

(647) [REDACTED]

A [REDACTED] G [REDACTED]

[REDACTED]@gmail.com

[REDACTED] ON

WORK EXPERIENCE

[REDACTED] *Customer Service Consultant*

May 2019 - Present

Ottawa, ON

- Connect and build rapport with a variety of customers by actively listening to customers, asking the right questions, and offering solutions (products and services) which cater to customer needs
- Drive the sale of [REDACTED] products and services by consistently meeting/exceeding individual sales targets
- Complete accurate transactions and record-keeping in a timely manner
- Be at ease working in a structured and goal-oriented environment (sales, call duration, quality, customer retention)
- Cross-trained in wireless, digital home service, [REDACTED] home service, and smart home monitoring

[REDACTED] *Department Lead*

Jan. 2018 - May 2019

Ottawa, ON

- Presenting customers with a variety of products and services to meet their needs to host their event
- Interacting with customers and positively promoting company weekly deals
- Coordinating the inventory list, packaging, and transferring of products between multiple departments and stores, and overall organization in the shop
- Promoting and selling event order packages to clients and processing payments.

[REDACTED] *Pharmacy Assistant*

Sept 2014 - Nov. 2017

Ottawa, ON

- Filing and performing accuracy checks on prescriptions on Kroll computer software
- Demonstrated empathy and patience to support the customer in a tactful and effective manner
- Ordering, stocking, cashier duties as assigned by OTC and/or Pharmacy manager
- Calling patients, medical practitioners, and insurances to problem solve and quickly and safely dispense meds

EDUCATION

University [REDACTED]

June 2019

Bachelor of Science

Ottawa, ON

- Concentration in Biology
- Attendance and interests in healthcare conferences and symposiums

SKILLS & CERTIFICATIONS

- **Certifications:** Smart Serve, WHIMIS, Food Safety, CPR C + AED
- **Skills:** Strategic planning, fast learner, efficient, customer interaction, adaptability, team player

Reddit Latest Customer Service

Shiv Singh,Stephanie Diamond

Reddit Latest Customer Service:

Social Media Strategy Keith A. Quesenberry, 2015-10-22 Social Media Strategy is your guide to practicing marketing advertising and public relations in a world of social media empowered consumers Grounded in a refreshing balance of concept theory industry statistics and real world examples Keith Quesenberry introduces readers to the steps of building a complete social media plan and how companies can integrate the social media consumer landscape This simple systematic text leads readers through core marketing concepts and how to think critically about the competitive marketplace even as it shifts the perspective from an outdated communications control model to a more effective consumer engagement method provides a step by step roadmap for planning social media marketing strategy emphasizes the need to apply solid marketing principles to social media explores how to integrate social media throughout an entire organization gives students and other readers skills vital for leveraging consumer knowledge and influence for the good of a brand The end result delivers the context process and tools needed to create a comprehensive and unique social media plan for any business or organization

FOR PROFESSORS Ancillary resources are available for this title including a sample syllabus and templates for social media audits content calendars storylines and more

Marketing Strategy Jenna Tiffany, 2025-10-03 WINNER The BookFest Spring Book Awards 2022 Marketing category first edition WINNER Business Book Awards 2022 Sales Marketing category first edition How can senior marketing leaders develop and implement a proven strategy to deliver measurable results Marketing Strategy offers a clear authoritative framework designed for senior professionals seeking to lead with confidence in a rapidly evolving marketing landscape In this new edition Jenna Tiffany incorporates the latest insights on Generative AI and features expert perspectives from global brands like Disney It provides proven strategic models and tools for informed decision making helping leaders navigate governance financial impact and industry trends to deliver sustained business growth You ll learn how to Master key models to analyze the marketing environment strategically Implement adaptable frameworks across industries with step by step guidance Leverage real world examples and expert interviews for actionable insights Measure and optimize marketing success using data led decision making New to this edition Generative AI new real world examples and perspectives online resources PowerPoint slides Developed for senior marketing executives this guide equips you to lead strategy development that aligns with organizational goals and delivers clear ROI Themes include Strategic models Leadership Data led decision making Financial impact Industry trends

Computational Science and Computational Intelligence Hamid R. Arabnia, Leonidas Deligiannidis, Farzan Shenavarmasouleh, Soheyla Amirian, Farid Ghareh Mohammadi, 2025-09-12 This CCIS book constitutes selected papers accepted in the Research Track on

