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Segall, Richard S.,Niu, Gao

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Pricing Gábor REKETTYE, Jonathan Liu, 2018-05-23 Pricing The New Frontier by Gábor REKETTYE and Jonathan LIU Published May 2018 The importance of pricing and price management is growing all over the world primarily due to the turbulent economic situation accelerating technological development the saturation of markets and the globalization of competition All these trends affect the achievement of company objectives place prices pricing and price management in a context that differs greatly from what has been known before In developing and fast moving economies like India getting the pricing strategy right is a necessity for the short and long term future of the firm The pricing decision will impact on the profitability and ultimately on the performance of the firm Executives and managers responsible making pricing decisions will find this book useful and informative in shedding light on an area that is complicate and complex Dr M K Nandakumar Associate Professor of Strategic Management Indian Institute of Management Kozhikode India Leading technological development across the world requires an in depth understanding of the impact of the pricing decision and business strategy This book will give its readers a clear understanding of impact of the pricing decision on the industry the customer and its competitors I fully recommend and endorse this book Jeff C K Lim BU Deputy CEO at ASM Pacific Technology Ltd Singapore Pricing of goods and services is a critical decision that creates immediate competitive advantage This book explains the principles of pricing clearly and concisely It seamlessly knits concept and practice It is a useful text book but also useful to practicing managers charged with challenging task of pricing goods and services I strongly recommend the book to practitioners and students Professor Abby Ghobadian FBAM FAcSS CCMi Professor of Management Henley Business School United Kingdom At a time when almost continuous change is disrupting nearly all industries and the internet is putting ever more power in the hands of the customer a book that treats pricing with substance and foresight is a welcome addition to the market Professor John R Schermerhorn Jr O Blenness Professor Emeritus Ohio University United States In contemporary business pricing is much more than just the money equivalent of the product value This book provides a high quality review of different concepts and issues regarding pricing from different stakeholders perspectives It can be recommended both as students textbook as well as a managers toolkit for making strategic and tactical pricing decisions Professor Mirna Leko imi Professor of Marketing at Faculty of Economics at J J Strossmayer University of Osijek Croatia Price is the value that is attached to a product or service and is usually the result of complex set of calculations research and risk analysis This book provides comprehensive and understandable strategies and tactics that one may use to price a product or service in our current the multi faceted operating environment It is a great resource for both practitioners and academics Dr Dolores Rinke CPA Professor Emerita Purdue University United States In a fast changing world with fierce competition pricing has been increasingly the new frontier and battle field for business operations Dynamic pricing needs to be deployed as the brand new strategy for global organizations to gain competitive advantages and sustainable profit growth This book provides insightful

knowledge of the dynamics of setting price in a networked global context and enables academics and professionals to have a clear understanding of the principle and practice Dr Xinping Shi Associate Professor of Information and Operations Management Hong Kong Baptist University Hong Kong SAR China Getting the pricing of products and services right is challenging and difficult It is more complicated in a globalized world and further challenging when it is across different types of economies This book will offer guidance in setting and negotiating prices for trading across borders and on the digital platform and will prove useful for practitioners and students I highly recommend the book Professor Vincent XG Qi PhD FRAI Wolfson College University of Cambridge Marcel Mauss Chair Distinguished Professor of Global Supply Chain Management and Business Anthropology Anshan Normal University in China Contents PART 1 PRICING BASICS Chapter 1 PRICING IN FOCUS Chapter 2 THE ECONOMICS OF PRICING Chapter 3 CUSTOMERS PRICE PERCEPTION Chapter 4 PRICES COSTS AND PROFIT Chapter 5 METHODS OF PRICE SETTING PART 2 STRATEGIES AND TACTICS OF PRICING Chapter 6 PRICING STRATEGY Chapter 7 PRODUCT LIFE CYCLE PRICING Chapter 8 DYNAMIC PRICING Chapter 9 PRODUCT LINES PRICING Chapter 10 PRICE BUNDLING PART 3 INTERMEDIARY PRICING Chapter 11 PRICING ACROSS THE MARKETING CHANNELS Chapter 12 RETAIL AND WHOLESALE PRICING Chapter 13 PRICING IN INTERNATIONAL MARKETS Chapter 14 SUCCESSFUL PRICE NEGOTIATIONS Bibliography Index Product Details ISBN 9781910781944 Publisher Transnational Press London Published 23 May 2018 Language English Pages 320 Interior Ink Black white Weight approx 0.65 kg Dimensions approx 18.9cm wide x 24.59cm tall

