

MARCUS LYONS



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San Diego, CA 92111

SKILLS

- Lead prospecting
- Sales proposal creation
- Solutions-based sales
- Basic math functions
- B2B sales prowess
- Strong communication
- Organization
- Account management

EDUCATION

San Diego City College

San Diego, CA · 06/2017

Associate of Arts: Business
Economics

PROFESSIONAL SUMMARY

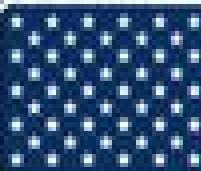
Outside Sales Representative adept at leading customer and revenue growth by leveraging top-notch abilities in networking and lead development. Demonstrated success in converting prospects into customers, servicing accounts and maintaining consistent sales levels.

WORK HISTORY

ADP - Outside Sales Representative

San Diego, CA · 01/2017 - Current

- Visited up to 10 businesses per week and showcased product features to customers and discussed technical details to overcome objections and objections.
- Prospected 15-20 potential customers via online search and maintained a sales pipeline.
- Followed up with customers after assessing satisfaction and resolve any concerns.



Reiff Company - Sales Representative

San Diego, CA · 08/2016 - 12/2017

- Set up video appointments with potential and current customers to promote new products and services.

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Kathleen Armour

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American Bookseller, 1993 Guide to College Reading Kathleen T. McWhorter, 2002

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web jan 26 2022 if the shop is using a v die to make the flange there is a minimum and maximum length that any flange can be in general the flange needs to be at least 3 though we suggest 4 times longer than the thickness of the material for sheet metal that is 0.120 thick that means a minimum flange length of 0.480 long

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