Computational Science and the Research Track on Computational Intelligence held as part of the 11th International Conference on Computational Science and Computational Intelligence CSCI 2024 which took place in Las Vegas NV USA during December 11 13 2024 The 24 full papers included in this book were carefully reviewed and selected from a total of 78

submissions The Research Track on Computational Science CSCI RTSC received 78 submissions of which 17 papers were accepted 16 of these are included in this volume For the Research Track on Computational Intelligence CSCI RTCI 10 papers were accepted from 59 submissions The contributions were organized in topical sections on Computational Science Frameworks Applications and Algorithms Computational Science Mathematics Simulation Performance Studies Optimization and Programming and Computational Intelligence Optimization Applications and Algorithms [Digital Marketing](#) Annmarie Hanlon,2025-03-15 Your complete and accessible guide to all aspects of digital marketing from tools and channels to strategy planning and marketing management This fully updated third edition explores the application of AI in marketing how digital disruption leads to transformation and the Metaverse and its different realities It also highlights the UN Sustainable Development Goals in each chapter and how these apply to marketing With an excellent blend of theory research practice and application key features include New case studies from a range of global organizations from 20 countries including Back Market Spotify and Nykaa A new running case study throughout the book which looks at Uber Ethical Insights which highlight responsible marketing and support PRME Professional Skills which address employability Discover More and Digital Tools text boxes Activities exercises and Smartphone Sixty Seconds icebreakers which help students apply their understanding of each chapter Essential reading for all students and practitioners of digital marketing [Social Media Marketing For Dummies](#) Shiv Singh,Stephanie Diamond,2020-01-22 Make friends and sell things to people through social media Social media technology is restlessly inventive providing thousands of awesome ways for you to market your business inexpensively and on a large scale often directly into the pockets of consumers But in the proliferating ever changing world of tweets influencers handles and alerts it can be hard to know where to begin and then to evaluate what s actually working for you In the new edition of Social Media Marketing for Dummies leading SMM voices Shiv Singh and Stephanie Diamond clear away the confusion and show you the smartest most effective ways to plan launch manage and assess your campaigns and then iterate and optimize for increased success Incorporating the latest trends and presented in a friendly easily digestible step by step style you ll find the ultimate blueprint for developing your best SMM strategy In no time you ll find out how to line up with Facebook Twitter Tumblr and Google develop a unique and compelling voice and influence your key audience all the way to the bank Choose the best SMM combination for you Avoid common mistakes and pitfalls Track your customers from awareness to retention Try out the latest stuff that really works Whether your organization is large or small it simply doesn t pay to be shy Find your voice get social and chat your way to attracting and keeping new customers today

B2B Digital Marketing Strategy Simon Hall,2020-08-13 Harness the most up to date techniques frameworks and skills for effective B2B digital marketing with this essential handbook as recommended by the Chartered Institute of Marketing CIM B2B Digital Marketing Strategy is a decisive guide to the most recent developments in the field It gives readers an overview of the latest frameworks and models and shows how these can be used to overcome the everyday challenges

associated with account targeting data utilization and digital campaign management Intensely practical B2B Digital Marketing Strategy helps readers get to grips with some of the more advanced and complex elements of B2B marketing It expertly explains how to incorporate the latest digital methodologies into critical processes such as lead generation customer retention and customer experience personalization Packed with global case studies and examples this book is an invaluable resource for any professional operating in the B2B space [Pitching and Closing: Everything You Need to Know About Business Development, Partnerships, and Making Deals that Matter](#) Alexander Taub, Ellen DaSilva, 2014-08-29 EVERYTHING YOU NEED TO BUILD REVENUE GENERATING PARTNERSHIPS Corporations have profited from strong business development strategies for years So it's no surprise that of the half million new businesses created each year the most successful ones are driven by business development Now savvy professionals on the business side of a startup have a reliable guide to perfecting the partnership strategies that will quickly add value to any company Pitching Closing gives you concrete action steps for mastering the specific skill set today's business development professionals need to define their roles and meet revenue expectations Written in practical terms by playmakers at Twitter and SocialRank this A to Z guide walks you through forging relationships pitching a company's product building a network sourcing deals making rejection positive and staying cool while closing large deals Firsthand accounts from business development executives across many industries from tech to television to finance bring to life such topics as How to consistently identify and land the best strategic alliances for your business Why people say yes and why they say no Etiquette for making introductions and reaching out to people in ways that elicit responses Monitoring core metrics to know where to invest your time In addition to implementable advice and techniques from the top minds in the industry this complete resource features an entire section of best practices for every step of the partnering process Make your moves with the confidence of having a team of experts at your back The road from startup to IPO starts with Pitching Closing PRAISE FOR PITCHING CLOSING This book is a must read for anyone in the business of transforming professional relationships into powerful strategic partnerships Adam Bain President of Global Revenue at Twitter Pitching Closing does a phenomenal job of giving you a seat in the room during some of the biggest business development deals of late Anyone who reads this book will come away with a deep understanding of business development in the world of startups Dylan Smith CFO of Box Pitching Closing is the definitive guide to partnerships for the next generation of entrepreneurs and business leaders Adam Braun Founder and CEO of Pencils of Promise An honest and insightful look at the delicate and complex handling of business development that guides readers on how to turn good ideas into great partnerships Kyle Kelly Business Development Analysis at Zappos.com Alex Taub and Ellen DaSilva have written the bible for business development in startup land a well researched easily accessible accounting of best practices and tips of the trade from the people who are leaders in opening and closing deals that define some of the most exciting new companies on the landscape Laurie Racine Board Member Creative Commons I never thought I'd read a book that not only explains how

