STEVEN JACOBS

PROFESSIONAL TITLE

617 281 8327

steve@hiration.com

Boston, MA

www.linkedin.com/steve

stevejacobs.com

SUMMARY

Your summary goes here. It's the *last stage in the resume writing process*, so pick it up in the end. Focus more on what value you can provide, instead of what you are looking for. Limit it to **2-3 lines max.**

KEY SKILLS

Market Research
Social Media Strategy
Social Media Analytics + Social
Media Content Creation &
Curation
Marketing Collateral
Keyword Research
Search Engine Optimization
Client Servicing
Blog Writing
Digital Marketing
Website Content Proofreading
Content Management & Editing

TECHNICAL SKILLS

Languages: VB6, SQL, Web Services - C#, C, C++, Java, Perl

- **Operating Systems** : Windows (XP NT 3.x- 4.0 2000 2003) and UNIX
- **Databases:** MS SQL Server (2008, 2005, 2000, 7.0, 6.5, 6.0), MS Access, FoxPro, DTS, DB2
- **Reporting:** Crystal Report, SQL Server 2005 Reporting Services (SSRS)

INTERNSHIPS

Enter official designation as per company records   Sep '18 - Nov '18

Enter company name | Enter location (with state -

Enter a one-line description of the company where you were working, with figures around revenue, geographic presence, no. of clients, etc.

Sames rules will apply as discussed above

PROFESSIONAL EXPERIENCE

Enter the official designation as per company records   Jun '19 - Sep '19

Enter company name in full | Enter location (with state -

Enter a one-line description of the company where you were working, with figures around revenue, geographic presence, no. of clients, etc.

- *Use one-liner points to present the details of your internship/part-time/professional experience*
- *Rename the section heading as Relevant Experience (if you want to show all your roles - internships, part-time, volunteering, etc. - in one section).*
- *Bold keywords and phrases where you would like to draw the recruiter's attention.*
- *Use action verbs to start off your points, and achievement figures (ballpark/appx figures will work as well) to demonstrate the extent of your contributions*
- *It's the **first step in the resume writing process**. Start off with updating this section first. Based on the keywords and functions you bold, accordingly update the Skills section. Based on that, update your summary. Make sure only those functions are mentioned in the Summary/Skills which have been substantiated in this section.*
- *Instead of writing all your one-liner points together, group similar points under unique subheadings as shown below:*

Social Media Marketing

- Conducted research on **industry trends** & wrote compelling content for **social media posts**; created **5+ posts** daily
- Tracked **social media analytics** via **HootSuite** & other tools, and reported **results & new ideas** to our marketing team
- Created content to be shared by **20+ influencers** on Instagram, Facebook, and blog accounts to increase **traffic by 33%**

Content Management

- Liaised with the Editorial **team of 25** to manage social media content & community, while coordinating with **30+ freelancers**
  - Increased Instagram & Facebook **followers by 20% and 25%** respectively in **3 months**
- Coordinated with the Design team to create platform-specific social media assets such as **flyers, ads, videos, GIFs**, etc.
- Received **2 million+ likes** on **20+ posts** on Facebook, Twitter, and Instagram

