

MARCUS LYONS

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(555) 555-5555

San Diego, CA 92111

PROFESSIONAL SUMMARY

Outside Sales Representative adept at leading customer and revenue growth by leveraging top-notch abilities in networking and lead development. Demonstrated success in converting prospects into customers, servicing accounts and maintaining consistent sales levels.

SKILLS

- Lead prospecting
- Sales proposal creation
- Solutions-based sales
- Basic math functions
- B2B sales prowess
- Strong communication
- Organization
- Account management

EDUCATION

San Diego City College
San Diego, CA • 06/2017

Associate of Arts: Business
Economics

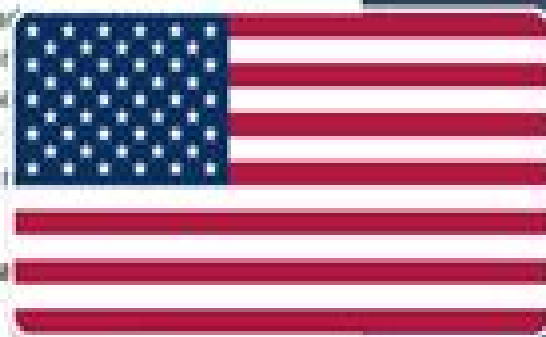
WORK HISTORY

ADP - Outside Sales Representative
San Diego, CA • 01/2017 - Current

- Visited up to 10 businesses per week and showcased product features to customers and discussed technical details to overcome objections and
- Prospected 15-20 potential customers per week through online search and maintained a sales pipeline
- Followed up with customers after initial contact to assess satisfaction and resolve any concerns.

Reiff Company - Sales Representative
San Diego, CA • 06/2016 - 12/2017

- Set up video appointments with potential and current customers to promote new products and services.



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Kathleen Armour



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web jan 26 2022 if the shop is using a v die to make the flange there is a minimum and maximum length that any flange can be in general the flange needs to be at least 3 though we suggest 4 times longer than the thickness of the material for sheet metal that s 0 120 thick that means a minimum flange length of 0 480 long

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web nov 9 2012 more than one sheet metal bending formula press brake technicians can use various formulas to calculate bend functions for instance in this article we have used the following for outside setback ossb tangent degree of bend angle 2 material thickness inside radius

