons dermatologic surgeons and aesthetic doctors who treat male patients

Intercultural Aspects. Marketing in the United States and in Austria Maria Priller, 2018-01-24 Seminar paper from the year 2016 in the subject Business economics Offline Marketing and Online Marketing grade 1 0 language English abstract The paper deals with launching Manner granola into the United States Furthermore a suitable marketing mix for the Austrian market is described which includes the four P s product price place and promotion Moreover Hofstede s four dimensions in the USA and the marketing mix for the United States are illustrated Finally a conclusion of the elaborated outcomes are given

Tesla's current state and brand potential. How to derive a brand meaning and create a future that inspires Ivelin Dobrev, 2020-11-25 Since the creation of the first gas powered car from Karl Benz in 1885 the technology has brought an enormous utility and prosperity for the entire humanity but it also had a great impact on climate change One company tried to challenge the status quo and create a new technology that would help the environment That company is Tesla How did Tesla manage to build a legendary brand from scratch and why is its brand identity so successful Ivelin Dobrev analyzes how a new business venture can create

a brand that would be able to sustain fight and in often cases win against established competition In addition he inspects what are the key fragments of a legendary brand in the framework created by Vincent Laurence and how it is linked to our underlying human psychology In this book Electric vehicles Teslanomics Brand experience Legendary brand Climate change

Vanity Fair ,2016 **Professionalisierung des Influencer Marketings** Ann-Kathrin Hitzler,2020-02-25

Bachelorarbeit aus dem Jahr 2019 im Fachbereich Medien Kommunikation Multimedia Internet neue Technologien Note 1 3 Hochschule Mittweida FH Campus M21 Sprache Deutsch Abstract Das Ziel dieser Studie ist es die Zukunft der Influencer Praxis im Zuge der Professionalisierung und der sich st ndig ver ndernden Algorithmen zu analysieren sowie daraus resultierende Auswirkungen auf das Content Marketing Um die Forschungsfrage hinsichtlich der Einfl sse der Algorithmen auf die Arbeit der Influencer und die der Social Media Agenturen zu beantworten sind leitfadengest tzte Experteninterviews sowohl mit Influencern als auch mit Vertretern von internationalen Social Media Agenturen durchgef hrt worden Die Auswertung der Forschung zeigt dass Influencer Marketing einen immer h heren Stellenwert im Marketing Mix von Unternehmen genie t mit steigender Tendenz Aus Sicht der Influencer ndert sich die Arbeit als Creator in Zukunft immens Neben Agenturen die Influencer an Unternehmen vermitteln entstehen immer mehr Analysetools die Influencer Fraud engl Betrug aufdecken Der Kauf von Fake Follower und Fake Likes kann als Resultat des bestehenden Wettbewerbsdrucks gesehen werden allerdings geht Instagram nicht nur durch L schung dagegen vor sondern testet aktuell eine App Version die die Zahl der Likes ausblenden soll Auch wenn Influencer Marketing keine Erfindung des Jahres 2019 ist steht diese Form des Marketings noch am Anfang J ngst werden immer mehr Juristen auf Thematiken des Influencer Marketings wie Content Klau fehlende Werbekennzeichnung oder die Impressumspflicht aufmerksam Instagram als Plattform entwickelt sich teilweise schneller als die Menschen Influencer Fotografen Social Media Manager etc die hinter der Plattform stehen Letztendlich gewinnt auch auf Instagram Ehrlichkeit Qualit t und professioneller Content *Contemporary Business* Louis E.

Boone,David L. Kurtz,Daniel Pfaltzgraf,2024-08-14 Student friendly engaging and accessible Contemporary Business 20e equips students with the skills to assess and solve today s global business challenges and succeed in a fast paced environment Designed to drive interest in business our newest edition offers a comprehensive approach to the material including a variety of resources to support today s students Its modern approach wealth of videos relevant and up to date content and career readiness resources keep your course current and engaging *Modeblogger in der Vertrauenskrise.*

Glaubw rdigkeit aus der Sicht der Follower Constanze von Treuenfeld,2019-03-04 Blogger geh ren heute zu den wichtigsten Meinungsmachern in der Modebranche L ngst teilen sie sich auf Modenschauen die erste Reihe mit den Chefredakteuren von Hochglanzmagazinen Doch in letzter Zeit verursachen sie auch immer wieder negative Schlagzeilen Aufgrund bezahlter Beitr ge zweifeln immer mehr Follower an der Glaubw rdigkeit und wenden sich ab Constanze von Treuenfeld geht deshalb der Frage nach ob Modeblogger sich aktuell in einer Art Vertrauenskrise befinden Wie k nnen Follower erfahren was bezahlt und

was eigene Meinung ist Und k nnte durch eine klare Unterscheidung zwischen bezahlten und unbezahlten Beitr gen das Vertrauen zur ckgewonnen werden Diese Publikation kl rt alle Fragen zur Glaubw rdigkeit von Modebloggern Aus dem Inhalt Social Media Marketing Content Marketing Instagram Vertrauen Authentizit t The Power of Scarcity: Leveraging Urgency and Demand to Influence Customer Decisions Mindy Weinstein, 2022-11-08 Drive revenue and grow your business by using the powerful concept of scarcity Scarcity isn t just one of the key principles of influence it s arguably the most powerful invoking the kind of primal instincts that were essential to our ancestors survival It s also the explanation for why in the mid 1990 s 29 99 Tickle Me Elmo dolls were being scalped for 7 000 apiece And yet for all its power scarcity is a principle that s little understood even as it s frequently employed in sales and marketing campaigns Research on scarcity is published mainly in academic journals not easily accessible to the mainstream public and often written from an economic rather than psychological point of view In The Power of Scarcity Dr Mindy Weinstein leverages her deep expertise in both marketing and psychology to reveal how this influence principle can be used to boost sales win negotiations spark action develop community build customer loyalty and more As a digital marketer and doctor of philosophy in psychology she brings both practical and academic insights to explain the psychology behind scarcity why it has such an immense impact on decision making and how used correctly and ethically it can influence the people who buy your products or services In these pages you ll gain a deeper understanding of why and how scarcity works in business and specifically how different types of scarcity messages supply related demand related time related or limited edition affect our brains You ll see it in action from multiple perspectives through case studies research findings and eye opening interviews with current and former executives from brands that include McDonald s Harry David and 1 800 Flowers as well as real life customers firsthand experiences For anyone involved in sales and marketing today The Power of Scarcity is a rare find combining the best research on the subject as well as hands on tactical ways to apply the psychology behind it to knowledgeably harness that power to bolster your business Digital Marketing Concept and Case Study 7th. Edition [REDACTED], Influencer Social media E marketplace Content Website e mail Digital Marketing 1 2 3 keyword Thai novel Thai ebook htextures idcpremier

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