EDUCATION

Enter your official degree (with major)   Jun '12 - May '15

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active engagement and contribution to the cybersecurity community With its focus on building professional networks navigating the hiring process and strategies for career advancement The Comprehensive Guide to Cybersecurity Careers is an invaluable asset for anyone aiming to forge a successful and impactful career in cybersecurity Whether starting fresh or seeking to enhance existing expertise this guide is an indispensable companion in the journey through the complex world of digital security Key Features Comprehensive Career Exploration Explores responsibilities necessary skills and qualifications for a wide range of cybersecurity roles from technical positions to management and emerging fields like AI and cloud security Educational Pathways Overview Offers insight into various educational options for cybersecurity including university programs adult professional programs and self study methods emphasizing the importance of lifelong learning Certification Guidance Details information on essential cybersecurity certifications including a roadmap for obtaining them and a comprehensive list of certifications suitable for beginners and advanced professionals Emphasis on Soft Skills Discusses the importance of soft skills like teamwork critical thinking and stress management in cybersecurity Portfolio Development Provides strategies for building a strong professional portfolio including tips on showcasing problem solving skills gaining credibility and leveraging experiences for career advancement Job Market Navigation Offers practical advice on job search strategies resume tailoring interview preparation and effective use of professional networking LinkedIn Networking Features specific tactics for optimizing LinkedIn profiles for cybersecurity professionals and strategies for engaging with the industry through this platform Sector specific Cybersecurity Insights Details cybersecurity challenges and opportunities in various sectors like finance healthcare government and more Future Trends and Career Adaptation Discusses adapting to evolving roles in cybersecurity including the impact of automation AI and the importance of keeping skills relevant in a fast paced industry WAV features a Behavioral Interview Prep Guide for cybersecurity professionals available from the Web Added Value Download Resource Center at jrosspub com wav   **The Resume Builder** John J. Komar,1980   **Resume Help for Success** Faith M. Davis,2012-03-19 Having an outstanding resume will make all the difference in your job search This book will give you the resume help you need so that you can either write your own using the resume tips resume templates resume outline and resume samples provided in this book or outsource the work with the advice provided about professional resume help and the resume builder online Plus get additional tips on the best resume format the resume objective and sample cover letters   **Understanding, assessing, and guiding adaptations in public health and health systems interventions: Current and future directions** Roman Aydiko Ayele,Borsika Adrienn Rabin,Catherine Battaglia,Marina McCreight,2023-07-19   **The Career Change Resume** Karen Hofferber,Kim Isaacs,2003-03-22 Written by the official resume advisers to Monster com this is the ultimate guide to creating life changing resumes The Career Change Resume helps aspiring career changers reinvent themselves by showing them how to transform their resumes The book includes step by step instructions demonstrating how to craft resumes that open doors to new careers more than 150 sample resumes and

cover letters valuable innovative career change tools and strategies and solutions to common problems plaguing career changers   **Database and Expert Systems Applications** Christine Strauss,Gabriele Kotsis,A Min Tjoa,Ismail Khalil,2021-08-31 This two volume set LNCS 12923 and 12924 constitutes the thoroughly refereed proceedings of the 5th International Conference on Database and Expert Systems Applications DEXA 2021 Due to COVID 19 pandemic the conference was held virtually The 37 full papers presented together with 31 short papers in these volumes were carefully reviewed and selected from a total of 149 submissions The papers are organized around the following topics big data data analysis and data modeling data mining databases and data management information retrieval prediction and decision support   **The Ultimate Job Search** Richard H. Beatty,2006 Job seekers and students looking for a career will find the inside scoop on networking interviewing negotiating job offers succeeding on the job and much more to have a big advantage in getting a job quickly Intelligent strategies help readers avoid common job search pitfalls power up their resumes use search firms to their advantage and orchestrate a targeted direct mail campaign The Ultimate Job Search is filled with tools to guide job seekers through the job search process Helpful self assessment exercises allow students to define a job objective Resume writing tips and formats allow job seekers to create magnetic correspondence Readers gain information on how to shine during the interview receive valuable advice for negotiating a top salary and learn the eight steps to guaranteed success on the job   **Creative Job Search** ,2005   **Microsoft Office 97 Unleashed** Paul McFedries,1996 Learn how to turn the Office suite into a fully integrated business powerhouse and Internet and Intranet publishing tool Topics include integration concepts the power of Word the versatility of Excel the organization of Access the presentation of PowerPoint and the integration of Outlook The CD contains sample spreadsheets databases projects templates and utilities   *Encyclopedia of Job-winning Resumes* Myra Fournier,Jeffrey Spin,1993   **Writing Resumes that Work** Robert R. Newlen,1998 Accompanying disk contains resume templates The resumes are located in directories corresponding to the appropriate chapter in the book text filenames correspond to sample resumes within that chapter   *Office Word 2003* Robert T. Grauer,Maryann Barber,2004-02 For Introductory Computer courses in Microsoft Office 2003 or courses in Computer Concepts with a lab component for Microsoft Office 2003 applications Master the How and Why of Office 2003 Students master the How and Why of performing tasks in Office and gain a greater understanding of how to use the individual applications together to solve business problems   Resumes for the Health Care Professional Kim Marino,2000-04-13 Over 100 model resumes for doctors nurses therapists technicians dieticians and more Cover letter interview and job search tips Using the Internet online job searching and guidelines Create an impressive winning resume with the bestselling guide to getting a better job in America s fastest growing and fastest changing profession With new technology managed care and other developments the health care profession today is the scene of astonishing change new jobs are being created new skills are needed and job responsibilities are being redefined and expanded For almost a decade Resumes for the Health Care

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