Biomedical and Business Applications Using Artificial Neural Networks and Machine Learning Segall, Richard S., Niu, Gao, 2022-01-07 During these uncertain and turbulent times intelligent technologies including artificial neural networks ANN and machine learning ML have played an incredible role in being able to predict analyze and navigate unprecedented circumstances across a number of industries ranging from healthcare to hospitality Multi factor prediction in particular has been especially helpful in dealing with the most current pressing issues such as COVID 19 prediction pneumonia detection cardiovascular diagnosis and disease management automobile accident prediction and vacation rental listing analysis To date there has not been much research content readily available in these areas especially content written extensively from a user perspective Biomedical and Business Applications Using Artificial Neural Networks and Machine Learning is designed to cover a brief and focused range of essential topics in the field with perspectives models and first hand experiences shared by prominent researchers discussing applications of artificial neural networks ANN and machine learning ML for biomedical and business applications and a listing of current open source software for neural networks machine learning and artificial intelligence It also presents summaries of currently available open source software that utilize neural networks and machine learning The book is ideal for professionals researchers students and practitioners who want to more fully understand in a brief and concise format the realm and technologies of artificial neural networks ANN and machine learning ML and how they have been used for prediction of multi

disciplinary research problems in a multitude of disciplines

eBook: Corporate Finance 5e David Hillier,2024-02-12 The fifth European edition of Corporate Finance takes an applied approach to cover all the latest research and topic areas important to students taking Finance courses The new edition provides an international perspective on all areas of corporate finance and has been updated to include discussion on current trends such as the integrated nature of global supply chains financial risk management and key regulatory changes impacting the sector It addresses the impact that FinTech the climate and geopolitics are having on the development of corporate finance considers the questions brought about by the global corona virus pandemic and looks to the future of the industry Understanding and Application Clear user friendly style Example boxes in every chapter provide hypothetical examples to illustrate theoretical concepts such as cash flow timing dividend smoothing and differential growth Real World Insight boxes use companies like Apple Volkswagen and Adidas to show how they have applied corporate finance theories and concepts to their business decisions Chapter links throughout provide quick cross referencing to show the connections between topics Practice and Proficiency Mini and Practical cases present scenarios and questions to practice application and learning Questions and Problems in each chapter categorised by topic and level of difficulty allow for rigorous testing of the chapter content Numbered maths equations and key notation boxes listing the variables and acronyms that will be encountered in each chapter designed to encourage mastery of Maths Exam Questions designed to take 45 minutes and test you on material learned in a more formal exam style Connect resources include algorithmic questions designed to ensure equations and calculations are not learned by rote but by thorough understanding and practice New to This Edition Sustainability in Action boxes draw on issues relating to the environment society the economy and climate change to show how corporate finance is so important to the resolution of sustainability challenges Updated discussions and new sections on sustainable value added green bonds dividend policy and share repurchases Islamic Financing intangible valuation and the differential value method Available on McGraw Hill's Connect the well established online learning platform which features our award winning adaptive reading experience as well as resources to help faculty and institutions improve student outcomes and course delivery efficiency To learn more visit mheducation.co.uk/connect David Hillier is Associate Principal and Executive Dean of the University of Strathclyde Business School A Professor of Finance David was recognized as being in the top 3 per cent of the most prolific finance researchers in the world over the past 50 years Heck and Cooley 2009 and appears regularly in the media as a business commentator His YouTube channel of finance lectures [professordavidhillier](https://www.youtube.com/user/professordavidhillier) has attracted nearly half a million views worldwide This European edition is originally based on the Corporate Finance text by Stephen A Ross Randolph W Westerfield Jeffrey F Jaffe and Bradford D Jordan

Wiley IFRS 2008 Barry J. Epstein, Eva K. Jermakowicz, 2008-03-28 The one indispensable guide to IFRS compliance Wiley IFRS 2008 is the comprehensive source for guidance in applying IFRS to complex real world fact situations and is equally valuable for preparers auditors and users of financial reports To facilitate the reader's understanding the book

includes both examples created to explain particular IFRS requirements and selections from actual published financial statements which have been copiously provided throughout illustrating all key concepts Barry J Epstein Chicago IL is a partner with Russell Novak Company LLP where he specializes in technical and litigation consultation on U S and international accounting and auditing matters and corporate governance Eva K Jermakowicz PhD CPA Nashville TN is a university professor and a leading consultant to international organizations and businesses She is a frequent speaker at international venues and has 25 years of teaching experience Morgan's British Trade Journal and Export Price Current,1878 India Today,2008 Germany's Top 500,1996 **Texas School Journal**,1896 **The Economist**,2005

World Tennis,1985 Runner's World,1996 **Business Today**,2008 Standard & Poor's Stock Reports,2010-03 Philippine Development,1978 Modern GATT Law Raj Bhala,2005 Focusing on professional negligence this 5th edition is divided into two parts with details on General Principles in Part 1 and Part 2 covering Specific Professions chapter by chapter It contains comprehensive analysis of case law with footnotes and also considers the impact of the Human Rights Act and the Civil Procedure Rules Journal of Railway Appliances and Railway Price Current,1887 Financial and Managerial Accounting John J. Wild,Barbara Chiappetta,Ken W. Shaw,2009 Economics Michael Parkin,Melanie Powell,Kent Matthews,2008 The seventh edition of Economics places emphasis on real world examples and critical thinking skills and has been thoroughly revised and updated Investors Chronicle,2007 Sears Sears, Roebuck and Company,1986

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