nuanced business development can be but also actually gives you what you need to take teams big and small to grow their business through partnerships Impressive and fun to read Paul Murphy CEO of Dots and Partner at Betaworks **Cable Vision** ,1991 **Contemporary Business** Louis E. Boone,David L. Kurtz,Daniel Pfaltzgraf,2024-08-14 Student friendly engaging and accessible Contemporary Business 20e equips students with the skills to assess and solve today s global business challenges and succeed in a fast paced environment Designed to drive interest in business our newest edition offers a comprehensive approach to the material including a variety of resources to support today s students Its modern approach wealth of videos relevant and up to date content and career readiness resources keep your course current and engaging

PC World ,2007 English Island 58,2018-09-01 Runner s high runner s high endorphin Roger Guillemin endorphin endorphin dopamine Dopamine endorphin dopamine runner s high learner s high data data data Let s Get to the Point Why How why why how Urban Land ,2009 Hastings Communications and Entertainment Law Journal (Comm/Ent) ,2016 Bank Marketing ,1995-07 Strategic Market Management David A. Aaker,Christine Moorman,2023-10-13 Learn to identify select implement and adapt market driven business strategies for profitable growth in competitive markets In Strategic Market Management David Aaker and Christine Moorman deliver an incisive practical and up to date guide for identifying selecting implementing and adapting market driven business strategies in increasingly complex dynamic and crowded markets The authors provide the concepts frameworks tools and best practice case studies required to develop capabilities in key strategic marketing tasks achieve high quality decision making and drive long term profitable growth Extensively revised and updated the twelfth edition of Strategic Market Management offers newly written chapters focused on growth and branding that reflect cutting edge frameworks based on the most recent research and the authors experiences with leading companies New real world examples and stronger frameworks including cutting edge approaches for environmental analysis offering market selection and target market selection New digital marketing strategy topics including the metaverse algorithmic bias augmented reality influencers and gamification are integrated throughout the book Strategic Market Management Twelfth Edition is an excellent textbook for courses at all levels that seek a strategic view of marketing such as Strategic Market Management Strategic Market Planning Strategic Marketing Marketing Strategy Strategic Planning Business Policy and Entrepreneurship It is also a valuable reference and guide for MBA and EMBA students managers planning specialists and executives wanting to improve their marketing strategy development and planning processes or looking for a timely overview of recent issues frameworks and tools Marketing Library Services ,2007 **Designing for Sustainability** Tim Frick,2016-08-23 Pixels use electricity and a lot of it If the Internet were a country it would be the sixth largest in terms of electricity use That s because today s average web page has surpassed two megabytes in size leading to slow load times frustrated users and a lot of wasted energy With this practical guide your web design team will learn how to apply sustainability principles for creating speedy user friendly and energy efficient digital

products and services Author Tim Frick introduces a web design framework that focuses on four key areas where these principles can make a difference content strategy performance optimization design and user experience and green hosting You ll discover how to provide users with a streamlined experience while reducing the environmental impact of your products and services Learn why 90% of the data that ever existed was created in the last year Use sustainability principles to innovate reduce waste and function more efficiently Explore green hosting sustainable business practices and lean agile workflows Put the right things in front of users at precisely the moment they need them and nothing more Increase site search engine visibility streamline user experience and make streaming video more efficient Use Action Items to explore concepts outlined in each chapter Fluid Power Incorporating Compressed Air & Hydraulics ,1960 The Value Line Investment Survey ,2008 Marketing William Morgan Pride,O. C. Ferrell,2010 To maximise this publications core strengths the authors have included revised concepts features and examples throughout to maintain timely coverage of current marketing trends and strategies

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In a time characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its capability to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Reddit Latest Customer Service**," a mesmerizing literary creation penned by way of a celebrated wordsmith, readers set about an enlightening odyssey, unraveling the intricate significance of language and its enduring affect on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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