

# Target Vs Actual Sales Comparison Dashboard

The graphs below describe your sales changes automatically based on your last performance and current Sales Cycle

Sales Amount

155,231

Vs same period  
last year

55.8%

Avg Commission Rate

5.2%

Vs same period  
last year

35.7%

Total Commissions

6,786

Vs same period  
last year

25.8%

Total Deductions

151

Vs same period  
last year

256.2%

Commission Payable

6523

Vs same period  
last year

11.7%



Target 150,000

118%

Sales Target vs Actual

Sales Amount



■ Sales Amount ■ Sales Target

Commission Payable



Top Sales Manager

Manager 1



Manager 2



Top Sales Person

Sales Person 1



Sales Person 2



Sales Person 3



Sales Person 4



Sales Person 5



Sales Person 6



# Target Compare

**S Ben Porath**



## **Target Compare:**

**Managing IBM DB2 10 for z/OS Using the IBM DB2 Administration Tool for z/OS Version 10** Paolo Bruni, Tom Crocker, Elaine Morelli, Richard Schaufuss, Jane Yang, IBM Redbooks, 2011-04-22 Today's business environment has increased in the complexity and rate of change that a database administrator must control. The ability to respond quickly to a changing environment is constantly challenged by the explosion of data growth combined with a decline in an experienced work staff. The IBM DB2 Administration Tool for z/OS Version 10 helps you become productive from Day 1 with DB2 10 for z/OS by using performance savings right away, lowering the CPU costs while reducing the batch window. Users experience higher data availability by easily managing online schema changes including additional columns to indexes to use index only access. Customers are able to experience higher data availability through simplified recovery operations. Access new functionality in DB2 10 for z/OS to lower costs and improve efficiency both before, during, and after the DB2 migration process. Maximize the performance of your key DB2 business applications to speed their deployment in DB2 10 for z/OS. Improve the productivity and efficiency of your staff when DB2 10 for z/OS is running. This IBM Redbooks publication highlights the data administration enhancements introduced by DB2 Administration Tool for z/OS Version 10 by providing scenarios of their use with the new functions provided by DB2 10 for z/OS.

**High Performance Computing: Technology, Methods and Applications** J.J. Dongarra, L. Grandinetti, J. Kowalik, G.R. Joubert, 1995-09-13 High Performance Computing is an integrated computing environment for solving large scale computational demanding problems in science, engineering, and business. Newly emerging areas of HPC applications include medical sciences, transportation, financial operations, and advanced human computer interface such as virtual reality. High performance computing includes computer hardware, software, algorithms, programming tools, and environments plus visualization. The book addresses several of these key components of high performance technology and contains descriptions of the state of the art computer architectures, programming, and software tools and innovative applications of parallel computers. In addition, the book includes papers on heterogeneous network based computing systems and scalability of parallel systems. The reader will find information and data relative to the two main thrusts of high performance computing: the absolute computational performance and that of providing the most cost effective and affordable computing for science, industry, and business. The book is recommended for technical as well as management oriented individuals.

**C++ Standard Library Quick Reference** Peter Van Weert, Marc Gregoire, 2016-06-13 This quick reference is a condensed guide to the essential data structures, algorithms, and functions provided by the C Standard Library. Used by millions of C programmers on a daily basis, the C Standard Library features core classes for strings, I/O streams, and various generic containers, as well as a comprehensive set of algorithms to manipulate them. In recent years, the C++ 11 and C++ 14 standards have added even more efficient container classes, a new powerful regular expression library, and a portable multithreading library featuring threads, mutexes, condition variables, and atomic variables. Needless to say, it is hard to know

and remember all the possibilities details and intricacies of this vast and growing library This handy reference guide is therefore indispensable to any C programmer It offers a condensed well structured summary of all essential aspects of the C Standard Library No page long repetitive examples or obscure rarely used features Instead everything you need to know and watch out for in practice is outlined in a compact to the point style interspersed with practical tips and well chosen clarifying examples The book does not explain the C language or syntax but is accessible to anyone with basic C knowledge or programming experience Even the most experienced C programmer though will learn a thing or two from it and find it a useful memory aid Among the topics covered are What You Will Learn Gain the essentials that the C Standard Library has to offer Use containers to efficiently store and retrieve your data Use algorithms to inspect and manipulate your data See how lambda expressions allow for elegant use of algorithms Discover what the standard string class provides and how to use it Write localized applications Work with file and stream based I O Discover what smart pointers are and how to use them to prevent memory leaks Write safe and efficient multi threaded code using the threading libraries Who This Book Is For All C programmers irrespective of their proficiency with the language or the Standard Library this book offers an indispensable reference and memory aid A secondary audience is developers who are new to C but not new to programming and who want to learn more on the C Standard Library in a quick condensed manner

*Guide to the examinations for promotion of regimental officers in the infantry* John Millar Bannatyne, 1880      *Official Gazette of the United States Patent Office* United States. Patent Office, 1968

