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**Yushi Jiang, Yuriy Shvets, Hrushikesh
Mallick**

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China-Focused Cases CEIBS Case Center, 2025-03-22 This book showcases a selection of award winning cases from the Global Contest for the Best China focused Cases The contests held between 2018 and 2022 recognized 63 exceptional cases 13 of which are in this publication Each of the 13 cases has a unique focus Some investigate how to capture value through new technologies and innovations or examine the intricate relationships between strategies business models and financial performance examples include Freshippo KFC China Winner Technology Geek and Alibaba vs JD com Others analyze Chinese companies challenges when entering international markets and their strategic responses Midea and SHEIN Some delve into leadership entrepreneurial management family business succession negotiation and conflict management EtonHouse Antigal Qiangda Chilli and Dispute over Year end Bonuses Two cases discuss how social enterprises can better balance their social purposes with financial sustainability and how companies can integrate social and business innovation Daddy Lab and AstraZeneca These cases originate from Chinese and international business schools highlighting global interest in China's business and management dynamics Echoing the Chinese proverb A single spark can start a prairie fire we firmly believe that with collective efforts more faculty members will recognize the value of the case method and the extensive opportunities of China themed cases in global management education We are committed to collaborating with them to meet the growing demand for diverse cases with global perspectives

The Palgrave Handbook of Interactive Marketing Cheng Lu

Wang, 2023-01-25 Interactive marketing as one of the fastest growing academic fields in contemporary business world is the multi directional value creation and mutual influence marketing process through active customer connection engagement participation and interaction Contemporary interactive marketing has moved beyond the scope of direct marketing or digital marketing as the market is becoming a forum for conversations and interactions among connected actors or participants in platform ecosystems The advancement of mobile technology with interactive content and personalized experience makes interactive marketing the new normal in the business world This handbook contains the most comprehensive and cutting edge knowledge in the interactive marketing field The 41 chapters that are divided into eight sections cover all aspects of contemporary interactive marketing realm including social media and influencer marketing big data and machine learning in predictive analytics mobile marketing and proximity marketing interactive digital marketing and Omnichannel marketing AI VR and AR in business applications With a focal point on interactive marketing this handbook takes a multidiscipline perspective from new technology innovations social media and platform application economic and cultural impacts social and psychological analysis and management and information system This book provides a timely and comprehensive textbook companion and or course project resource for college educators and students used for variety of graduate and undergraduate marketing courses such as Digital Marketing Internet Marketing Social Media Marketing New Media Communication Marketing Analytics and Marketing Management etc It offers valuable references for academic researchers who are

interesting conducting and publishing in interactive marketing research The state of art review and emerging new trends presented in the book are particularly useful for research idea generation and conceptual development The book also puts forward insightful guidelines and practical tools for business management in the application of new interactive marketing strategies and applications in the real world practices Chapter 41 Ethical Considerations in Gamified Interactive Marketing Praxis is available open access under a Creative Commons Attribution 4.0 International License via link springer.com

Case Research Series University of Rangoon. Dept. of Commerce and Administrative Studies. Case Research Programme, 1961 **Strategic Management Accounting in a Network Economy** Wingsun Li, 2023-08-26 This book continues from author's first SMA publication in 2018 also by Springer and discusses the new roles of SMA in the new network economy Emerging digital technologies have revolutionized the business world with groundbreaking rules and innovative business models New knowledge and information technologies have inspired new business ideas and created more information platforms at a lower cost yet highly efficient in the market The new business transformation also encourages more inter organizational cooperation to cope with rapid changes All these novelties add challenges to corporate individuals in managing businesses beyond their organizations in particular financial professionals e.g. CFO who are experts in the team Therefore SMA is assigned a new role in the new network economy Similarly SMA calls for major updates and revisions This urges author to write this book to meet the new demand The author has selected important topics that are particularly pertinent to the new Internet economy These topics include how to make decisions under business uncertainty how to value businesses in general Internet stocks and intangible assets in particular Business collaboration and integration are usual means to acquire synergy value How does SMA help deliver the best results How are business models and information platforms built as sense making revenue models even though these platforms never charge for services How is market power and brand value measured How does trust supplement control in new network organizations Finally how is value created captured and allocated in a fair manner The book goes through detailed examinations of each topic with cases examples and illustrations as required

