

# NIKE

## Customer Journey Map

Industry: Sportswear and Apparel

Revenue: US\$46.71 billion (2022)

Nike offers a wide array of athletic apparel and footwear. With a commitment to innovation, athlete-driven design, and a passion for fitness, they provide high-performance sportswear, making Nike the go-to choice for individuals pursuing their athletic goals in style and comfort.

|                     | Awareness  | Consideration   | Decision  | Service  | Loyalty   |
|---------------------|--|---|---|--|---|
| TOUCHPOINT          | Nike.com   | Product Pages   | Online Shopping                                   | Returns and Exchanges  | Exclusive Drops   |
| Customer Actions    | Customers visit Nike's website to explore the latest products and collections. | Customers explore product pages on Nike.com for detailed information. | Customers make online purchases through Nike.com. | Customers return or exchange products they are unsatisfied with. | Loyal customers get early access to limited-edition product releases. |
| Experience          | Smooth website navigation and search functionality.                            | Easy product comparison and detailed descriptions.                    | Efficient and愉快的 (Happy) checkout process.        | Quick and方便的 (Convenient) return process.                        | Exclusive drops and第一时间 (第一时间) notifications.                         |
| Pain Points         | Difficulty in finding desired items.   | Uncertainty about product features.                                   | Lengthy checkout process.                         | Complicated or slow return processes.                            | Limited opportunities for early access.                               |
| Potential Solutions | Enhance website navigation and search functionality.                           | Provide comprehensive product descriptions and reviews.               | Streamline the online shopping experience.        | Simplify returns and exchanges with user-friendly policies.      | Expand exclusive release opportunities.                               |

## Nike Compare Customer Service

**Zahara, Mahwish**

## Nike Compare Customer Service:

**Enhancing Customer Experience With AI-Powered Marketing** Zahara, Mahwish,2025-08-12 Delivering a personalized customer experience is critical for modern marketers with AI tools pivotal to this transformation By harnessing AI technologies businesses gain deeper insights into customer behavior anticipate needs and tailor interactions From chatbots that provide instant support to recommendation engines that drive engagement AI powered marketing enables brands to connect with consumers in relevant timely and meaningful ways As expectations for personalization rise integrating AI into marketing strategies may create lasting customer relationships and help organizations stay competitive in a digital world Enhancing Customer Experience With AI Powered Marketing explores how AI technologies like machine learning and chatbots transform marketing approaches It examines the challenges faced while presenting AI solutions and customer experience transformations This book covers topics such as personalized content social media and virtual technology and is a useful resource for marketers business owners computer engineers academicians researchers and scientists

**Intelligent Technologies and Applications** Imran Sarwar Bajwa,Fairouz Kamareddine,Anna Costa,2019-03-11 This book constitutes the refereed proceedings of the First International Conference on Intelligent Technologies and Applications INTAP 2018 held in Bahawalpur Pakistan in October 2018 The 68 revised full papers and 6 revised short papers presented were carefully reviewed and selected from 251 submissions The papers of this volume are organized in topical sections on AI and health sentiment analysis intelligent applications social media analytics business intelligence Natural Language Processing information extraction machine learning smart systems semantic web decision support systems image analysis automated software engineering

*The New Role of Regional Management* B. Ambos,B.

Schlegelmilch,2009-12-10 Regional management has taken on a new role and is becoming more important This book explores the challenges of European US and Asian companies It outlines how regional headquarters can develop into Dynamic

Competence Relay centers to master these challenges

*Fashion Branding Reinvented* Priya Shahi,2024-06-01

Fashion Branding Reinvented The New Age Approach explores the transformative shifts in the fashion industry focusing on how branding strategies have evolved in response to changing consumer behaviors technological advancements and global market dynamics The book delves into innovative approaches that fashion brands are adopting to stay relevant and competitive from leveraging social media and influencer partnerships to embracing sustainability and ethical practices By analyzing case studies of leading fashion houses and emerging designers the book offers insights into the contemporary branding landscape and provides practical guidance for building a compelling and resilient brand in today's fast paced fashion world

**E-Retail Zero Friction In A Digital Universe** Gregory Thain ,Alexandra Skey,2015-05-14 A review of E

Retail and the changes the digital universe are making to our life industry retail possibilities A world where the barriers to buying selling and creating products online are gone for everyone Read the story of How It All Began The World is Flat Is the