*Sport Pedagogy* Kathleen Armour, 2013-09-27 Sport Pedagogy offers an essential starting point for anyone who cares about sport education and young people It offers invaluable theoretical and practical guidance for studying to become an effective teacher or coach and for anyone who wants to inspire children and young people to engage in and enjoy sport for life The book also focuses on you as a learner in sport prompting you to reflect critically on the ways in which your early learning experiences might affect your ability to diagnose the learning needs of young people with very different needs Sport Pedagogy is about learning in practice It refers both the ways in which children and young people learn and the pedagogical knowledge and skills that teachers and coaches need to support them to learn effectively Sport pedagogy is the study of the place where sport and education come together The study of sport pedagogy has three complex dimensions that interact to form each pedagogical encounter Knowledge in context what is regarded as essential or valuable knowledge to be taught coached or learnt is contingent upon historical social and political contextual factors that define practice Learners and learning at the core of sport pedagogy is expertise in complex learning theories and a deep understanding of diversity and its many impacts on the ways in which young learners can learn Teachers teaching and coaches coaching effective teachers and coaches are lifelong learners who can harness the power of sport for diverse children and young people Gaining knowledge and understanding of the three dimensional concept of sport pedagogy is the first step towards ensuring that the rights of large numbers of children and young people to effective learning experiences in

and through sport are not denied The book is organised into three sections background and context young people as diverse learners the professional responsibility of teachers and coaches Features of each chapter include research extracts comments to summarise key points individual and group learning tasks suggested resources for further reading and reference lists to enable you to follow up points of interest This book provides you with some of the prior knowledge you need to make best use of teaching materials coaching manuals and other resources In so doing you as a teacher or coach will be well placed to offer an effective and professional learning service to children and young people in sport **The One-Day**

**Marketing Plan** Roman G. Hiebing, Scott W. Cooper, 2004-06-21 The One Day Marketing Plan shows entrepreneurs and business owners how to quickly design a marketing plan for any business Hiebing and Cooper's streamlined 10 step process guides readers through the development and execution of effective marketing plans and provides the tools to accurately evaluate bottom line results Packed with helpful checklists and templates this practical comprehensive third edition includes up to the minute information on brand positioning and Internet marketing tactics **Homing Performance Comparison**

**of Selected Airframe Configurations Using Skid-to-turn and Bank-to-turn Steering Policies** R. T. Reichert, 1981

Journal of the Royal United Service Institution ,1891

**House documents** ,1888

**Senate documents** ,1890

The Successful Marketing Plan: How to Create Dynamic, Results Oriented Marketing, 4th Edition Roman Hiebing, Scott Cooper, Steve Wehrenberg, 2011-09-15 The planning guide marketers have relied on for two decades updated and expanded For more than 20 years The Successful Marketing Plan has been the marketing professionals go to guide for creating plans that define and fulfill the needs of their target markets In this substantially revised and expanded fourth edition Roman Hiebing Jr Scott Cooper and Steve Wehrenberg outline how to develop proven objectives strategies and tactics that deliver the bottom line Separating the plan into 10 market proven manageable components The Successful Marketing Plan explains how to Find the data you need to develop your plan Identify growth target markets Set realistic sales objectives Position your products through a strong branding program Condense your plan into a workable calendar of activities Arrive at a realistic budget and payback schedule Evaluate and test the plan's effectiveness The authors of The Successful Marketing Plan have made extensive revisions to more than 50 percent of the book's content from a new planning model to a more user friendly business review section to a complete revision of the strategy chapters including a new message strategy chapter Plus the book contains completely updated chapters on advertising media content and interactive communications in addition to updates in information sources planning charts and the Idea Starters appendix which has more than 1 000 tactical ideas tied to specific objectives Great marketing begins with a great marketing plan Use The Successful Marketing Plan to build a focused real world marketing plan that will enable your company to thrive and grow in today's cost conscious winner take all competitive arena **Financial Accounting** Jamie Pratt, Michael F. Peters, 2021-01-06 Financial Accounting 11th Edition provides students with a clear understanding of financial accounting by framing accounting processes in the context of real

world business practices Concepts are presented in an engaging story telling approach and help answer key questions such as why what and how financial accounting connects to business success By building a solid foundation in the mechanics of preparing and analyzing financial statements performance measurement Return on Equity and decision making with the help of data analytics Financial Accounting 11th Edition helps students better prepare to be effective and successful business professionals *Henry v., ed. with intr. and notes by T. Page* William Shakespeare,1896 World Oil ,1957 Vols for 1946 47 include as sect 2 of a regular no World oil atlas **Transactions of the Institution of Naval Architects** Royal Institution of Naval Architects,1879 List of members in each volume *MSDN Magazine* ,2007 **Multidatabase Systems** A. R. Hurson,Myron W. Bright,S. H. Pakzad,1994 Introduction to multidatabase systems The global information sharing environment Multidatabases issues Multidatabase design choices Current research in multidatabase projects the future of multidatabase systems About the authors **Engineering** ,1873 **Proceedings of the IEEE 1993 National Aerospace and Electronics Conference, NAECON 1993** ,1993

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### **Target Compare Introduction**

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