Doing Business in China Giles Chance, 2022-12-20 Extensively revised the fifth edition of this successful textbook offers a practical framework for approaching and carrying out business in China Building on the strengths of the previous editions and on the 30 year China business experience of the author the book provides a guide to market entry managing operations and marketing in this unique social and cultural environment including Why foreign businesses in China need to understand and interact with government in China both central and local and how best to do this New and revised case studies including case studies on successful companies entering and operating in China such as Volkswagen, Hermes, Honeywell and Diageo An in depth focus on internet marketing in China Choosing business partners and negotiating Dos and don'ts Updated to include information on new government policy on trade partnerships commercial law and anti corruption drives the fifth edition of Doing Business in China will continue to be the preferred text for international

students of Chinese business and management studies and for practitioners with an eye on China **Empowering Youth to Confront the Climate Crisis in English Language Arts** Allen Webb, Richard Beach, Jeff Share, 2024-12-24 Discover how English teachers and their students confront the climate crisis using critical inquiry focusing on justice and taking action. Working in today's politically polarized environment, these teachers know first hand about teaching and learning in communities that support and resist climate education. This much needed book describes outstanding English instruction that includes creative and analytical writing, critical place based learning, contemporarycli fi, young adult Indigenous and youth authored literature, Afrofuturism, critical media analysis, digital media production, and many other ways in which students can explore the crisis and have their voices heard and respected. While the focus is on high school and middle school English Language Arts, there are also relevant and inspiring elementary and college examples. This resource provides everything teachers need to help young people understand and address the climate emergency through supportive and empowering transformational learning. Book Features: Emphasizes addressing the climate crisis as an important dimension of English language arts. Illustrates relevant and effective ways to use writing, critical inquiry, literature, media, speaking the arts, and publishing. Provides examples of students connecting local climate impacts with national and global events critically. Analyzing climate denial, delay, and inaction, considering questions of justice, imagining different futures, and developing their voices and activism. Shares teaching methods, classroom stories, and student work from cities, suburbs, and rural classrooms. Examines questions of climate justice: Who causes the crisis? Who suffers? Why do governments fail to act? What is the experience of climate refugees? What type of world will young people inherit? Explains how students can take action, join with others, and become involved in solutions. Additional resources are available for each chapter at <http://climatecrisisela.pbworks.com>

Proceedings of the 2022 2nd International Conference on Economic Development and Business Culture (ICEDBC 2022) Yushi Jiang, Yuriy Shvets, Hrushikesh Mallick, 2023-05-11 This is an open access book. With the support of universities and the research of AEIC Academic Exchange Center, The 2nd International Conference on Economic Development and Business Culture ICEDBC 2022 will be held in Dali from June 24th to 26th. Compared with previous conferences, it will discuss more in depth economic independent innovation, open cooperation, and innovative business culture under the background of the new development stage, new situation, and new journey era. There will be a broad exchange environment. Well known experts, scholars, or entrepreneurs in the field will be invited to make keynote reports. Contributing authors are also very welcome to actively participate in the conference and build an academic exchange ceremony. **The Cartesian Mind** Jorge Secada, Travis Tanner, Cecilia Wee, 2025-09-03 Descartes is widely acknowledged as a central figure in the origins of modernity. The nature of his thought and of the role it played is however a matter of considerable dispute among experts. The Cartesian Mind is a significant contribution to this debate. It covers the full extent of his work, not only placing it in its historical context but also exploring its reception, legacy, and contemporary significance. Comprising over 40