Big Box Really Dead The Entrepreneurial Revival Customers Wear the Crown The Global Consumer and much more  
Keywords E Retail Digital Wal Mart Internet individual *Cases on Metaverse and Consumer Experiences* Gonçalves Rodrigues, Maria Antónia, Carvalho, Maria Amélia, Monteiro Pratas, Joaquim Fernando, 2025-02-27 The metaverse represents a transformative shift in how individuals and businesses interact blending physical and virtual realities to create immersive digital experiences Its rapid evolution driven by advancements in virtual reality augmented reality and extended reality is reshaping industries such as education healthcare retail and entertainment With projections of significant market growth and increasing user adoption the metaverse is redefining consumer behavior business strategies and economic models As younger generations embrace virtual experiences and digital ownership organizations must adapt to new forms of engagement and communication Understanding the opportunities and challenges of this emerging digital landscape is essential for shaping its impact on society commerce and policymaking *Cases on Metaverse and Consumer Experiences* explores the use of the metaverse in companies marketing practices It examines the development of new businesses and the creation of consumer experiences using metaverse technology This book covers topics such as ethics and law machine learning and patient care and is a useful resource for academicians researchers business and marketing professionals technology developers entrepreneurs policymakers and more **Customer Service** Beverly Rokes, 2002 **Service Worlds** J. R. Bryson, P. W. Daniels, Barney Warf, 2004 As the twenty first century begins significant changes are occurring in the way that services and goods are produced and consumed This book aids understanding of the evolving economic geography of advanced capitalist economies *Marketing 05/06* John E. Richardson, 2004-12 The articles in this book have been chosen from numerous different public press sources to provide information on marketing in the world today In this book you will find articles that address marketing theory and application in a wide range of industries In addition the selections reveal how several firms interpret and utilize marketing principles in their daily operations and corporate planning Pref **No Scruples?** Roger Cowe, 2002 Explores how organizations and the people within them can work to make their businesses more socially responsive and responsible *Art Directors Annual*, 2003 *Information Technology for Management* Efraim Turban, Dorothy Leidner, Ephraim McLean, James Wetherbe, 2007-03-05 Thoroughly Updated Sixth Edition Social networks are transforming how people communicate work and play This comprehensive new edition highlights this new technology and scores of others that are changing how organizations operate and compete in the current global environment The cover depicts two examples of social network The larger image is a visualization of the trust relationships in a web based social network The smaller figures are default avatars from Second Life a multi layered 3D virtual world that is imagined created and owned by its residents See chapter 4 for more information on social networks For more information on Second Life visit [second life com](http://second life com) or see Second Life the Official Guide by Rymaszewski et al at [www sybex com go secondlife](http://www sybex com go secondlife) For more information on the trust network visit [trust mindswap org](http://trust mindswap org) *Chain Store Age*, 1997 *Business Review Weekly*

,2007 **Managing Human Resources** George W. Bohlander,Scott Snell,Arthur W. Sherman,2001 Practical tips and suggestions provide effective ways of dealing with problems in hiring training leadership discipline performance appraisal and compensation administration Back cover *Corporate Information Systems Management* Lynda M. Applegate,Franklin Warren McFarlan,James L. McKenney,1996 Containerisation International ,1992 ACCA P5 - Advanced Performance Management - Study Text 2013 BPP Learning Media,2011-12-15 This examiner reviewed Study Text covers all that you need to know for P5 It features plenty of recent case studies illustrating key syllabus areas and questions to hone your understanding of what you have just read This paper tests your application of knowledge so these studies and questions are key learning tools You will also find up to date information on the latest management theories and techniques which feature highly in this paper Then there are plenty of exam tips to guide your study and help you focus on what is essential to know Now it's up to you ACCA P5 Advanced Performance Management BPP Learning Media,2016-02-01 BPP Learning Media's status as official ACCA Approved Learning Provider Content means our ACCA Study Texts and Practice Revision Kits are reviewed by the ACCA examining team BPP Learning Media products provide you with the exam focussed material you need for exam success **Marketing & Media Decisions** ,1988

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