



MAX COLEMAN

PROFESSIONAL TITLE

Business Executive | www.thecolemanpage.com | thecolemanpage@gmail.com | Smith Avenue, NYC, NY, USA

PROFESSIONAL SUMMARY

A growth-focused executive with 15+ years of experience in B2B IT Sales, B2B Sales, product management, and business development. Adept at initiating increased operational efficiency, reducing costs, and supporting challenging business goals across highly competitive environments. Demonstrated expertise in overseeing the adoption of standards and best practices to strengthen employee engagement and organizational success.

WORK EXPERIENCES

MANAGER MEDICAL DIRECTOR

St. Louis Medical Center, California, USA

May, 2002 - 2004

Working in an Ambulatory Surgery Services, my roles include preparing patients for outpatient procedures, taking medical history, reducing wait, providing anesthesia as well as recovering.

- Purpose Driven Business raised over \$21,000+ for animal conservation.
- Develop the Double Vision and Double Wind products, leading to acquiring 24+ awards.
- Accomplished 98% success rate for cold calls and achieved **3000%** of sales goal since inception.
- Website Development for website-supplier and inventory workflow, generating more traffic and boosting productivity by 20%.
- Extensive experience in creating pitch decks and presenting to corporate leaders of IBM, Walmart, FedEx, Thyne, Allerton, among other large corporations.

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Kathryn K. Troutman

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Transition Assistance Program for Guard and Reserve Forces United States. Congress. House. Committee on Veterans' Affairs. Subcommittee on Economic Opportunity,2008

The Federal Resume Guidebook Kathryn K. Troutman,1999 Applying for a federal job or promotion no longer requires a lengthy lifeless form Instead applicants can emphasize their strengths skills and smarts in resumes that will hook hiring staff and make personal qualifications shine

High-Level Resumes Marshall A. Brown,Annabelle Reitman,2005 A resource for every executive looking to create a resume that highlights his/her experience

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ObjectVision: Reference guide ,1991

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Proceedings of the 1st European Conference on Parallel and Distributed Processing, Toulouse, France, February 14, 16, 1979. J.C. Syre, Editor. Sponsored by Association Francaise Pour la Cybernetique Economique et Technique; Centre National de la Recherche Scientifique; IEEE, Section Francaise, Groupe Calculateur, 1979 **Encyclopedia of Job-winning Resumes** Myra Fournier, Jeffrey Spin, 1993 **Essentials of CICS/VS Command Level Programming Using COBOL** Robert W. Lowe, 1989

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