chapters by an international team of distinguished scholars the collection is divided into 3 parts Historical Context Philosophical Themes Reception and Influence Within these parts key topics are addressed including Descartes s life and works Platonism Scholasticism Stoicism skepticism atomism meditation method the self God will and freedom mind and body biology and medicine causation mathematics the natural sciences philosophy of science ethics and the origins of idealism Descartes s reception and legacy within science and philosophy from the seventeenth century to our days including current analytic and continental traditions as well as within the broader contemporary culture also receive sustained attention Descartes s work is central to all areas of philosophy including epistemology metaphysics philosophy of mind philosophy of science and ethics As such The Cartesian Mind is essential reading and an indispensable tool for all students and researchers in the discipline Studies in Honour of Louis Shein Louis J. Shein,1983 **2003 Children's Writer's and Illustrator's Market** Alice Pope,Mona Michael,2002 Updated annual listing of where children s writers can sell their work **The Path to Sustainable Corporate Management** Ralf T. Kreutzer,2024-05-31 This book shows how managers at all levels of the company can master the challenges of sustainable corporate management with confidence Concrete action plans are presented for this purpose Climate change and the finite nature of natural resources are already taking their toll worldwide A rethink towards ecological sustainability is not only urgently needed at a global level The orientation of corporate strategies is also increasingly determined by the socio political morals of customers and other stakeholders where economic and socio political interests must be in harmony with social and ecological challenges Using the three pillar model for sustainability Triple Bottom Line and further topics such as supply chain law and ESG criteria the author shows in a practical way how companies can successfully meet these major challenges in the long term The key to success lies in a change in values towards ecological social and economic sustainability that is defined and practiced at all levels of the company Nicola Oudejans Course Director Chief Digital Officer at the University for Continuing Education Krems Danube University Krems

Canadian Slavonic Papers ,1990 **Broadcasting** ,1953 **Broadcasting, Telecasting** ,1953 **Manufactured Home Merchandiser** ,2003 **Big Idea** Robert Arneson,Linda Craighead,Daniel Rosenfeld,Signe Mayfield,2001 **Broadcasting, Combined with Broadcast Advertising** ,1953 *The Customer Experience Edge: Technology and Techniques for Delivering an Enduring, Profitable and Positive Experience to Your Customers* Reza Soudagar,Vinay Iyer,Volker Hildebrand,2011-10-28 This excellent book makes it quite clear that your business has to focus on customer experience for 21st century business success It s more than refreshing to read the multiple case studies and well thought out approach and to hear the experienced voices of these authors You ve spent way too much time reading this endorsement Read the book instead It s so worth it Paul Greenberg author of CRM at the Speed of Light To differentiate yourself and delight your customers you must manage your customers experience with your goods or services and your company This invaluable book will show you why you must do this and how to do it well Henry Chesbrough author of Open Innovation and

Professor at the Haas School of Business University of California Berkeley Technology advances are raising the human expectation of what an experience with a company can and should be Finally a book has been written that combines behavioral psychological micro economic and technological considerations defining the customer experience edge Paul D Alessandro Partner PricewaterhouseCoopers As we move from Customer Experience 1 0 to Customer Experience 2 0 organizations and practitioners need a solid blueprint for success Reza Vinay and Volker have created a clear and concise guide based on global best practices and proven principles If you are ready to transform your organization start by reading this book Lior Arussy President Strativity Group and author of Customer Experience Strategy The Customer Experience Edge is an excellent book to gain insights on how to leverage customer experience as a competitive advantage The case studies serve as recipes that can be added to modified or simply baked into business plans to improve or deliver an exceptional customer experience Deb Dexter Customer Service Director Cardinal Health About the Book Globalization and advanced technologies have given ever greater power to the person who decides if your business will succeed or fail the customer Whether your company serves consumers or other businesses you can no longer compete on price and quality alone To gain profits and market share you have to deliver an experience that makes customers want to come back and that sets you apart from the competition You need to seize The Customer Experience Edge Drawing on over sixty years of experience in shaping customer centric strategies and technologies for leading companies three innovators bring you practical and proven ways to create your customer experience programs and overall business strategies The key is to strike a balance between programs that are effective but prohibitively expensive and programs that fail to dedicate enough resources to be effective In the middle ground lie the tools that everyone overlooks foundational and disruptive technologies These are the authors main fields of expertise and these are what make the customer experience profitable The Customer Experience Edge explains how to combine strategy leadership organizational change and technology to Develop products and services that are highly valued by customers Form bonds that keep clients from turning to competitors Transform customers into your best advocates It s a new world of business and customers are keenly aware that their loyalty is valuable currency The Customer Experience Edge gives you a cost effective sustainable way to provide an unforgettable experience that builds loyalty and turns it into real measurable profits **Student Services** ,1983 *Children's Magazine Guide* ,1990

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